

**Northwest Marine Trade Association
2026-2027 Budget**

DRAFT #2

	Association	Seattle Boat Show (Feb)	Bell Harbor Marina	Anacortes Boat & Yacht Show	Grow Boating	Marina Conf	Superyacht NW	2026-2027 Budget
REVENUE								
Health Ins. Participation Fee	\$ 277,500							\$ 277,500
Admissions	\$ -	\$ 385,000	\$ -	\$ 25,000			\$ -	\$ 410,000
Advertising Income	\$ 10,000	\$ 1,500	\$ -	\$ 800				\$ 12,300
Advertising Income Program	\$ -	\$ -	\$ -					\$ -
Badges	\$ -	\$ 4,300	\$ -					\$ 4,300
Dues Revenue	\$ 333,611							\$ 333,611
Interest Income - Portfolio	\$ 2,500							\$ 2,500
Dividend Income - Portfolio	\$ 19,500							\$ 19,500
Contributions	\$ -							\$ -
Grow Boating	\$ -	\$ -			\$ 33,500			\$ 33,500
Meeting Income	\$ -							\$ -
Misc. Income	\$ 2,500	\$ 27,500	\$ 8,500	\$ 4,500	\$ -			\$ 43,000
Registration Fees	\$ -						\$ -	\$ -
Gain/Loss	\$ -							\$ -
Parking	\$ -	\$ 55,000	\$ -					\$ 55,000
Seminar Income	\$ 500	\$ 27,500				\$ 35,000		\$ 63,000
Sponsorships	\$ 5,000	\$ 200,000	\$ 30,000	\$ 15,000	\$ -	\$ 25,000	\$ 35,000	\$ 310,000
Space Rental	\$ -	\$ 2,457,850	\$ 208,000	\$ 200,000			\$ -	\$ 2,865,850
	\$ -							\$ -
TOTAL REVENUE	\$ 651,111	\$ 3,158,650	\$ 246,500	\$ 245,300	\$ 33,500	\$ 60,000	\$ 35,000	\$ 4,430,061
EXPENSES								
Advertising	\$ 2,000	\$ 375,000		\$ 40,000	\$ 2,500		\$ 2,500	\$ 422,000
Auto Expense	\$ 3,000	\$ 500		\$ 1,200	\$ 500	\$ 350		\$ 5,550
Bad Debt Expense	\$ 1,000							\$ 1,000
Bank Charge	\$ 12,500	\$ 38,000		\$ 2,500		\$ 1,800	\$ -	\$ 54,800
Boat & Display Handling	\$ -	\$ 65,000		\$ -				\$ 65,000
Board & Committee Expense	\$ 4,500							\$ 4,500
Board Planning Session	\$ 1,500							\$ 1,500
Computer Support	\$ 12,000	\$ 2,500						\$ 14,500
Contract Services	\$ 12,500	\$ 635,000	\$ 15,000	\$ 6,500	\$ 11,000	\$ -	\$ -	\$ 680,000
Decorating	\$ -	\$ 120,000	\$ 24,000	\$ 25,000			\$ -	\$ 169,000
Depreciation	\$ 25,000							\$ 25,000
Disposal of Assets	\$ -							\$ -
Donations	\$ 1,500							\$ 1,500
Dues	\$ 6,000						\$ 550	\$ 6,550
Employee Health Benefits	\$ 91,504							\$ 91,504
401 K Admin Fees/Contrib	\$ 62,500							\$ 62,500
Employee Recruitment	\$ -							\$ -
Exhibitor Expense	\$ -	\$ 75,000	\$ 3,000	\$ 1,500			\$ -	\$ 79,500
Field Expense	\$ -	\$ -		\$ -				\$ -
Food	\$ 6,250	\$ 5,900	\$ 2,000	\$ 3,750	\$ 350	\$ 7,775	\$ -	\$ 26,025
Gifts	\$ -	\$ -						\$ -
PAC - Golf Tournament								\$ -
Grow Boating								\$ -
Grow Boating- Grant					\$ 10,000			\$ 10,000
In Kind Interest Expense								\$ -
Insurance	\$ 32,500	\$ 38,500		\$ 2,500	\$ -		\$ -	\$ 73,500
Legislative	\$ 112,000							\$ 112,000
Membership Services	\$ 22,500							\$ 22,500
Miscellaneous Expense	\$ 250	\$ 500	\$ 1,500	\$ -	\$ 100	\$ -	\$ 450	\$ 2,800
Office Expense	\$ 10,500	\$ 2,500		\$ 450	\$ 150	\$ 500		\$ 14,100
Photography	\$ -	\$ 1,500						\$ 1,500
Postage	\$ 1,600	\$ 1,750		\$ 500	\$ 100	\$ -		\$ 3,950
Printing	\$ 450	\$ 2,500		\$ 3,000	\$ 200	\$ 1,250	\$ -	\$ 7,400
Printing Program		\$ 7,500						\$ 7,500
Professional Services	\$ 91,000	\$ 4,500		\$ -	\$ -			\$ 95,500
Promotion	\$ 8,500	\$ 60,000	\$ 40,000	\$ 9,000	\$ 6,500	\$ 2,000	\$ 25,000	\$ 151,000
Rent	\$ 51,500	\$ 460,000		\$ 2,500		\$ 14,500	\$ -	\$ 528,500
Rent - Other	\$ 21,500	\$ 20,000	\$ 46,500	\$ 3,750				\$ 91,750
Repairs & Maint - Equipment		\$ -						\$ -
Repairs & Maint - Facility	\$ 500	\$ 4,500						\$ 5,000
Repairs & Maint-Office Machine	\$ 2,500							\$ 2,500
Salaries	\$ 1,016,500							\$ 1,016,500
Site Expense		\$ 140,000	\$ 1,000	\$ 4,100	\$ -		\$ -	\$ 145,100
Speaker		\$ 12,500				\$ -		\$ 12,500
VIP Event		\$ 25,000					\$ -	\$ 25,000
Sponsorship Benefits		\$ 8,000	\$ 3,500	\$ 3,500	\$ -		\$ 3,500	\$ 18,500
Subscriptions	\$ 200							\$ 200
Taxes - Payroll	\$ 88,625							\$ 88,625
Taxes & Licenses	\$ 10,500	\$ 99,500		\$ 4,500	\$ 1,500	\$ 1,325	\$ 1,500	\$ 118,825
Penalty & Interest	\$ 250							\$ 250
Prizes								\$ -
Telephone	\$ 13,750	\$ 1,250		\$ 116				\$ 15,116
Training/Conf/Seminars	\$ 4,500							\$ 4,500
Travel Expense	\$ 8,500	\$ 2,500		\$ 5,500	\$ 100	\$ 1,500	\$ -	\$ 18,100
Website Maint	\$ 18,000	\$ 25,000		\$ 4,000	\$ 500		\$ 1,500	\$ 49,000
Contingency	\$ 1,000	\$ 10,000		\$ 5,000	\$ -		\$ -	\$ 16,000
	\$ -							\$ -
TOTAL EXPENSES	\$ 1,758,879	\$ 2,244,400	\$ 136,500	\$ 128,866	\$ 33,500	\$ 31,000	\$ 35,000	\$ 4,368,145
Split with Chamber				\$ 49,739				\$ 49,739
NET INCOME/ (LOSS)	\$ (1,107,768)	\$ 914,250	\$ 110,000	\$ 66,695	\$ -	\$ 29,000	\$ -	\$ 12,177