

10:05 AM

07/09/26

Accrual Basis

Northwest Marine Trade Association

Consolidated Profit & Loss

June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	25,110.77	24,500.00	281,545.51	287,500.00	287,500.00
4010 · Admissions	-170.00	0.00	405,015.30	429,000.00	429,000.00
4020 · Advertising Income	10,000.00	0.00	12,162.50	7,500.00	7,500.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	0.00	0.00	4,305.00	3,600.00	3,600.00
4100 · Sponsorships	5,000.00	5,000.00	285,100.00	288,500.00	288,500.00
4200-10 · Dues Revenue	1,220.00	1,170.00	324,018.75	334,780.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	55,102.50	55,000.00	55,000.00
4350-10 · Interest Income	7,077.24	200.00	27,061.50	2,500.00	2,500.00
4360-10 · Dividend Income	2,672.57	1,625.00	23,027.97	19,500.00	19,500.00
4400-10 · Realized Gain / Loss	-4,328.04	0.00	43,622.25	0.00	0.00
4450 · Miscellaneous Income	2,761.94	0.00	35,709.23	43,000.00	43,000.00
4451-10 · Meeting Income Assoc	795.00	0.00	795.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	15,300.00	0.00	0.00
4555 · Parking	0.00	0.00	58,573.80	55,000.00	55,000.00
4600 · Seminar Income	0.00	500.00	57,945.00	66,500.00	66,500.00
4650 · Space Rental	-5,101.25	0.00	2,737,229.65	2,633,415.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	45,038.23	32,995.00	4,366,513.96	4,225,795.00	4,225,795.00
Gross Profit	45,038.23	32,995.00	4,366,513.96	4,225,795.00	4,225,795.00
Expense					
6000 · Advertising	3,629.48	1,000.00	448,787.23	398,000.00	398,000.00
6025 · Auto Expense	776.20	250.00	4,325.29	5,825.00	5,825.00
6030 · Bad Debt Expense	0.00	1,000.00	0.00	1,000.00	1,000.00
6040 · Bank Charge	1,555.35	3,250.00	50,616.25	48,850.00	48,850.00
6050 · Boat & Display Handling	0.00	0.00	58,059.73	70,000.00	70,000.00

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Accrual Basis

Northwest Marine Trade Association

Consolidated Profit & Loss

June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	259.63	1,750.00	2,790.90	5,000.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	1,500.00	1,500.00
6125 · Computer Support	1,235.88	750.00	12,254.66	15,500.00	15,500.00
6150 · Contract Services	1,275.47	1,750.00	566,068.45	526,000.00	526,000.00
6175 · Decorating	0.00	0.00	151,869.47	161,500.00	161,500.00
6200 · Depreciation	2,396.94	1,900.00	25,946.25	22,750.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,500.00	1,500.00
6225 · Dues	0.00	0.00	4,616.38	5,550.00	5,550.00
6275-10 · Employee Health Insurance	6,159.03	8,125.00	96,238.44	106,200.00	106,200.00
6285-10 · 401K Admin/Contrib	5,832.99	7,600.00	58,229.16	59,800.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	69,218.15	79,500.00	79,500.00
6375 · Food	2,977.15	3,600.00	20,257.87	32,600.00	32,600.00
6475 · Insurance	0.00	0.00	71,602.99	73,500.00	73,500.00
6500-10 · Legislative	8,041.00	12,950.00	98,748.19	112,000.00	112,000.00
6525-10 · Membership Services	0.00	3,750.00	16,309.01	22,500.00	22,500.00
6550 · Miscellaneous Expense	0.00	250.00	0.00	3,800.00	3,800.00
6575 · Office Expense	1,756.33	1,250.00	12,003.11	21,600.00	21,600.00
6595-10 · Penalty & Interest	0.00	250.00	0.00	250.00	250.00
6600 · Photography	0.00	0.00	7,240.00	500.00	500.00
6625 · Postage	95.39	250.00	3,441.99	6,000.00	6,000.00
6650 · Printing	126.97	0.00	15,203.67	15,950.00	15,950.00
6675 · Professional Services	5,055.10	5,900.00	104,071.11	99,500.00	99,500.00
6700 · Promotion	2,884.66	1,000.00	153,787.81	151,500.00	151,500.00
6705-55 · Grants GB	-1,000.00	0.00	14,000.00	20,000.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	3,863.00	6,000.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	250.00	0.00	500.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	415.00	1,322.85	2,500.00	2,500.00



