Northwest Marine Trade Association
Consolidated Profit & Loss
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	21,955.40	23,125.00	65,316.50	69,375.00	277,500.00
4010 · Admissions	0.00	0.00	0.00	0.00	410,000.00
4020 · Advertising Income	0.00	0.00	10,000.00	10,000.00	12,300.00
4030 · Badges	0.00	0.00	0.00	0.00	4,300.00
4100 · Sponsorships	0.00	10,000.00	0.00	10,000.00	310,000.00
4200-10 · Dues Revenue	13,389.54	23,125.00	292,665.04	307,581.00	333,611.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	33,500.00
4350-10 · Interest Income	184.35	200.00	4,939.50	650.00	2,500.00
4360-10 · Dividend Income	2,739.15	1,625.00	6,624.81	4,875.00	19,500.00
4400-10 · Realized Gain / Loss	14,293.95	0.00	44,496.61	0.00	0.00
4450 · Miscellaneous Income	718.63	0.00	4,435.10	500.00	33,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	500.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	10,000.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	62,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,865,850.00
4750 · Registration Fees	14,050.00	0.00	14,050.00	0.00	0.00
Total Income	67,331.02	58,075.00	442,527.56	402,981.00	4,430,061.00
Gross Profit	67,331.02	58,075.00	442,527.56	402,981.00	4,430,061.00
Expense					
6000 · Advertising	957.54	1,750.00	6,459.77	3,750.00	422,000.00
6025 · Auto Expense	86.70	425.00	669.93	650.00	5,550.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,251.15	1,125.00	6,878.68	6,865.00	54,800.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	65,000.00

Northwest Marine Trade Association
Consolidated Profit & Loss
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	203.92	300.00	502.98	900.00	4,500.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	623.57	750.00	1,738.95	3,000.00	14,500.00
6150 · Contract Services	3,000.00	3,250.00	13,669.50	9,750.00	680,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	169,000.00
6200 · Depreciation	2,396.94	2,400.00	7,190.82	7,200.00	25,000.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	200.00	1,500.00
6225 · Dues	0.00	500.00	0.00	1,000.00	6,550.00
6275-10 · Employee Health Insurance	6,159.13	6,160.00	23,977.39	23,995.00	91,504.00
6285-10 · 401K Admin/Contrib	4,639.68	5,100.00	13,805.27	15,300.00	62,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	79,500.00
6375 · Food	233.03	225.00	917.17	1,175.00	26,025.00
6475 · Insurance	0.00	0.00	32,263.86	32,500.00	73,500.00
6500-10 · Legislative	8,182.00	9,000.00	24,543.00	27,500.00	112,000.00
6525-10 · Membership Services	3,000.00	500.00	8,322.82	5,500.00	22,500.00
6550 · Miscellaneous Expense	0.00	250.00	0.00	250.00	2,800.00
6575 · Office Expense	418.41	875.00	2,262.30	3,025.00	14,100.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	1,500.00
6625 · Postage	171.81	200.00	511.26	450.00	3,950.00
6650 · Printing	0.00	0.00	0.00	250.00	14,900.00
6675 · Professional Services	2,135.96	7,580.00	34,746.96	39,740.00	95,500.00
6700 · Promotion	19,186.36	3,500.00	24,486.23	10,000.00	151,000.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	10,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	4,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	500.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	200.00	112.36	600.00	2,500.00

Northwest Marine Trade Association
Consolidated Profit & Loss
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
6775-10 · Salaries	77,327.68	77,500.00	230,090.65	230,180.00	1,016,500.00
6800 · Site Expense	0.00	0.00	0.00	0.00	145,100.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	49,739.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	18,500.00
6900 · Subscriptions	0.00	0.00	240.00	200.00	200.00
6925-10 · Taxes - Payroll	5,959.38	6,970.00	17,760.65	20,910.00	88,625.00
6950 · Taxes & Licenses	1,627.70	1,125.00	2,626.56	2,855.00	118,825.00
6975 · Rent	4,168.00	4,168.00	12,504.00	12,504.00	528,500.00
6980 · Rent - Other	1,605.00	1,650.00	4,815.00	4,950.00	91,750.00
7025 · Telephone	1,203.30	1,145.00	3,391.14	3,435.00	15,116.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	994.00	1,500.00	4,500.00
7075 · Travel Expense	0.00	100.00	4,301.01	4,100.00	18,100.00
8000 · Website Maintenance Fees	5,198.70	3,000.00	9,136.64	7,000.00	49,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
Total Expense	149,792.14	139,748.00	488,918.90	481,734.00	4,417,884.00
Net Ordinary Income	-82,461.12	-81,673.00	-46,391.34	-78,753.00	12,177.00
Net Income	**-82,461.12**	**-81,673.00**	**-46,391.34**	**-78,753.00**	**12,177.00**

