

11:00 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Consolidated Profit & Loss
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	23,190.08	24,000.00	236,990.75	237,500.00	287,500.00
4010 · Admissions	0.00	0.00	381,155.30	405,000.00	429,000.00
4020 · Advertising Income	0.00	0.00	960.00	7,000.00	7,500.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	0.00	0.00	4,305.00	3,600.00	3,600.00
4100 · Sponsorships	0.00	0.00	265,950.00	270,000.00	288,500.00
4200-10 · Dues Revenue	1,270.00	4,075.00	322,138.75	332,440.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	55,102.50	55,000.00	55,000.00
4350-10 · Interest Income	2,219.83	200.00	19,799.77	2,050.00	2,500.00
4360-10 · Dividend Income	1,540.44	1,625.00	18,541.38	16,250.00	19,500.00
4400-10 · Realized Gain / Loss	0.00	0.00	45,863.68	0.00	0.00
4450 · Miscellaneous Income	360.73	200.00	27,916.55	38,900.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	15,300.00	0.00	0.00
4555 · Parking	0.00	0.00	58,573.80	55,000.00	55,000.00
4600 · Seminar Income	0.00	0.00	57,945.00	66,000.00	66,500.00
4650 · Space Rental	0.00	0.00	2,529,381.27	2,455,415.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	28,581.08	30,100.00	4,039,923.75	3,944,155.00	4,225,795.00
Gross Profit	28,581.08	30,100.00	4,039,923.75	3,944,155.00	4,225,795.00
Expense					
6000 · Advertising	0.00	0.00	386,264.03	356,000.00	398,000.00
6025 · Auto Expense	425.58	500.00	2,630.37	4,025.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	402.92	3,250.00	46,355.07	42,875.00	48,850.00
6050 · Boat & Display Handling	3,621.23	0.00	58,059.73	70,000.00	70,000.00

11:00 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Consolidated Profit & Loss
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	1,222.73	1,600.00	2,531.27	3,250.00	5,000.00
6080-10 · Board Planning Session	0.00	1,500.00	0.00	1,500.00	1,500.00
6125 · Computer Support	604.41	750.00	9,070.93	14,050.00	15,500.00
6150 · Contract Services	1,500.00	8,750.00	557,763.98	516,250.00	526,000.00
6175 · Decorating	0.00	0.00	128,903.48	139,000.00	161,500.00
6200 · Depreciation	2,522.23	1,900.00	21,027.08	18,950.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	0.00	0.00	3,926.38	5,050.00	5,550.00
6275-10 · Employee Health Insurance	6,159.03	8,075.00	83,920.18	90,000.00	106,200.00
6285-10 · 401K Admin/Contrib	5,683.24	5,050.00	47,912.93	47,550.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	69,218.15	78,000.00	79,500.00
6375 · Food	623.55	750.00	13,372.66	24,750.00	32,600.00
6475 · Insurance	0.00	0.00	69,102.99	71,000.00	73,500.00
6500-10 · Legislative	8,151.00	8,950.00	82,620.19	90,100.00	112,000.00
6525-10 · Membership Services	0.00	4,050.00	12,559.01	18,750.00	22,500.00
6550 · Miscellaneous Expense	0.00	150.00	0.00	3,550.00	3,800.00
6575 · Office Expense	867.18	1,300.00	10,024.21	18,650.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	7,240.00	500.00	500.00
6625 · Postage	65.55	550.00	2,421.88	4,900.00	6,000.00
6650 · Printing	213.01	250.00	12,262.84	12,950.00	15,950.00
6675 · Professional Services	7,510.08	5,900.00	79,765.05	83,300.00	99,500.00
6700 · Promotion	3,500.00	3,500.00	132,447.89	139,000.00	151,500.00
6705-55 · Grants GB	0.00	1,000.00	15,000.00	18,500.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	3,863.00	6,000.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	350.00	1,210.49	2,030.00	2,500.00

