

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	24,353.45	23,500.00	213,800.67	213,500.00	287,500.00
4010 · Admissions	141,572.00	137,500.00	381,155.30	405,000.00	429,000.00
4020 · Advertising Income	0.00	0.00	960.00	7,000.00	7,500.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	-30.00	0.00	4,305.00	3,600.00	3,600.00
4100 · Sponsorships	500.00	0.00	265,950.00	270,000.00	288,500.00
4200-10 · Dues Revenue	2,540.00	4,540.00	320,868.75	328,365.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	55,102.50	55,000.00	55,000.00
4350-10 · Interest Income	15.62	200.00	17,579.94	1,850.00	2,500.00
4360-10 · Dividend Income	2,318.87	1,625.00	17,000.94	14,625.00	19,500.00
4400-10 · Realized Gain / Loss	228.19	0.00	45,863.68	0.00	0.00
4450 · Miscellaneous Income	413.31	6,850.00	27,555.82	38,700.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	12,260.00	0.00	15,300.00	0.00	0.00
4555 · Parking	11,878.80	11,500.00	58,573.80	55,000.00	55,000.00
4600 · Seminar Income	0.00	0.00	57,945.00	66,000.00	66,500.00
4650 · Space Rental	-3,630.00	0.00	2,529,381.27	2,455,415.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<b>192,420.24</b>	<b>185,715.00</b>	<b>4,011,342.67</b>	<b>3,914,055.00</b>	<b>4,225,795.00</b>
<b>Gross Profit</b>	<b>192,420.24</b>	<b>185,715.00</b>	<b>4,011,342.67</b>	<b>3,914,055.00</b>	<b>4,225,795.00</b>
<b>Expense</b>					
6000 · Advertising	168,970.78	11,500.00	386,264.03	356,000.00	398,000.00
6025 · Auto Expense	12.33	250.00	2,204.79	3,525.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	9,521.54	10,100.00	45,952.15	39,625.00	48,850.00
6050 · Boat & Display Handling	34,438.50	45,000.00	54,438.50	70,000.00	70,000.00

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04/08/26

Accrual Basis

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	215.63	300.00	1,308.54	1,650.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	89.55	750.00	8,466.52	13,300.00	15,500.00
<b>6150 · Contract Services</b>	<b>343,854.32</b>	<b>291,000.00</b>	<b>556,263.98</b>	<b>507,500.00</b>	<b>526,000.00</b>
6175 · Decorating	0.00	0.00	128,903.48	139,000.00	161,500.00
6200 · Depreciation	2,522.23	1,900.00	18,504.85	17,050.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	425.00	500.00	3,926.38	5,050.00	5,550.00
6275-10 · Employee Health Insurance	6,159.03	8,075.00	77,761.15	81,925.00	106,200.00
6285-10 · 401K Admin/Contrib	5,764.85	5,050.00	42,229.69	42,500.00	59,800.00
6325 · Exhibitor Expense	46,283.35	0.00	69,218.15	78,000.00	79,500.00
6375 · Food	243.23	550.00	12,749.11	24,000.00	32,600.00
6475 · Insurance	0.00	0.00	69,102.99	71,000.00	73,500.00
6500-10 · Legislative	8,070.00	8,950.00	74,469.19	81,150.00	112,000.00
6525-10 · Membership Services	0.00	0.00	12,559.01	14,700.00	22,500.00
6550 · Miscellaneous Expense	0.00	50.00	0.00	3,400.00	3,800.00
6575 · Office Expense	1,599.73	1,500.00	9,157.03	17,350.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	7,240.00	500.00	500.00
6625 · Postage	97.50	50.00	2,356.33	4,350.00	6,000.00
6650 · Printing	0.00	0.00	12,049.83	12,700.00	15,950.00
6675 · Professional Services	5,717.30	3,900.00	72,254.97	77,400.00	99,500.00
6700 · Promotion	34,008.37	27,500.00	128,947.89	135,500.00	151,500.00
6705-55 · Grants GB	0.00	1,000.00	15,000.00	17,500.00	20,000.00
6725-20 · Facility Fee SBS	3,863.00	6,000.00	3,863.00	6,000.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	55.00	1,154.31	1,680.00	2,500.00