Consolidated

September 2026 missed budget by $788

YTD better than budget by $32,362, includes realized gains $44,497

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Northwest Marine Trade Association
Association
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	21,955.40	23,125.00	65,316.50	69,375.00	277,500.00
4020 · Advertising Income	0.00	0.00	10,000.00	10,000.00	10,000.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	13,389.54	23,125.00	292,665.04	307,581.00	333,611.00
4350-10 · Interest Income	184.35	200.00	4,939.50	650.00	2,500.00
4360-10 · Dividend Income	2,739.15	1,625.00	6,624.81	4,875.00	19,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	500.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	0.00
Golf Income 4750 · Registration Fees	14,050.00		14,050.00		
Total Income	52,318.44	48,075.00	393,595.85	392,981.00	651,111.00
Gross Profit	52,318.44	48,075.00	393,595.85	392,981.00	651,111.00
Expense					
6000 · Advertising	957.54	0.00	6,459.77	2,000.00	2,000.00
6025 · Auto Expense	86.70	425.00	669.93	650.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,251.15	1,125.00	6,878.68	6,865.00	12,500.00
6075-10 · Board & Committee Expense	203.92	300.00	502.98	900.00	4,500.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	623.57	750.00	1,738.95	3,000.00	12,000.00
6150 · Contract Services	750.00	750.00	4,419.50	2,250.00	12,500.00
6200 · Depreciation	2,396.94	2,400.00	7,190.82	7,200.00	25,000.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	200.00	1,500.00
6225 · Dues	0.00	500.00	0.00	1,000.00	6,000.00
6275-10 · Employee Health Insurance	6,159.13	6,160.00	23,977.39	23,995.00	91,504.00
6285-10 · 401K Admin/Contrib	4,639.68	5,100.00	13,805.27	15,300.00	62,500.00
6375 · Food	233.03	225.00	917.17	1,175.00	6,250.00
6475 · Insurance	0.00	0.00	32,263.86	32,500.00	32,500.00

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Northwest Marine Trade Association
Association
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
6500-10 · Legislative	8,182.00	9,000.00	24,543.00	27,500.00	112,000.00
6525-10 · Membership Services	3,000.00	500.00	8,322.82	5,500.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	288.45	875.00	2,132.34	2,950.00	10,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	171.81	150.00	511.26	400.00	1,600.00
6650 · Printing	0.00	0.00	0.00	250.00	450.00
6675 · Professional Services	2,135.96	7,580.00	34,746.96	39,740.00	91,000.00
6700 · Promotion	19,186.36	1,000.00	19,236.36	2,000.00	8,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	500.00	500.00
6750 · Repairs & Maint-Office Machine	56.18	200.00	112.36	600.00	2,500.00
6775-10 · Salaries	77,327.68	77,500.00	230,090.65	230,180.00	1,016,500.00
6900 · Subscriptions	0.00	0.00	240.00	200.00	200.00
6925-10 · Taxes - Payroll	5,959.38	6,970.00	17,760.65	20,910.00	88,625.00
6950 · Taxes & Licenses	1,589.67	875.00	2,523.49	2,605.00	10,500.00
6975 · Rent	4,168.00	4,168.00	12,504.00	12,504.00	51,500.00
6980 · Rent - Other	1,605.00	1,650.00	4,815.00	4,950.00	21,500.00
7025 · Telephone	1,203.30	1,145.00	3,391.14	3,435.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	994.00	1,500.00	4,500.00
7075 · Travel Expense	0.00	0.00	4,301.01	4,000.00	8,500.00
8000 · Website Maintenance Fees	2,434.95	1,500.00	5,572.89	5,000.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
Total Expense	144,610.40	130,848.00	470,622.25	461,759.00	1,758,879.00
Net Ordinary Income	-92,291.96	-82,773.00	-77,026.40	-68,778.00	-1,107,768.00
Net Income	**-92,291.96**	**-82,773.00**	**-77,026.40**	**-68,778.00**	**-1,107,768.00**