11:00 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Consolidated Profit & Loss
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
6775-10 · Salaries	94,720.46	92,000.00	780,918.88	768,500.00	962,000.00
6800 · Site Expense	0.00	0.00	150,598.22	146,000.00	150,100.00
6825 · Speaker	0.00	0.00	10,800.00	14,000.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	0.00	0.00	21,649.52	25,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	1,000.00	14,488.73	15,000.00	18,500.00
6900 · Subscriptions	45.00	0.00	90.00	250.00	250.00
6925-10 · Taxes - Payroll	7,466.65	7,600.00	65,023.00	66,450.00	84,525.00
6950 · Taxes & Licenses	-4,643.56	850.00	103,740.38	110,930.00	117,250.00
6975 · Rent	4,063.00	4,000.00	475,978.49	509,900.00	520,150.00
6980 · Rent - Other	1,605.00	2,270.00	62,875.38	72,000.00	79,750.00
7025 · Telephone	1,313.18	1,150.00	12,372.59	12,500.00	14,866.00
7050-10 · Training/Conferences/Seminars	1,090.00	0.00	1,465.00	2,750.00	4,500.00
7075 · Travel Expense	2,707.21	500.00	10,542.76	12,550.00	21,650.00
8000 · Website Maintenance Fees	515.00	1,875.00	31,897.07	43,500.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	10,000.00	16,000.00
Total Expense	152,009.86	169,370.00	3,601,913.81	3,691,210.00	4,198,095.00
Net Ordinary Income	-123,428.78	-139,270.00	438,009.94	252,945.00	27,700.00
Net Income	-123,428.78	-139,270.00	438,009.94	252,945.00	27,700.00

Consolidated

April 2026 Better than budget \$15,841

YTD Better than budget by \$185,065

10:04 AM

Northwest Marine Trade Association
Association
April 2026

05/07/26

Accrual Basis

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	23,190.08	24,000.00	236,990.75	237,500.00	287,500.00
4020 · Advertising Income	0.00	0.00	0.00	2,000.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	1,270.00	4,075.00	322,138.75	332,440.00	334,780.00
4350-10 · Interest Income	2,219.83	200.00	19,799.77	2,050.00	2,500.00
4360-10 · Dividend Income	1,540.44	1,625.00	18,541.38	16,250.00	19,500.00
4450 · Miscellaneous Income	0.00	0.00	641.88	2,500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
Total Income	28,220.35	29,900.00	598,112.53	592,740.00	654,780.00
Gross Profit	28,220.35	29,900.00	598,112.53	592,740.00	654,780.00
Expense					
6000 · Advertising	0.00	0.00	110.55	1,000.00	1,000.00
6025 · Auto Expense	425.58	500.00	2,072.61	2,500.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	387.92	500.00	9,281.21	6,025.00	9,500.00
6075-10 · Board & Committee Expense	1,222.73	1,600.00	2,531.27	3,250.00	5,000.00
6080-10 · Board Planning Session	0.00	1,500.00	0.00	1,500.00	1,500.00
6125 · Computer Support	604.41	750.00	7,951.61	10,550.00	12,000.00
6150 · Contract Services	1,500.00	1,500.00	9,000.00	9,750.00	13,000.00
6200 · Depreciation	2,522.23	1,900.00	21,027.08	18,950.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	0.00	0.00	3,376.38	4,500.00	5,000.00
6275-10 · Employee Health Insurance	6,159.03	8,075.00	83,920.18	90,000.00	106,200.00
6285-10 · 401K Admin/Contrib	5,683.24	5,050.00	47,912.93	47,550.00	59,800.00
6375 · Food	623.55	750.00	2,352.54	5,150.00	9,500.00
6475 · Insurance	0.00	0.00	32,230.99	32,000.00	32,000.00

10:04 AM

Northwest Marine Trade Association
Association
April 2026

05/07/26

Accrual Basis

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
6500-10 · Legislative	8,151.00	8,950.00	82,620.19	90,100.00	112,000.00
6525-10 · Membership Services	0.00	4,050.00	12,559.01	18,750.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	867.18	1,250.00	8,212.19	16,000.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	65.55	350.00	843.56	1,900.00	2,500.00
6650 · Printing	213.01	0.00	213.01	450.00	450.00
6675 · Professional Services	7,510.08	5,900.00	75,966.92	78,800.00	95,000.00
6700 · Promotion	1,000.00	1,000.00	2,983.18	6,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00		0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	350.00	1,210.49	2,030.00	2,500.00
6775-10 · Salaries	94,720.46	92,000.00	780,918.88	768,500.00	962,000.00
6900 · Subscriptions	45.00	0.00	90.00	250.00	250.00
6925-10 · Taxes - Payroll	7,466.65	7,600.00	65,023.00	66,450.00	84,525.00
6950 · Taxes & Licenses	767.83	850.00	7,867.62	8,830.00	10,500.00
6975 · Rent	4,063.00	4,000.00	40,156.04	40,400.00	48,500.00
6980 · Rent - Other	1,605.00	2,270.00	16,350.00	15,500.00	19,500.00
7025 · Telephone	1,123.18	1,150.00	11,392.59	11,500.00	13,750.00
7050-10 · Training/Conferences/Seminars	1,090.00	0.00	1,465.00	2,750.00	4,500.00
7075 · Travel Expense	2,707.21	500.00	7,095.03	8,000.00	12,000.00
8000 · Website Maintenance Fees	515.00	1,250.00	14,314.59	15,000.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
Total Expense	151,095.02	153,595.00	1,351,048.65	1,385,835.00	1,719,225.00
Net Ordinary Income	-122,874.67	-123,695.00	-752,936.12	-793,095.00	-1,064,445.00
Net Income	-122,874.67	-123,695.00	-752,936.12	-793,095.00	-1,064,445.00