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
6775-10 · Salaries	75,393.62	75,500.00	686,198.42	676,500.00	962,000.00
6800 · Site Expense	49,913.02	105,000.00	150,598.22	146,000.00	150,100.00
6825 · Speaker	0.00	0.00	10,800.00	14,000.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	19,395.40	25,000.00	21,649.52	25,000.00	25,000.00
6880 · Sponsorship Benefits	5,701.95	0.00	14,488.73	14,000.00	18,500.00
6900 · Subscriptions	0.00	0.00	45.00	250.00	250.00
6925-10 · Taxes - Payroll	7,610.29	7,600.00	57,556.35	58,850.00	84,525.00
6950 · Taxes & Licenses	40,233.97	36,255.00	108,383.94	110,080.00	117,250.00
6975 · Rent	424,977.02	469,050.00	471,915.49	505,900.00	520,150.00
6980 · Rent - Other	2,205.00	1,500.00	61,270.38	69,730.00	79,750.00
7025 · Telephone	1,265.94	1,150.00	11,059.41	11,350.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	1,250.00	375.00	2,750.00	4,500.00
7075 · Travel Expense	3.10	300.00	7,835.55	12,050.00	21,650.00
8000 · Website Maintenance Fees	3,325.22	1,575.00	31,382.07	41,625.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	10,000.00	16,000.00
<b>Total Expense</b>	<b>1,301,936.95</b>	<b>1,148,160.00</b>	<b>3,449,903.95</b>	<b>3,521,840.00</b>	<b>4,198,095.00</b>
<b>Net Ordinary Income</b>	<b>-1,109,516.71</b>	<b>-962,445.00</b>	<b>561,438.72</b>	<b>392,215.00</b>	<b>27,700.00</b>
<b>Net Income</b>	<b>-1,109,516.71</b>	<b>-962,445.00</b>	<b>561,438.72</b>	<b>392,215.00</b>	<b>27,700.00</b>

Consolidated

YTD Better than budget \$169,224

**Northwest Marine Trade Association**  
**Association**  
**March 2026**

04/08/26

Accrual Basis

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	24,353.45	23,500.00	213,800.67	213,500.00	287,500.00
4020 · Advertising Income	0.00	0.00	0.00	2,000.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	2,540.00	4,540.00	320,868.75	328,365.00	334,780.00
4350-10 · Interest Income	15.62	200.00	17,579.94	1,850.00	2,500.00
4360-10 · Dividend Income	2,318.87	1,625.00	17,000.94	14,625.00	19,500.00
4450 · Miscellaneous Income	0.00	0.00	641.88	2,500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
<b>Total Income</b>	<b>29,227.94</b>	<b>29,865.00</b>	<b>569,892.18</b>	<b>562,840.00</b>	<b>654,780.00</b>
<b>Gross Profit</b>	<b>29,227.94</b>	<b>29,865.00</b>	<b>569,892.18</b>	<b>562,840.00</b>	<b>654,780.00</b>
<b>Expense</b>					
6000 · Advertising	0.00	500.00	110.55	1,000.00	1,000.00
6025 · Auto Expense	12.33	250.00	1,647.03	2,000.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	449.69	350.00	8,893.29	5,525.00	9,500.00
6075-10 · Board & Committee Expense	215.63	300.00	1,308.54	1,650.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	89.55	750.00	7,347.20	9,800.00	12,000.00
6150 · Contract Services	1,500.00	1,500.00	7,500.00	8,250.00	13,000.00
6200 · Depreciation	2,522.23	1,900.00	18,504.85	17,050.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	425.00	500.00	3,376.38	4,500.00	5,000.00
6275-10 · Employee Health Insurance	6,159.03	8,075.00	77,761.15	81,925.00	106,200.00
6285-10 · 401K Admin/Contrib	5,764.85	5,050.00	42,229.69	42,500.00	59,800.00
6375 · Food	118.79	450.00	1,728.99	4,400.00	9,500.00
6475 · Insurance	0.00	0.00	32,230.99	32,000.00	32,000.00