Promotion $5K
Core Plus
Golf Expenses
$14,186

Association
September 2026 missed budget by $9,519
YTD missed budget by $8,248

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Northwest Marine Trade Association
Seattle Boat Show
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	385,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	1,500.00
4030 · Badges	0.00	0.00	0.00	0.00	4,300.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	230,000.00
4450 · Miscellaneous Income	568.63	0.00	3,460.10	0.00	26,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	10,000.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	27,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,665,850.00
Total Income	568.63	0.00	3,460.10	0.00	3,405,150.00
Gross Profit	568.63	0.00	3,460.10	0.00	3,405,150.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	375,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	500.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	38,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	65,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	2,500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	650,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	144,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	78,000.00
6375 · Food	0.00	0.00	0.00	0.00	7,900.00
6475 · Insurance	0.00	0.00	0.00	0.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	2,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	1,500.00
6625 · Postage	0.00	0.00	0.00	0.00	1,750.00

Northwest Marine Trade Association
Seattle Boat Show
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	0.00	0.00	10,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	4,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	4,500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	0.00	0.00	0.00	0.00	141,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	11,500.00
6950 · Taxes & Licenses	28.98	0.00	79.58	0.00	99,500.00
6975 · Rent	0.00	0.00	0.00	0.00	460,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	66,500.00
7025 · Telephone	0.00	0.00	0.00	0.00	1,250.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	25,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
Total Expense	28.98	0.00	79.58	0.00	2,380,900.00
Net Ordinary Income	539.65	0.00	3,380.52	0.00	1,024,250.00
Net Income	**539.65**	**0.00**	**3,380.52**	**0.00**	**1,024,250.00**

February 2027
EVENT

7

Northwest Marine Trade Association
Grow Boating
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	33,500.00
4450 · Miscellaneous Income	150.00	0.00	975.00	0.00	0.00
Total Income	150.00	0.00	975.00	0.00	33,500.00
Gross Profit	150.00	0.00	975.00	0.00	33,500.00
Expense					
6000 · Advertising	0.00	500.00	0.00	500.00	2,500.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	500.00
6150 · Contract Services	2,250.00	2,500.00	9,250.00	7,500.00	11,000.00
6375 · Food	0.00	0.00	0.00	0.00	350.00
6475 · Insurance	0.00	0.00	0.00	0.00	0.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	100.00
6575 · Office Expense	0.00	0.00	0.00	75.00	150.00
6625 · Postage	0.00	50.00	0.00	50.00	100.00
6650 · Printing	0.00	0.00	0.00	0.00	200.00
6700 · Promotion	0.00	0.00	249.87	500.00	6,500.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	10,000.00
6950 · Taxes & Licenses	9.05	0.00	23.49	0.00	1,500.00
7075 · Travel Expense	0.00	100.00	0.00	100.00	100.00
8000 · Website Maintenance Fees	2,763.75	0.00	2,763.75	500.00	500.00
Total Expense	5,022.80	3,150.00	12,287.11	9,225.00	33,500.00
Net Ordinary Income	-4,872.80	-3,150.00	-11,312.11	-9,225.00	0.00
Net Income	**-4,872.80**	**-3,150.00**	**-11,312.11**	**-9,225.00**	**0.00**

GB Social Media Campaign

Grow Boating
September 2026 missed budget by $1,723
YTD missed budget by $2,087.

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Northwest Marine Trade Association
Marina & Boatyard Conference
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	0.00	0.00	25,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	35,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	0.00	0.00	60,000.00
Gross Profit	0.00	0.00	0.00	0.00	60,000.00
Expense					
6025 · Auto Expense	0.00	0.00	0.00	0.00	350.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	1,800.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	0.00	0.00	7,775.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	1,250.00
6700 · Promotion	0.00	0.00	0.00	0.00	2,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	0.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	1,325.00
6975 · Rent	0.00	0.00	0.00	0.00	14,500.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	1,500.00
Total Expense	0.00	0.00	0.00	0.00	31,000.00
Net Ordinary Income	0.00	0.00	0.00	0.00	29,000.00
Net Income	**0.00**	**0.00**	**0.00**	**0.00**	**29,000.00**