Association

April 2026 Better than budget \$820
 YTD Better than budget \$40,159

10:03 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Seattle Boat Show
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	381,155.30	405,000.00	405,000.00
4020 · Advertising Income	0.00	0.00	960.00	5,000.00	5,000.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	0.00	0.00	4,305.00	3,600.00	3,600.00
4100 · Sponsorships	0.00	0.00	228,850.00	215,000.00	215,000.00
4450 · Miscellaneous Income	121.76	0.00	24,263.39	36,000.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	15,300.00	0.00	0.00
4555 · Parking	0.00	0.00	58,573.80	55,000.00	55,000.00
4600 · Seminar Income	0.00	0.00	27,195.00	36,000.00	36,000.00
4650 · Space Rental	0.00	0.00	2,529,381.27	2,455,415.00	2,455,415.00
Total Income	121.76	0.00	3,269,983.76	3,211,015.00	3,211,015.00
Gross Profit	121.76	0.00	3,269,983.76	3,211,015.00	3,211,015.00
Expense					
6000 · Advertising	0.00	0.00	362,869.53	350,000.00	350,000.00
6025 · Auto Expense	0.00	0.00	232.13	750.00	750.00
6040 · Bank Charge	15.00	2,750.00	35,364.46	36,000.00	36,000.00
6050 · Boat & Display Handling	3,621.23	0.00	58,059.73	70,000.00	70,000.00
6125 · Computer Support	0.00	0.00	1,119.32	3,500.00	3,500.00
6150 · Contract Services	0.00	7,250.00	543,163.98	491,500.00	491,500.00
6175 · Decorating	0.00	0.00	128,903.48	139,000.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	69,218.15	78,000.00	78,000.00
6375 · Food	0.00	0.00	5,900.12	6,750.00	6,750.00
6475 · Insurance	0.00	0.00	36,872.00	38,500.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	2,000.00	2,000.00
6575 · Office Expense	0.00	0.00	1,348.40	2,500.00	2,500.00
6600 · Photography	0.00	0.00	7,240.00	500.00	500.00
6625 · Postage	0.00	0.00	1,578.32	2,500.00	2,500.00

10:03 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Seattle Boat Show
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	10,821.09	10,000.00	10,000.00
6675 · Professional Services	0.00	0.00	3,798.13	4,500.00	4,500.00
6700 · Promotion	0.00	0.00	96,790.62	100,000.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	3,863.00	6,000.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	0.00	0.00	150,598.22	146,000.00	146,000.00
6825 · Speaker	0.00	0.00	10,800.00	12,500.00	12,500.00
6875 · VIP Event	0.00	0.00	21,649.52	25,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	13,738.73	11,500.00	11,500.00
6950 · Taxes & Licenses	-5,415.57	0.00	93,131.54	98,000.00	98,000.00
6975 · Rent	0.00	0.00	421,387.98	465,000.00	465,000.00
6980 · Rent - Other	0.00	0.00	46,525.38	56,500.00	56,500.00
7025 · Telephone	190.00	0.00	980.00	1,000.00	1,000.00
7075 · Travel Expense	0.00	0.00	2,058.16	2,500.00	2,500.00
8000 · Website Maintenance Fees	0.00	500.00	17,402.18	26,500.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	10,000.00	10,000.00
Total Expense	-1,589.34	10,500.00	2,145,414.17	2,196,500.00	2,196,500.00
Net Ordinary Income	1,711.10	-10,500.00	1,124,569.59	1,014,515.00	1,014,515.00
Net Income	1,711.10	-10,500.00	1,124,569.59	1,014,515.00	1,014,515.00