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**Northwest Marine Trade Association  
Association  
March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
6500-10 · Legislative	8,070.00	8,950.00	74,469.19	81,150.00	112,000.00
6525-10 · Membership Services	0.00	0.00	12,559.01	14,700.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	430.02	1,500.00	7,345.01	14,750.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	97.50	50.00	778.01	1,550.00	2,500.00
6650 · Printing	0.00	0.00	0.00	450.00	450.00
6675 · Professional Services	5,717.30	3,900.00	68,456.84	72,900.00	95,000.00
6700 · Promotion	0.00	0.00	1,983.18	5,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	55.00	1,154.31	1,680.00	2,500.00
6775-10 · Salaries	75,393.62	75,500.00	686,198.42	676,500.00	962,000.00
6900 · Subscriptions	0.00	0.00	45.00	250.00	250.00
6925-10 · Taxes - Payroll	7,610.29	7,600.00	57,556.35	58,850.00	84,525.00
6950 · Taxes & Licenses	768.57	750.00	7,099.79	7,980.00	10,500.00
6975 · Rent	3,589.04	4,050.00	36,093.04	36,400.00	48,500.00
6980 · Rent - Other	2,205.00	1,500.00	14,745.00	13,230.00	19,500.00
7025 · Telephone	1,170.94	1,150.00	10,269.41	10,350.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	1,250.00	375.00	2,750.00	4,500.00
7075 · Travel Expense	3.10	300.00	4,387.82	7,500.00	12,000.00
8000 · Website Maintenance Fees	1,791.10	1,200.00	13,799.59	13,750.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
<b>Total Expense</b>	<b>124,159.76</b>	<b>127,380.00</b>	<b>1,199,953.63</b>	<b>1,232,240.00</b>	<b>1,719,225.00</b>
<b>Net Ordinary Income</b>	<b>-94,931.82</b>	<b>-97,515.00</b>	<b>-630,061.45</b>	<b>-669,400.00</b>	<b>-1,064,445.00</b>
<b>Net Income</b>	<b>-94,931.82</b>	<b>-97,515.00</b>	<b>-630,061.45</b>	<b>-669,400.00</b>	<b>-1,064,445.00</b>

Association

March 2026 Better than budget \$2,583

YTD Better than budget \$39,339

**Northwest Marine Trade Association  
Seattle Boat Show  
March 2026**

04/08/26

Accrual Basis

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	141,572.00	137,500.00	381,155.30	405,000.00	405,000.00
4020 · Advertising Income	0.00	0.00	960.00	5,000.00	5,000.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	-30.00	0.00	4,305.00	3,600.00	3,600.00
4100 · Sponsorships	500.00	0.00	228,850.00	215,000.00	215,000.00
4450 · Miscellaneous Income	0.00	6,750.00	24,141.63	36,000.00	36,000.00
4550 · Misc. Sales (Taxable)	12,260.00	0.00	15,300.00	0.00	0.00
4555 · Parking	11,878.80	11,500.00	58,573.80	55,000.00	55,000.00
4600 · Seminar Income	0.00	0.00	27,195.00	36,000.00	36,000.00
4650 · Space Rental	-3,630.00	0.00	2,529,381.27	2,455,415.00	2,455,415.00
<b>Total Income</b>	<b>162,550.80</b>	<b>155,750.00</b>	<b>3,269,862.00</b>	<b>3,211,015.00</b>	<b>3,211,015.00</b>
<b>Gross Profit</b>	<b>162,550.80</b>	<b>155,750.00</b>	<b>3,269,862.00</b>	<b>3,211,015.00</b>	<b>3,211,015.00</b>
<b>Expense</b>					
6000 · Advertising	147,886.83	10,000.00	362,869.53	350,000.00	350,000.00
6025 · Auto Expense	0.00	0.00	232.13	750.00	750.00
6040 · Bank Charge	9,071.85	9,750.00	35,349.46	33,250.00	36,000.00
6050 · Boat & Display Handling	34,438.50	45,000.00	54,438.50	70,000.00	70,000.00
6125 · Computer Support	0.00	0.00	1,119.32	3,500.00	3,500.00
6150 · Contract Services	342,354.32	289,500.00	543,163.98	484,250.00	491,500.00
6175 · Decorating	0.00	0.00	128,903.48	139,000.00	139,000.00
6325 · Exhibitor Expense	46,283.35	0.00	69,218.15	78,000.00	78,000.00
6375 · Food	124.44	0.00	5,900.12	6,750.00	6,750.00
6475 · Insurance	0.00	0.00	36,872.00	38,500.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	2,000.00	2,000.00
6575 · Office Expense	1,169.71	0.00	1,348.40	2,500.00	2,500.00
6600 · Photography	0.00	0.00	7,240.00	500.00	500.00
6625 · Postage	0.00	0.00	1,578.32	2,500.00	2,500.00