OCTOBER 2026
EVENT

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	25,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	800.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	15,000.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	200,000.00
Total Income	0.00	0.00	0.00	0.00	245,300.00
Gross Profit	0.00	0.00	0.00	0.00	245,300.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	25,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	49,739.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	4,500.00

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
6975 · Rent	0.00	0.00	0.00	0.00	2,500.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
Total Expense	0.00	0.00	0.00	0.00	178,605.00
Net Ordinary Income	0.00	0.00	0.00	0.00	66,695.00
Net Income	**0.00**	**0.00**	**0.00**	**0.00**	**66,695.00**

MAY 2027
EVENT

Northwest Marine Trade Association
Superyacht Northwest
September 2026

	Sep 26	Budget	Jul - Sep 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	10,000.00	0.00	10,000.00	35,000.00
Total Income	0.00	10,000.00	0.00	10,000.00	35,000.00
Gross Profit	0.00	10,000.00	0.00	10,000.00	35,000.00
Expense					
6000 · Advertising	0.00	1,250.00	0.00	1,250.00	2,500.00
6225 · Dues	0.00	0.00	0.00	0.00	550.00
6550 · Miscellaneous Expense	0.00	250.00	0.00	250.00	450.00
6700 · Promotion	0.00	2,500.00	5,000.00	7,500.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	250.00	0.00	250.00	1,500.00
8000 · Website Maintenance Fees	0.00	1,500.00	800.00	1,500.00	1,500.00
Total Expense	0.00	5,750.00	5,800.00	10,750.00	35,000.00
Net Ordinary Income	0.00	4,250.00	-5,800.00	-750.00	0.00
Net Income	**0.00**	**4,250.00**	**-5,800.00**	**-750.00**	**0.00**

SYNW

September 2026 – No ACTIVITY

YTD missed budget by $5,050.

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NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF SEPTEMBER 30, 2026
FOR FISCAL YEAR-ENDING 2024 THRU 2027

2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585

2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853

2025-2026	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	584,296	523,615
RECEIPTS	182,735	841,370	618,927	101,551	602,804	675,610	303,781	238,065	295,607	74,280	206,070	252,208
DISBURSEMENTS	269,593	160,238	164,016	153,066	168,906	201,953	302,896	406,039	885,455	923,126	266,751	283,603
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	584,296	523,615	492,220

2026-2027	JULY 2026	AUGUST 2026	SEPTEMBER 2026	OCTOBER 2026	NOVEMBER 2026	DECEMBER 2026	JANUARY 2027	FEBRUARY 2027	MARCH 2027	APRIL 2027	MAY 2027	JUNE 2027
BEGINNING CASH	492,220	414,884	1,504,534	1,672,337	1,600,661	1,975,568	2,414,005	2,187,014	1,497,472	1,390,489	367,074	375,714
RECEIPTS	215,645	1,240,558	350,179	123,492	538,535	650,675	221,497	234,251	175,850	147,780	244,881	127,700
DISBURSEMENTS	292,980	150,908	182,376	195,168	163,628	212,238	448,488	923,793	282,833	1,171,195	236,241	257,281
ENDING CASH	414,884	1,504,534	1,672,337	1,600,661	1,975,568	2,414,005	2,187,014	1,497,472	1,390,489	367,074	375,714	246,133

Accounts Receivables 9/30/26	
Current	$ 871
30 Days	$ 37,535
60 Days	$ 16,000
90 Days	$ 27,516
120 Days	
Total	$ 81,923

as of 10/8/26 total A/R aging $44,131

Accounts Payable 9/30/26	
Current	$ 12,721
30 Days	$ 206
60 Days	
90 Days	
120 Days	
Total	$ 12,928