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Accrual Basis

Northwest Marine Trade Association
Consolidated Profit & Loss
June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
6775-10 · Salaries	141,100.49	120,000.00	996,739.83	962,000.00	962,000.00
6800 · Site Expense	0.00	0.00	154,367.36	150,100.00	150,100.00
6825 · Speaker	0.00	0.00	10,800.00	14,000.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	49,085.07	41,379.00	41,379.00
6875 · VIP Event	0.00	0.00	21,649.52	25,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	18,812.86	18,500.00	18,500.00
6900 · Subscriptions	20.00	0.00	200.00	250.00	250.00
6925-10 · Taxes - Payroll	11,785.48	11,375.00	82,666.31	84,525.00	84,525.00
6950 · Taxes & Licenses	1,334.63	1,820.00	110,457.54	117,250.00	117,250.00
6975 · Rent	4,007.00	4,050.00	486,746.65	520,150.00	520,150.00
6980 · Rent - Other	2,550.00	2,500.00	70,630.38	79,750.00	79,750.00
7025 · Telephone	1,092.87	1,100.00	14,683.33	14,866.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	1,465.00	4,500.00	4,500.00
7075 · Travel Expense	10.45	1,500.00	15,650.75	21,650.00	21,650.00
8000 · Website Maintenance Fees	1,829.13	1,875.00	39,912.82	51,000.00	51,000.00
9000 · Contingency	0.00	1,000.00	0.00	16,000.00	16,000.00
Total Expense	206,843.80	202,460.00	4,144,739.38	4,198,095.00	4,198,095.00
Net Ordinary Income	-161,805.57	-169,465.00	221,774.58	27,700.00	27,700.00
Net Income	-161,805.57	-169,465.00	221,774.58	27,700.00	27,700.00

Consolidated

June 2026 better than budget \$7,659

FYE 2026 better than budget \$194,075

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Accrual Basis

Northwest Marine Trade Association

Association

June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	25,110.77	24,500.00	281,545.51	287,500.00	287,500.00
4020 · Advertising Income	10,000.00	0.00	10,000.00	2,500.00	2,500.00
4100 · Sponsorships	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
4200-10 · Dues Revenue	1,220.00	1,170.00	324,018.75	334,780.00	334,780.00
4350-10 · Interest Income	7,077.24	200.00	27,061.50	2,500.00	2,500.00
4360-10 · Dividend Income	2,672.57	1,625.00	23,027.97	19,500.00	19,500.00
4450 · Miscellaneous Income	0.00	0.00	658.38	2,500.00	2,500.00
4451-10 · Meeting Income Assoc	795.00	0.00	795.00	0.00	0.00
4600 · Seminar Income	0.00	500.00	0.00	500.00	500.00
4750 · Registration Fees	0.00		0.00		
Total Income	51,875.58	32,995.00	672,107.11	654,780.00	654,780.00
Gross Profit	51,875.58	32,995.00	672,107.11	654,780.00	654,780.00
Expense					
6000 · Advertising	1,129.48	0.00	1,240.03	1,000.00	1,000.00
6025 · Auto Expense	776.20	250.00	2,848.81	3,000.00	3,000.00
6030 · Bad Debt Expense	0.00	1,000.00	0.00	1,000.00	1,000.00
6040 · Bank Charge	591.69	3,000.00	10,334.08	9,500.00	9,500.00
6075-10 · Board & Committee Expense	259.63	1,750.00	2,790.90	5,000.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	1,500.00	1,500.00
6125 · Computer Support	1,235.88	750.00	11,135.34	12,000.00	12,000.00
6150 · Contract Services	750.00	1,750.00	11,250.00	13,000.00	13,000.00
6200 · Depreciation	2,396.94	1,900.00	25,946.25	22,750.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,500.00	1,500.00
6225 · Dues	0.00	0.00	4,066.38	5,000.00	5,000.00
6275-10 · Employee Health Insurance	6,159.03	8,125.00	96,238.44	106,200.00	106,200.00
6285-10 · 401K Admin/Contrib	5,832.99	7,600.00	58,229.16	59,800.00	59,800.00
6375 · Food	2,977.15	3,600.00	5,565.05	9,500.00	9,500.00
6475 · Insurance	0.00	0.00	32,230.99	32,000.00	32,000.00