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04/08/26

Accrual Basis

**Northwest Marine Trade Association  
Seattle Boat Show  
March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	10,821.09	10,000.00	10,000.00
6675 · Professional Services	0.00	0.00	3,798.13	4,500.00	4,500.00
6700 · Promotion	31,508.37	25,000.00	96,790.62	100,000.00	100,000.00
6725-20 · Facility Fee SBS	3,863.00	6,000.00	3,863.00	6,000.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	49,913.02	105,000.00	150,598.22	146,000.00	146,000.00
6825 · Speaker	0.00	0.00	10,800.00	12,500.00	12,500.00
6875 · VIP Event	19,395.40	25,000.00	21,649.52	25,000.00	25,000.00
6880 · Sponsorship Benefits	5,701.95	0.00	13,738.73	11,500.00	11,500.00
6950 · Taxes & Licenses	39,219.69	35,305.00	98,547.11	98,000.00	98,000.00
6975 · Rent	421,387.98	465,000.00	421,387.98	465,000.00	465,000.00
6980 · Rent - Other	0.00	0.00	46,525.38	56,500.00	56,500.00
7025 · Telephone	95.00	0.00	790.00	1,000.00	1,000.00
7075 · Travel Expense	0.00	0.00	2,058.16	2,500.00	2,500.00
8000 · Website Maintenance Fees	1,534.12	0.00	17,402.18	26,000.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	10,000.00	10,000.00
<b>Total Expense</b>	<b>1,153,947.53</b>	<b>1,015,555.00</b>	<b>2,147,003.51</b>	<b>2,186,000.00</b>	<b>2,196,500.00</b>
<b>Net Ordinary Income</b>	<b>-991,396.73</b>	<b>-859,805.00</b>	<b>1,122,858.49</b>	<b>1,025,015.00</b>	<b>1,014,515.00</b>
<b>Net Income</b>	<b>-991,396.73</b>	<b>-859,805.00</b>	<b>1,122,858.49</b>	<b>1,025,015.00</b>	<b>1,014,515.00</b>