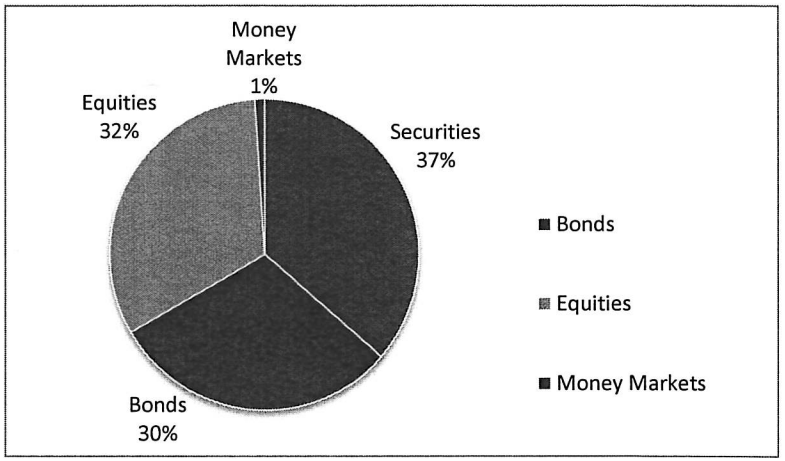
as of 10/8/26 total A/P aging $525

Operating Accounts		
Cash - US Bank Checking	$ 1,249,193	
Cash - Petty	$ 14	
Cash - US Bank CC	$ 423,143	
		$ 1,672,350
Investment Accounts		
Cash - Wells Fargo Financial	$ 17,212	
Securities-US Treasury	$ 628,436	
Investments - Bonds/Units	$ 523,327	
Compass Acct. (Equities)	$ 557,361	
		$ 1,726,335
Total Cash/Investments		$ 3,398,685

Northwest Marine Trade Association
Schedule of Investments
September 30, 2026

Banking Institution	Rating	Maturity Date	Par	Purchase Amount	Market Value 09/30/26	Yield	Gain or (Loss)	Appx. Mos. to Maturity	Est. Ann. Income
Standard Fed Bank	CD	02/17/15	64,000		$ -	0.00%	-		
Securities- US Treasury				0	$ 628,436	0.00%	628,436		$ 25,461
Bond ETF/CEF				439,871	$ 523,327	4.56%	83,455		$ 23,885
Bond Mutual Funds				0	$ -	0.00%	-		$ -
Investments Sub-Total/Current Yield			**64,000**	**439,871**	**$ 1,151,763**	**4.28%**	**711,891**		**49,346**
US Bank SWEEP					$ -				
Money Market Wells Fargo Advisors Financial					$ 17,212				9
Compass Account {Equities} Wells Fargo Advisors					$ 557,361				7,456
Total					**$ 1,726,335**				

Investment Allocation



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Northwest Marine Trade Association
Balance Sheet
As of September 30, 2026

Assets

	2026	2025
Current Assets:		
PAC Peoples Bank	$ 31,073	$ 55,827
PayPal	$ 115	$ 115
Cash and cash equivalents	$ 1,672,350	$ 1,334,052
Accounts receivable	$ 81,923	$ 93,507
Accounts receivable - Other	$ 82	$ 439
Pending Dues Receivables	$ -	$ -
Prepaid Expenses	$ 107,605	$ 117,558
Total Current Assets	**$ 1,893,147**	**$ 1,601,497**
Investments	$ 1,726,335	$ 1,728,896
Goodwill:		
Property and equipment	$ 391,320	$ 352,746
Accumulated Depreciation	$ (318,441)	$ (290,942)
	$ 72,879	$ 61,804
Total Assets	**$ 3,692,361**	**$ 3,392,198**

Liabilities and Net Assets

Liabilities:		
Payables	$ 12,928	$ 16,393
Accrued Expenses	$ 1,628	$ 1,046
Deferred Rent Liability	$ 7,414	$ 7,470
Deferred Vacation Liability	$ 40,755	$ 36,375
Grant	$ -	$ -
Deferred Revenue	$ 1,619,617	$ 1,453,683
Total Liabilities	**$ 1,682,342**	**$ 1,514,967**
Unrestricted Net Assets	**$ 2,010,019**	**$ 1,877,231**
Total Liabilities and Net Assets	**$ 3,692,361**	**$ 3,392,198**

Board Designated Amount for Grow Boating
in Unrestricted Net Assets

YE	Revenue	Expense	Net Income (Loss)
Balance carry forward through 2019			$ 102,143
2020	$ 165,241	$ 133,472	$ 31,769
2021	$ 9,411	$ 30,800	$ (21,389)
2022	$ 904	$ 29,292	$ (28,388)
2023	$ 1,584	$ 27,127	$ (25,543)
2024	$ 57,072	$ 33,177	$ 23,895
2025	$ 58,910	$ 53,339	$ 5,571
2026	$ 59,903	$ 49,752	$ 10,150
		Total	$ 98,208

Prepared by Jennifer Higgins