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Northwest Marine Trade Association
Association
June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
6500-10 • Legislative	8,041.00	12,950.00	98,748.19	112,000.00	112,000.00
6525-10 • Membership Services	0.00	3,750.00	16,309.01	22,500.00	22,500.00
6550 • Miscellaneous Expense	0.00	250.00	0.00	250.00	250.00
6575 • Office Expense	1,756.33	1,250.00	10,125.00	18,500.00	18,500.00
6595-10 • Penalty & Interest	0.00	250.00	0.00	250.00	250.00
6625 • Postage	95.39	250.00	1,363.97	2,500.00	2,500.00
6650 • Printing	126.97	0.00	339.98	450.00	450.00
6675 • Professional Services	5,055.10	5,900.00	100,272.98	95,000.00	95,000.00
6700 • Promotion	384.66	1,000.00	8,367.84	7,500.00	7,500.00
6725 • Repairs & Maint - Facility	0.00	250.00	0.00	500.00	500.00
6735 • Repairs & Maint - Equipment	0.00		0.00	0.00	0.00
6750 • Repairs & Maint-Office Machine	56.18	415.00	1,322.85	2,500.00	2,500.00
6775-10 • Salaries	141,100.49	120,000.00	996,739.83	962,000.00	962,000.00
6900 • Subscriptions	20.00	0.00	200.00	250.00	250.00
6925-10 • Taxes - Payroll	11,785.48	11,375.00	82,666.31	84,525.00	84,525.00
6950 • Taxes & Licenses	1,388.75	1,220.00	9,035.44	10,500.00	10,500.00
6975 • Rent	4,007.00	4,050.00	48,333.04	48,500.00	48,500.00
6980 • Rent - Other	2,550.00	2,500.00	20,505.00	19,500.00	19,500.00
7025 • Telephone	1,092.87	1,100.00	13,583.33	13,750.00	13,750.00
7050-10 • Training/Conferences/Seminars	0.00	0.00	1,465.00	4,500.00	4,500.00
7075 • Travel Expense	10.45	1,500.00	7,249.08	12,000.00	12,000.00
8000 • Website Maintenance Fees	590.97	1,500.00	16,844.93	18,000.00	18,000.00
9000 • Contingency	0.00	1,000.00	0.00	1,000.00	1,000.00
Total Expense	200,170.63	200,235.00	1,695,347.21	1,719,225.00	1,719,225.00
Net Ordinary Income	-148,295.05	-167,240.00	-1,023,240.10	-1,064,445.00	-1,064,445.00
Net Income	-148,295.05	-167,240.00	-1,023,240.10	-1,064,445.00	-1,064,445.00

Association

June 2026 better than budget \$18,945
 FYE 2026 better than budget \$41,205

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Accrual Basis

Northwest Marine Trade Association
Seattle Boat Show
June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	-170.00	0.00	380,985.30	405,000.00	405,000.00
4020 · Advertising Income	0.00	0.00	960.00	5,000.00	5,000.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	0.00	0.00	4,305.00	3,600.00	3,600.00
4100 · Sponsorships	0.00	0.00	228,850.00	215,000.00	215,000.00
4450 · Miscellaneous Income	0.00	0.00	24,263.39	36,000.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	15,300.00	0.00	0.00
4555 · Parking	0.00	0.00	58,573.80	55,000.00	55,000.00
4600 · Seminar Income	0.00	0.00	27,195.00	36,000.00	36,000.00
4650 · Space Rental	-5,101.25	0.00	2,524,280.02	2,455,415.00	2,455,415.00
Total Income	-5,271.25	0.00	3,264,712.51	3,211,015.00	3,211,015.00
Gross Profit	-5,271.25	0.00	3,264,712.51	3,211,015.00	3,211,015.00
Expense					
6000 · Advertising	0.00	0.00	362,869.53	350,000.00	350,000.00
6025 · Auto Expense	0.00	0.00	232.13	750.00	750.00
6040 · Bank Charge	0.00	0.00	35,364.46	36,000.00	36,000.00
6050 · Boat & Display Handling	0.00	0.00	58,059.73	70,000.00	70,000.00
6125 · Computer Support	0.00	0.00	1,119.32	3,500.00	3,500.00
6150 · Contract Services	0.00	0.00	543,163.98	491,500.00	491,500.00
6175 · Decorating	0.00	0.00	128,903.48	139,000.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	69,218.15	78,000.00	78,000.00
6375 · Food	0.00	0.00	5,900.12	6,750.00	6,750.00
6475 · Insurance	0.00	0.00	36,872.00	38,500.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	2,000.00	2,000.00
6575 · Office Expense	0.00	0.00	1,348.40	2,500.00	2,500.00
6600 · Photography	0.00	0.00	7,240.00	500.00	500.00
6625 · Postage	0.00	0.00	1,578.32	2,500.00	2,500.00