2026 Seattle Boat Show

YTD Better than budget \$97,843

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**Northwest Marine Trade Association  
Grow Boating  
March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4225-55 · Grow Boating Surcharge	0.00	0.00	55,102.50	55,000.00	55,000.00
4450 · Miscellaneous Income	0.00	0.00	2,100.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>57,202.50</u>	<u>55,000.00</u>	<u>55,000.00</u>
<b>Gross Profit</b>	0.00	0.00	57,202.50	55,000.00	55,000.00
<b>Expense</b>					
6000 · Advertising	21,083.95	1,000.00	23,283.95	3,500.00	4,500.00
6025 · Auto Expense	0.00	0.00	0.00	400.00	500.00
6150 · Contract Services	0.00	0.00	5,600.00	15,000.00	15,000.00
6375 · Food	0.00	100.00	0.00	350.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	50.00	0.00	100.00	100.00
6575 · Office Expense	0.00	0.00	0.00	100.00	150.00
6625 · Postage	0.00	0.00	0.00	300.00	500.00
6650 · Printing	0.00	0.00	0.00	250.00	500.00
6700 · Promotion	0.00	0.00	5,564.16	10,000.00	10,000.00
6705-55 · Grants GB	0.00	1,000.00	15,000.00	17,500.00	20,000.00
6950 · Taxes & Licenses	235.61	200.00	1,245.31	1,400.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	300.00	400.00
8000 · Website Maintenance Fees	0.00	250.00	0.00	750.00	1,000.00
<b>Total Expense</b>	<u>21,319.56</u>	<u>2,600.00</u>	<u>50,693.42</u>	<u>50,450.00</u>	<u>55,000.00</u>
<b>Net Ordinary Income</b>	<u>-21,319.56</u>	<u>-2,600.00</u>	<u>6,509.08</u>	<u>4,550.00</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>-21,319.56</u></u>	<u><u>-2,600.00</u></u>	<u><u>6,509.08</u></u>	<u><u>4,550.00</u></u>	<u><u>0.00</u></u>

*Discover Boating  
Advertising  
Campaign*

Grow Boating

*YTD Better than budget \$1,959*

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**Northwest Marine Trade Association  
Marina & Boatyard Conference  
March 2026**

	<u>Mar 26</u>	<u>Budget</u>	<u>Jul '25 - Mar 26</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4100 · Sponsorships	0.00	0.00	27,600.00	20,000.00	20,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>58,350.00</u>	<u>50,000.00</u>	<u>50,000.00</u>
<b>Gross Profit</b>	0.00	0.00	58,350.00	50,000.00	50,000.00
<b>Expense</b>					
6025 · Auto Expense	0.00	0.00	325.63	375.00	375.00
6040 · Bank Charge	0.00	0.00	1,709.40	850.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	5,120.00	12,500.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,000.00	1,000.00
6575 · Office Expense	0.00		463.62		
6650 · Printing	0.00	0.00	1,228.74	2,000.00	2,000.00
6700 · Promotion	0.00	0.00	2,109.93	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	1,270.28	1,250.00	1,250.00
6975 · Rent	0.00	0.00	14,434.47	4,500.00	4,500.00
7075 · Travel Expense	0.00	0.00	1,389.57	1,750.00	1,750.00
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>28,051.64</u>	<u>25,725.00</u>	<u>25,725.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>30,298.36</u>	<u>24,275.00</u>	<u>24,275.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>30,298.36</u></u>	<u><u>24,275.00</u></u>	<u><u>24,275.00</u></u>

*FINAL*

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**Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	413.31	100.00	672.31	200.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
<b>Total Income</b>	<u>413.31</u>	<u>100.00</u>	<u>672.31</u>	<u>200.00</u>	<u>220,000.00</u>
<b>Gross Profit</b>	413.31	100.00	672.31	200.00	220,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	10.10	0.00	14.63	0.00	4,500.00

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Accrual Basis

Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
March 2026

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
<b>Total Expense</b>	<b>10.10</b>	<b>0.00</b>	<b>14.63</b>	<b>0.00</b>	<b>166,645.00</b>
<b>Net Ordinary Income</b>	<b>403.21</b>	<b>100.00</b>	<b>657.68</b>	<b>200.00</b>	<b>53,355.00</b>
<b>Net Income</b>	<b>403.21</b>	<b>100.00</b>	<b>657.68</b>	<b>200.00</b>	<b>53,355.00</b>

May 14-16, 2026  
Event

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**Northwest Marine Trade Association  
Superyacht Northwest  
March 2026**

