

**Northwest Marine Trade Association
2026-2027 Budget**

DRAFT V1

	Association	Seattle Boat Show (Feb)	Bell Harbor Marina	Anacortes Boat & Yacht Show	Grow Boating	Marina Conf	Superyacht NW	2026-2027 Budget
REVENUE								
Health Ins. Participation Fee	\$ 287,500							\$ 287,500
Admissions		\$ 385,000	\$ -	\$ 24,000			\$ -	\$ 409,000
Advertising Income	\$ 1,500	\$ 1,500	\$ -					\$ 3,000
Advertising Income Program				\$ -				\$ -
Badges		\$ 4,300	\$ -					\$ 4,300
Dues Revenue	\$ 328,653							\$ 328,653
Interest Income - Portfolio	\$ 2,500							\$ 2,500
Dividend Income - Portfolio	\$ 19,500							\$ 19,500
Contributions								\$ -
Grow Boating		\$ -			\$ 55,000			\$ 55,000
Meeting Income								\$ -
Misc. Income	\$ 2,500	\$ 27,500	\$ 8,500	\$ 4,500	\$ -			\$ 43,000
Registration Fees							\$ -	\$ -
Gain/Loss								\$ -
Parking		\$ 55,000	\$ -					\$ 55,000
Seminar Income	\$ 500	\$ 27,500				\$ 28,000		\$ 56,000
Sponsorships	\$ 5,000	\$ 200,000	\$ 30,000	\$ 15,000	\$ -	\$ 25,000	\$ 35,000	\$ 310,000
Space Rental	\$ -	\$ 2,411,350	\$ 208,000	\$ 200,000			\$ -	\$ 2,819,350
								\$ -
TOTAL REVENUE	\$ 647,653	\$ 3,112,150	\$ 246,500	\$ 243,500	\$ 55,000	\$ 53,000	\$ 35,000	\$ 4,392,803
EXPENSES								
Advertising	\$ 500	\$ 375,000		\$ 40,000	\$ 4,500		\$ 2,500	\$ 422,500
Auto Expense	\$ 3,000	\$ 500		\$ 1,200	\$ 500	\$ 375		\$ 5,575
Bad Debt Expense	\$ 1,000							\$ 1,000
Bank Charge	\$ 12,500	\$ 38,000		\$ 2,500		\$ 1,800	\$ -	\$ 54,800
Boat & Display Handling		\$ 65,000						\$ 65,000
Board & Committee Expense	\$ 4,500							\$ 4,500
Board Planning Session	\$ 1,500							\$ 1,500
Computer Support	\$ 12,000	\$ 2,500						\$ 14,500
Contract Services	\$ 12,000	\$ 635,000	\$ 15,000	\$ 6,500	\$ 15,000	\$ -	\$ -	\$ 683,500
Decorating		\$ 130,000	\$ 24,000	\$ 25,000			\$ -	\$ 179,000
Depreciation	\$ 25,000							\$ 25,000
Disposal of Assets								\$ -
Donations	\$ 1,500							\$ 1,500
Dues	\$ 6,000						\$ 550	\$ 6,550
Employee Health Benefits	\$ 91,504							\$ 91,504
401 K Admin Fees/Contrib	\$ 62,500							\$ 62,500
Employee Recruitment								\$ -
Exhibitor Expense		\$ 75,000	\$ 3,000	\$ 1,500			\$ -	\$ 79,500
Field Expense								\$ -
Food	\$ 6,250	\$ 5,900	\$ 2,000	\$ 3,750	\$ 350	\$ 5,250	\$ -	\$ 23,500
Gifts								\$ -
PAC - Golf Tournament								\$ -
Grow Boating								\$ -
Grow Boating- Grant					\$ 20,000			\$ 20,000
In Kind Interest Expense								\$ -
Insurance	\$ 32,500	\$ 38,500		\$ 2,500	\$ 500		\$ -	\$ 74,000
Legislative	\$ 112,000							\$ 112,000
Membership Services	\$ 22,500							\$ 22,500
Miscellaneous Expense	\$ 250	\$ 500	\$ 1,500		\$ 100		\$ 450	\$ 2,800
Office Expense	\$ 10,500	\$ 2,500		\$ 450	\$ 150			\$ 13,600
Photography		\$ 1,500						\$ 1,500
Postage	\$ 1,600	\$ 1,750		\$ 500	\$ 500			\$ 4,350
Printing	\$ 450	\$ 2,500		\$ 3,000	\$ 500	\$ 1,500	\$ -	\$ 7,950
Printing Program		\$ 7,500						\$ 7,500
Professional Services	\$ 98,000	\$ 4,500						\$ 102,500
Promotion	\$ 8,500	\$ 60,000	\$ 40,000	\$ 9,000	\$ 10,000		\$ 25,000	\$ 152,500
Rent	\$ 51,500	\$ 460,000		\$ 2,500		\$ 14,500	\$ -	\$ 528,500
Rent - Other	\$ 21,500	\$ 20,000	\$ 46,500	\$ 3,750				\$ 91,750
Repairs & Maint - Equipment								\$ -
Repairs & Maint - Facility	\$ 500	\$ 4,500						\$ 5,000
Repairs & Maint-Office Machin	\$ 2,500							\$ 2,500
Salaries	\$ 1,016,500							\$ 1,016,500
Site Expense		\$ 140,000	\$ 1,000	\$ 4,100	\$ -		\$ -	\$ 145,100
Speaker		\$ 12,500				\$ -		\$ 12,500
VIP Event		\$ 25,000					\$ -	\$ 25,000
Sponsorship Benefits		\$ 8,000	\$ 3,500	\$ 3,500	\$ -		\$ 3,500	\$ 18,500
Subscriptions	\$ 200							\$ 200
Taxes - Payroll	\$ 88,625							\$ 88,625
Taxes & Licenses	\$ 10,500	\$ 99,500		\$ 4,500	\$ 1,500	\$ 1,325	\$ 1,500	\$ 118,825
Penalty & Interest	\$ 250							\$ 250
Prizes								\$ -
Telephone	\$ 13,750	\$ 1,250		\$ 116				\$ 15,116
Training/Conf/Seminars	\$ 4,500							\$ 4,500
Travel Expense	\$ 8,500	\$ 2,500		\$ 5,500	\$ 400	\$ 1,500	\$ -	\$ 18,400
Website Maint	\$ 18,000	\$ 25,000		\$ 4,000	\$ 1,000		\$ 1,500	\$ 49,500
Contingency	\$ 1,000	\$ 10,000		\$ 5,000	\$ -		\$ -	\$ 16,000
								\$ -
TOTAL EXPENSES	\$ 1,763,879	\$ 2,254,400	\$ 136,500	\$ 128,866	\$ 55,000	\$ 26,250	\$ 35,000	\$ 4,399,895
Split with Chamber				\$ 51,389				\$ 51,389
NET INCOME/ (LOSS)	\$ (1,116,226)	\$ 857,750	\$ 110,000	\$ 63,245	\$ -	\$ 26,750	\$ -	\$ (58,481)