Northwest Marine Trade Association
Seattle Boat Show
June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	10,821.09	10,000.00	10,000.00
6675 · Professional Services	0.00	0.00	3,798.13	4,500.00	4,500.00
6700 · Promotion	0.00	0.00	96,790.62	100,000.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	3,863.00	6,000.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	0.00	0.00	150,598.22	146,000.00	146,000.00
6825 · Speaker	0.00	0.00	10,800.00	12,500.00	12,500.00
6875 · VIP Event	0.00	0.00	21,649.52	25,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	13,738.73	11,500.00	11,500.00
6950 · Taxes & Licenses	-114.24	0.00	93,017.30	98,000.00	98,000.00
6975 · Rent	0.00	0.00	421,387.98	465,000.00	465,000.00
6980 · Rent - Other	0.00	0.00	46,525.38	56,500.00	56,500.00
7025 · Telephone	0.00	0.00	980.00	1,000.00	1,000.00
7075 · Travel Expense	0.00	0.00	2,058.16	2,500.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	17,844.38	26,500.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	10,000.00	10,000.00
Total Expense	-114.24	0.00	2,145,742.13	2,196,500.00	2,196,500.00
Net Ordinary Income	-5,157.01	0.00	1,118,970.38	1,014,515.00	1,014,515.00
Net Income	-5,157.01	0.00	1,118,970.38	1,014,515.00	1,014,515.00

2026 Seattle Boat Show better than budget \$104,455

Northwest Marine Trade Association
Grow Boating
June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	55,102.50	55,000.00	55,000.00
4450 · Miscellaneous Income	2,700.00	0.00	4,800.00	0.00	0.00
Total Income	2,700.00	0.00	59,902.50	55,000.00	55,000.00
Gross Profit	2,700.00	0.00	59,902.50	55,000.00	55,000.00
Expense					
6000 · Advertising	0.00	1,000.00	23,283.95	4,500.00	4,500.00
6025 · Auto Expense	0.00	0.00	0.00	500.00	500.00
6150 · Contract Services	0.00	0.00	5,600.00	15,000.00	15,000.00
6375 · Food	0.00	0.00	0.00	350.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	100.00	100.00
6575 · Office Expense	0.00	0.00	0.00	150.00	150.00
6625 · Postage	0.00	0.00	0.00	500.00	500.00
6650 · Printing	0.00	0.00	0.00	500.00	500.00
6700 · Promotion	0.00	0.00	5,564.16	10,000.00	10,000.00
6705-55 · Grants GB	-1,000.00	0.00	14,000.00	20,000.00	20,000.00
6950 · Taxes & Licenses	58.78	50.00	1,304.09	1,500.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	400.00	400.00
8000 · Website Maintenance Fees	0.00	250.00	0.00	1,000.00	1,000.00
Total Expense	-941.22	1,300.00	49,752.20	55,000.00	55,000.00
Net Ordinary Income	3,641.22	-1,300.00	10,150.30	0.00	0.00
Net Income	3,641.22	-1,300.00	10,150.30	0.00	0.00

Grow Boating

FYE 2026 better than budget \$10,150, add to designated GB Funds

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**Northwest Marine Trade Association
Marina & Boatyard Conference
June 2026**

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	27,600.00	20,000.00	20,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	58,350.00	50,000.00	50,000.00
Gross Profit	0.00	0.00	58,350.00	50,000.00	50,000.00
Expense					
6025 · Auto Expense	0.00	0.00	325.63	375.00	375.00
6040 · Bank Charge	0.00	0.00	1,709.40	850.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	5,120.00	12,500.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,000.00	1,000.00
6575 · Office Expense	0.00		463.62		
6650 · Printing	0.00	0.00	1,228.74	2,000.00	2,000.00
6700 · Promotion	0.00	0.00	2,109.93	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	1,270.28	1,250.00	1,250.00
6975 · Rent	0.00	0.00	14,434.47	4,500.00	4,500.00
7075 · Travel Expense	0.00	0.00	1,389.57	1,750.00	1,750.00
Total Expense	0.00	0.00	28,051.64	25,725.00	25,725.00
Net Ordinary Income	0.00	0.00	30,298.36	24,275.00	24,275.00
Net Income	0.00	0.00	30,298.36	24,275.00	24,275.00