2026 Seattle Boat Show
 Better than budget \$110,055

10:04 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	238.97	200.00	911.28	400.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
Total Income	238.97	200.00	911.28	400.00	220,000.00
Gross Profit	238.97	200.00	911.28	400.00	220,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	4.18	0.00	18.81	0.00	4,500.00

8

10:04 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
Total Expense	4.18	0.00	18.81	0.00	166,645.00
Net Ordinary Income	234.79	200.00	892.47	400.00	53,355.00
Net Income	234.79	200.00	892.47	400.00	53,355.00

May 2026 Event

10:05 AM

05/07/26

Accrual Basis

Northwest Marine Trade Association
Grow Boating
April 2026

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	55,102.50	55,000.00	55,000.00
4450 · Miscellaneous Income	0.00	0.00	2,100.00	0.00	0.00
Total Income	0.00	0.00	57,202.50	55,000.00	55,000.00
Gross Profit	0.00	0.00	57,202.50	55,000.00	55,000.00
Expense					
6000 · Advertising	0.00	0.00	23,283.95	3,500.00	4,500.00
6025 · Auto Expense	0.00	0.00	0.00	400.00	500.00
6150 · Contract Services	0.00	0.00	5,600.00	15,000.00	15,000.00
6375 · Food	0.00	0.00	0.00	350.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	100.00	100.00
6575 · Office Expense	0.00	50.00	0.00	150.00	150.00
6625 · Postage	0.00	200.00	0.00	500.00	500.00
6650 · Printing	0.00	250.00	0.00	500.00	500.00
6700 · Promotion	0.00	0.00	5,564.16	10,000.00	10,000.00
6705-55 · Grants GB	0.00	1,000.00	15,000.00	18,500.00	20,000.00
6950 · Taxes & Licenses	0.00	0.00	1,245.31	1,400.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	300.00	400.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	750.00	1,000.00
Total Expense	0.00	1,500.00	50,693.42	51,950.00	55,000.00
Net Ordinary Income	0.00	-1,500.00	6,509.08	3,050.00	0.00
Net Income	0.00	-1,500.00	6,509.08	3,050.00	0.00

Grow Boating

April 2026 No Activity

YTD Better than budget \$3,459

10:05 AM

05/07/26

Accrual Basis

**Northwest Marine Trade Association
Marina & Boatyard Conference
April 2026**

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	27,600.00	20,000.00	20,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	58,350.00	50,000.00	50,000.00
Gross Profit	0.00	0.00	58,350.00	50,000.00	50,000.00
Expense					
6025 · Auto Expense	0.00	0.00	325.63	375.00	375.00
6040 · Bank Charge	0.00	0.00	1,709.40	850.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	5,120.00	12,500.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,000.00	1,000.00
6575 · Office Expense	0.00		463.62		
6650 · Printing	0.00	0.00	1,228.74	2,000.00	2,000.00
6700 · Promotion	0.00	0.00	2,109.93	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	1,270.28	1,250.00	1,250.00
6975 · Rent	0.00	0.00	14,434.47	4,500.00	4,500.00
7075 · Travel Expense	0.00	0.00	1,389.57	1,750.00	1,750.00
Total Expense	0.00	0.00	28,051.64	25,725.00	25,725.00
Net Ordinary Income	0.00	0.00	30,298.36	24,275.00	24,275.00
Net Income	0.00	0.00	30,298.36	24,275.00	24,275.00

FINAL

Northwest Marine Trade Association
Superyacht Northwest
April 2026

05/07/26

Accrual Basis

	Apr 26	Budget	Jul '25 - Apr 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	9,500.00	35,000.00	35,000.00
Total Income	0.00	0.00	9,500.00	35,000.00	35,000.00
Gross Profit	0.00	0.00	9,500.00	35,000.00	35,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	1,500.00	2,500.00
6225 · Dues	0.00	0.00	550.00	550.00	550.00
6550 · Miscellaneous Expense	0.00	150.00	0.00	450.00	450.00
6700 · Promotion	2,500.00	2,500.00	25,000.00	22,500.00	25,000.00
6880 · Sponsorship Benefits	0.00	1,000.00	750.00	3,500.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	206.82	1,450.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	180.30	1,250.00	1,500.00
Total Expense	2,500.00	3,775.00	26,687.12	31,200.00	35,000.00
Net Ordinary Income	-2,500.00	-3,775.00	-17,187.12	3,800.00	0.00
Net Income	-2,500.00	-3,775.00	-17,187.12	3,800.00	0.00

