

Northwest Marine Trade Association
Projected Year-End Consolidated 2025-2026
As of 05/18/2026

	<i>2025-2026</i> <u>As of 4/30/26</u>	<i>2025-2026</i> <u>Approved Budget</u>	<i>2025-2026</i> <u>Projected 6/30/2026</u>
REVENUE			
Admissions	\$ 381,155	\$ 429,000	\$ 405,155
Advertising Income	\$ 960	\$ 7,500	\$ 2,160
Advertising Income Program	\$0.00	\$ -	\$0.00
Badges	\$4,305.00	\$ 3,600	\$4,305.00
Business License/ Grant			
Contributions	\$ -	\$ -	\$ -
Dividend Income	\$ 17,001	\$ 19,500	\$ 22,741
Dues Revenue	\$ 320,869	\$ 334,780	\$ 324,479
Grow Boating	\$55,102.50	\$ 55,000	\$55,102.50
Health Plan Participation Fee	\$ 213,801	\$ 287,500	\$ 284,491
Interest Income	\$ 17,580	\$ 2,500	\$ 19,875
Meeting Income	\$ -	\$ -	\$ -
Misc. Income	\$ 42,856	\$ 43,000	\$ 48,603
Parking	\$ 58,574	\$ 55,000	\$ 58,574
Realized Gain	\$ 45,864	\$ -	\$ 41,213
Registration- Race	\$0.00	\$ -	\$0.00
Seminar Income	\$ 57,945	\$ 66,500	\$ 57,945
Space Rental	\$ 2,529,381	\$ 2,633,415	\$ 2,734,381
Special Project	\$ -		
Sponsorships	\$ 265,950	\$ 288,500	\$ 285,100
TOTAL REVENUE	<u><u>\$ 4,011,343</u></u>	<u><u>\$ 4,225,795</u></u>	<u><u>\$ 4,344,124</u></u>
EXPENSES			
401 K Admin Fees/Contrib	\$ 42,230	\$ 59,800	\$ 60,163
Advertising	\$ 386,264	\$ 398,000	\$ 431,264
Auto Expense	\$ 2,205	\$ 5,825	\$ 4,180
Bad Debt Expense	\$ -	\$ 1,000	\$ -
Bank Charge	\$ 45,952	\$ 48,850	\$ 53,030
Board & Committee Expense	\$ 1,309	\$ 5,000	\$ 4,031
Board Planning Session	\$ -	\$ 1,500	\$ -
Boat & Display Handling	\$ 54,439	\$ 70,000	\$ 58,060
Computer Support	\$ 8,467	\$ 15,500	\$ 11,721
Contingeny	\$ -	\$ 16,000	\$ -
Contract Services	\$ 556,264	\$ 526,000	\$ 574,014
Decorating	\$ 128,903	\$ 161,500	\$ 153,403
Depreciation	\$ 18,505	\$ 22,750	\$ 25,952
Disposal of Assets	\$ -	\$ -	\$ -
Donations/Contributions	\$ -	\$ 1,500	\$ 500
Dues	\$ 3,926	\$ 5,550	\$ 5,076
Employee Health Benefits	\$ 77,761	\$ 106,200	\$ 96,240
Exhibitor Expense	\$ 69,218	\$ 79,500	\$ 70,718
Field Expense	\$ -	\$ -	\$ -
Food	\$ 12,749	\$ 32,600	\$ 21,848
Grants	\$ 15,000	\$ 20,000	\$ -
Insurance	\$ 69,103	\$ 73,500	\$ 71,603
Legislative	\$ 74,469	\$ 112,000	\$ 111,870
Membership Services	\$ 12,559	\$ 22,500	\$ 20,059
Miscellaneous Expense	\$ -	\$ 3,800	\$ -
Office Expense	\$ 9,157	\$ 21,600	\$ 11,724
Penalty & Interest	\$ -	\$ 250	\$ -
Photography	\$7,240.00	\$ 500	\$7,240.00
Postage	\$ 2,356	\$ 6,000	\$ 3,612
Printing	\$12,049.83	\$ 15,950	\$ 15,050
Printing Program	\$0.00	\$ -	\$0.00
Professional Services	\$ 72,255	\$ 99,500	\$ 87,965
Promotion	\$ 128,948	\$ 151,500	\$ 152,448
Rent	\$ 471,915	\$ 520,150	\$ 486,753
Rent - Other	\$ 61,270	\$ 79,750	\$ 67,230
Repairs & Maint - Equipment	\$ -		\$ -
Repairs & Maint - Facility	\$ 3,863	\$ 6,500	\$ 3,863
Repairs & Maint-Office Machine	\$ 1,154	\$ 2,500	\$ 1,910
Salaries	\$ 686,198	\$ 962,000	\$ 986,319
Site Expense	\$ 150,598	\$ 150,100	\$ 154,698
Speaker	\$10,800.00	\$ 14,000	\$ 10,800
Special Features (VIP Event)	\$21,649.52	\$ 25,000	\$ 21,650
Special Project - ABAY SPLIT	\$0.00	\$ 41,379	\$51,774
Sponsorship Benefits	\$ 14,489	\$ 18,500	\$ 18,689
Subscriptions	\$ 45	\$ 250	\$ 90
Taxes - Payroll	\$ 57,556	\$ 84,525	\$ 84,723
Taxes & Licenses	\$ 108,384	\$ 117,250	\$ 110,382
Telephone	\$ 11,059	\$ 14,866	\$ 14,723
Training/Conf/Seminars	\$ 375	\$ 4,500	\$ 1,465
Travel Expense	\$ 7,836	\$ 21,650	\$ 18,543
Website Maint	\$ 31,382	\$ 51,000	\$ 39,197
TOTAL EXPENSES	<u><u>\$ 3,449,904</u></u>	<u><u>\$ 4,198,095</u></u>	<u><u>\$ 4,139,585</u></u>
NET INCOME/ (LOSS)	<u><u>\$ 561,439</u></u>	<u><u>\$ 27,700</u></u>	<u><u>\$ 204,539</u></u>