2025 NW Marina & Boatyard Conference

FYE2026 better than budget \$6,023

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07/07/26

Accrual Basis

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
June 2026

	<u>Jun 26</u>	<u>Budget</u>	<u>Jul '25 - Jun 26</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	24,030.00	24,000.00	24,000.00
4020 · Advertising Income	0.00	0.00	1,202.50	0.00	0.00
4100 · Sponsorships	0.00	0.00	14,150.00	13,500.00	13,500.00
4450 · Miscellaneous Income	61.94	0.00	5,987.46	4,500.00	4,500.00
4650 · Space Rental	0.00	0.00	212,949.63	178,000.00	178,000.00
Total Income	61.94	0.00	258,319.59	220,000.00	220,000.00
Gross Profit	61.94	0.00	258,319.59	220,000.00	220,000.00
Expense					
6000 · Advertising	2,500.00	0.00	61,393.72	40,000.00	40,000.00
6025 · Auto Expense	0.00	0.00	918.72	1,200.00	1,200.00
6040 · Bank Charge	963.66	250.00	3,208.31	2,500.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	525.47	0.00	6,054.47	6,500.00	6,500.00
6175 · Decorating	0.00	0.00	22,965.99	22,500.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	1,500.00	1,500.00
6375 · Food	0.00	0.00	3,672.70	3,500.00	3,500.00
6475 · Insurance	0.00	0.00	2,500.00	2,500.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	66.09	450.00	450.00
6625 · Postage	0.00	0.00	499.70	500.00	500.00
6650 · Printing	0.00	0.00	2,813.86	3,000.00	3,000.00
6700 · Promotion	0.00	0.00	10,955.26	9,000.00	9,000.00
6800 · Site Expense	0.00	0.00	3,769.14	4,100.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	49,085.07	41,379.00	41,379.00
6880 · Sponsorship Benefits	2,000.00	0.00	4,324.13	3,500.00	3,500.00
6950 · Taxes & Licenses	1.34	500.00	5,623.61	4,500.00	4,500.00

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Accrual Basis

**Northwest Marine Trade Association
Anacortes Boat & Yacht Show
June 2026**

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
6975 · Rent	0.00	0.00	2,591.16	2,150.00	2,150.00
6980 · Rent - Other	0.00	0.00	3,600.00	3,750.00	3,750.00
7025 · Telephone	0.00	0.00	120.00	116.00	116.00
7075 · Travel Expense	0.00	0.00	4,953.94	5,000.00	5,000.00
8000 · Website Maintenance Fees	1,238.16	0.00	5,043.21	4,000.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	5,000.00	5,000.00
Total Expense	7,228.63	750.00	194,159.08	166,645.00	166,645.00
Net Ordinary Income	-7,166.69	-750.00	64,160.51	53,355.00	53,355.00
Net Income	-7,166.69	-750.00	64,160.51	53,355.00	53,355.00

2026 Anacortes Boat & Yacht Show

FYE2026 better than budget \$10,806

Northwest Marine Trade Association
Superyacht Northwest
June 2026

	Jun 26	Budget	Jul '25 - Jun 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	9,500.00	35,000.00	35,000.00
Total Income	0.00	0.00	9,500.00	35,000.00	35,000.00
Gross Profit	0.00	0.00	9,500.00	35,000.00	35,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	2,500.00	2,500.00
6225 · Dues	0.00	0.00	550.00	550.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	450.00	450.00
6700 · Promotion	2,500.00	0.00	30,000.00	25,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	750.00	3,500.00	3,500.00
6950 · Taxes & Licenses	0.00	50.00	206.82	1,500.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	180.30	1,500.00	1,500.00
Total Expense	2,500.00	175.00	31,687.12	35,000.00	35,000.00
Net Ordinary Income	-2,500.00	-175.00	-22,187.12	0.00	0.00
Net Income	-2,500.00	-175.00	-22,187.12	0.00	0.00

Superyacht NW

FYE2026 missed budget by \$ 22,187

New carry forward balance \$ 4,861.80

NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF JUNE 30, 2026
FOR FISCAL YEAR-ENDING 2023 THRU 2026