SYNW

April 2026 Better than budget \$1,275

YTD Missed budget by \$20,987

\$6,062 available from carry forward 23/24/25 balance \$27,049

NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF APRIL 30, 2026
FOR FISCAL YEAR-ENDING 2023 THRU 2026

2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
2025-2026	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	584,296	288,410
RECEIPTS	182,735	841,370	618,927	101,551	602,804	675,610	303,781	238,065	295,607	74,280	217,125	129,625
DISBURSEMENTS	269,593	160,238	164,016	153,066	168,906	201,953	302,896	406,039	885,455	923,126	513,011	276,489
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	584,296	288,410	141,546

Accounts Receivables 4/30/26

Current	\$	95,752
30 Days	\$	800
60 Days	\$	24,582
90 Days	\$	5,101

120 Days		
Total	\$	126,236

as of 5/7/26 total A/R aging \$63,522

Accounts Payable 4/30/26

Current	\$	22,325
30 Days	\$	-
60 Days		
90 Days		

120 Days		
Total	\$	22,325

as of 5/7/26 total A/P aging \$375

Operating Accounts

Cash - US Bank Checking	\$	308,030
Cash - Petty	\$	14
Cash - US Bank CC	\$	276,265
	\$	584,309

Investment Accounts

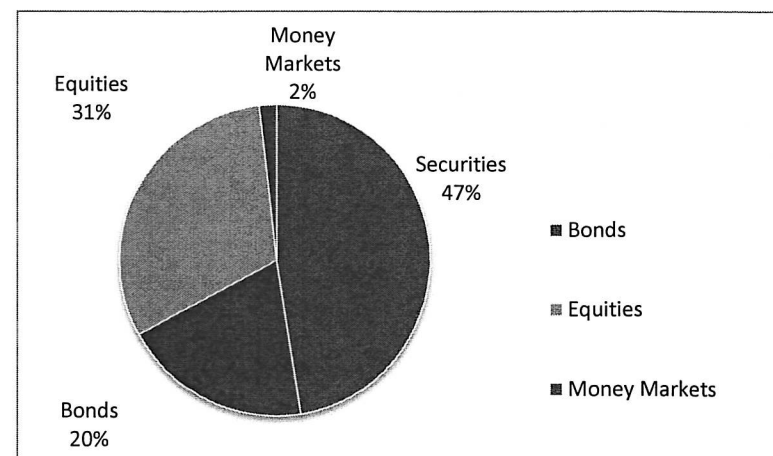
Cash - Wells Fargo Financial	\$	32,305
Securities-US Treasury	\$	833,507
Investments - Bonds/Units	\$	345,074
Compass Acct. (Equities)	\$	544,569
	\$	1,755,455

Total Cash/Investments \$ 2,339,764

**Northwest Marine Trade Association
Schedule of Investments
April 30, 2026**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 04/30/26</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury				0	\$ 833,507	0.00%	833,507		\$ 29,006
Bond ETF/CEF				439,871	\$ 345,074	4.79%	(94,798)		\$ 16,533
Bond Mutual Funds				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 1,178,581</u>	<u>3.86%</u>	<u>738,709</u>		<u>45,539</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 32,305				16
Compass Account {Equities} Wells Fargo Advisors					\$ 544,569				8,137
Total					<u>\$ 1,755,455</u>				

Investment Allocation



Northwest Marine Trade Association
Balance Sheet
As of April 30, 2026

Assets

	2026	2025
Current Assets:		
PAC Peoples Bank	\$ 45,977	\$ 33,727
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 584,309	\$ 1,058,349
Accounts receivable	\$ 126,236	\$ 87,028
Accounts receivable - Other	\$ (1,379)	\$ 16
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 48,641	\$ 65,923
Total Current Assets	\$ 803,898	\$ 1,245,158
Investments	\$ 1,755,455	\$ 1,675,145
Goodwill:		
Property and equipment	\$ 391,320	\$ 352,746
Accumulated Depreciation	\$ (306,331)	\$ (281,545)
	\$ 84,989	\$ 71,201
Total Assets	\$ 2,644,342	\$ 2,991,504

Liabilities and Net Assets

Liabilities:		
Payables	\$ 22,325	\$ 730,730
Accrued Expenses	\$ 412	\$ 814
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 226,422	\$ 192,280
Total Liabilities	\$ 293,004	\$ 965,455
Unrestricted Net Assets	\$ 2,351,338	\$ 2,026,049
Total Liabilities and Net Assets	\$ 2,644,342	\$ 2,991,504

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
	Total		\$ 88,058