2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
2025-2026	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	584,296	523,615
RECEIPTS	182,735	841,370	618,927	101,551	602,804	675,610	303,781	238,065	295,607	74,280	206,070	252,208
DISBURSEMENTS	269,593	160,238	164,016	153,066	168,906	201,953	302,896	406,039	885,455	923,126	266,751	283,603
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	584,296	523,615	492,220

Accounts Receivables 6/30/26

Current	\$	25,111
30 Days	\$	129,734
60 Days	\$	-
90 Days	\$	800

120 Days		
Total	\$	155,644

as of 7/9/26 total A/R aging \$111,694

Accounts Payable 6/30/26

Current	\$	65,833
30 Days		
60 Days		
90 Days		

120 Days		
Total	\$	65,833

as of 7/9/26 total A/P aging \$0

Operating Accounts

Cash - US Bank Checking	\$	319,746
Cash - Petty	\$	14
Cash - US Bank CC	\$	172,474
	\$	492,233

Investment Accounts

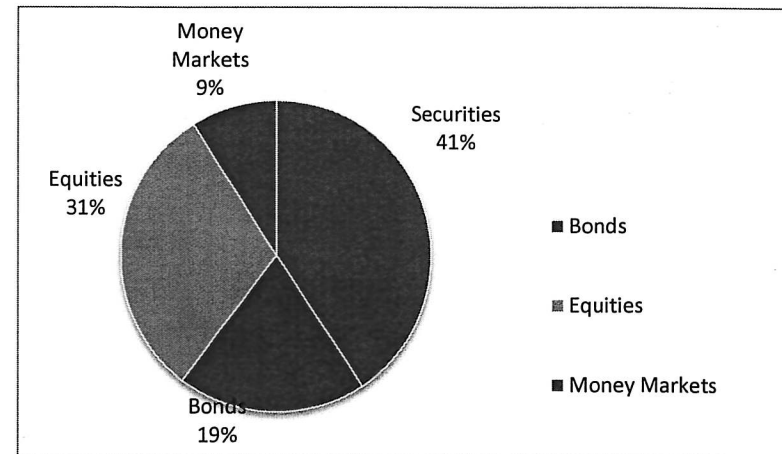
Cash - Wells Fargo Financial	\$	156,914
Securities-US Treasury	\$	717,196
Investments - Bonds/Units	\$	343,096
Compass Acct. (Equities)	\$	542,249
	\$	1,759,454

Total Cash/Investments \$ 2,251,687

**Northwest Marine Trade Association
Schedule of Investments
June 30, 2026**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 06/30/26</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury				0	\$ 717,196	0.00%	717,196		\$ 24,131
Bond ETF/CEF				439,871	\$ 343,096	4.75%	(96,776)		\$ 16,310
Bond Mutual Funds				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 1,060,292</u>	<u>3.81%</u>	<u>620,420</u>		<u>40,441</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 156,914				78
Compass Account {Equities} Wells Fargo Advisors					\$ 542,249				7,812
Total					<u>\$ 1,759,454</u>				

Investment Allocation



Northwest Marine Trade Association
Balance Sheet
As of June 30, 2026

Assets

	2026	2025
Current Assets:		
PAC Peoples Bank	\$ 15,798	\$ 45,372
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 492,233	\$ 284,866
Accounts receivable	\$ 155,644	\$ 188,219
Accounts receivable - Other	\$ -	\$ -
Pending Dues Receivables	\$ (119,289)	\$ (146,806)
Prepaid Expenses	\$ 32,133	\$ 40,668
Total Current Assets	\$ 576,633	\$ 412,433
Investments	\$ 1,759,454	\$ 1,712,164
Goodwill:		
Property and equipment	\$ 391,320	\$ 352,746
Accumulated Depreciation	\$ (311,250)	\$ (285,304)
	\$ 80,070	\$ 67,442
Total Assets	\$ 2,416,158	\$ 2,192,039

Liabilities and Net Assets

Liabilities:		
Payables	\$ 65,833	\$ 65,351
Accrued Expenses	\$ 2,435	\$ 2,237
Deferred Rent Liability	\$ 7,414	\$ 7,470
Deferred Vacation Liability	\$ 40,755	\$ 36,375
Grant	\$ -	\$ -
Deferred Revenue	\$ 200,304	\$ 185,453
Total Liabilities	\$ 316,742	\$ 296,886
Unrestricted Net Assets	\$ 2,099,416	\$ 1,895,153
Total Liabilities and Net Assets	\$ 2,416,158	\$ 2,192,039

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
	Total		\$ 88,058