	Mar 26	Budget	Jul '25 - Mar 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4100 · Sponsorships	0.00	0.00	9,500.00	35,000.00	35,000.00
<b>Total Income</b>	0.00	0.00	9,500.00	35,000.00	35,000.00
<b>Gross Profit</b>	0.00	0.00	9,500.00	35,000.00	35,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	1,500.00	2,500.00
6225 · Dues	0.00	0.00	550.00	550.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	300.00	450.00
6700 · Promotion	2,500.00	2,500.00	22,500.00	20,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	750.00	2,500.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	206.82	1,450.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	180.30	1,125.00	1,500.00
<b>Total Expense</b>	2,500.00	2,625.00	24,187.12	27,425.00	35,000.00
<b>Net Ordinary Income</b>	-2,500.00	-2,625.00	-14,687.12	7,575.00	0.00
<b>Net Income</b>	-2,500.00	-2,625.00	-14,687.12	7,575.00	0.00

SYNW

March 2026 Better than budget \$125

YTD missed budget by \$22,262

~ Carry Fwd balance from FYE 23/24/25 \$27,049

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**NMTA CASH FLOW ANALYSIS  
MMKT/DEPOSITORY/CHECKING ACCOUNTS  
AS OF MARCH 31, 2026  
FOR FISCAL YEAR-ENDING 2023 THRU 2026**

	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
<b>2022-2023</b>												
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
<b>2023-2024</b>												
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
<b>2024-2025</b>												
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
<b>2025-2026</b>												
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	746,826	338,940
RECEIPTS	182,735	841,370	618,927	101,551	602,804	675,610	303,781	238,065	295,607	138,105	215,125	129,625
DISBURSEMENTS	269,593	160,238	164,016	153,066	168,906	201,953	302,896	406,039	885,455	824,420	623,011	276,489
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,433,141	746,826	338,940	192,076

Accounts Receivables 3/31/26	
Current	\$ 29,903
30 Days	\$ 36,315
60 Days	\$ 5,101
90 Days	
120 Days	
Total	<u>\$ 71,320</u>

as of 4/8/26 total A/R aging \$43,567

Accounts Payable 3/31/26	
Current	\$ 769,189
30 Days	\$ -
60 Days	
90 Days	
120 Days	
Total	<u>\$ 769,189</u>

as of 4/8/26 total A/P aging \$1,754

**Operating Accounts**

Cash - US Bank Checking	\$ 575,719
Cash - Petty	\$ 14
Cash - US Bank CC	\$ 857,422
	<u>\$ 1,433,154</u>

**Investment Accounts**

Cash - Wells Fargo Financial	\$ 28,928
Securities-US Treasury	\$ 828,708
Investments - Bonds/Units	\$ 343,097
Compass Acct. (Equities)	\$ 509,555
	<u>\$ 1,710,287</u>

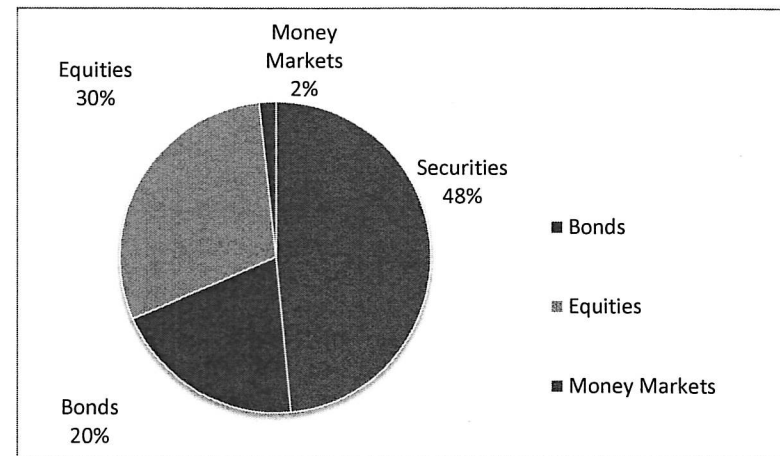
Total Cash/Investments \$ 3,143,441

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**Northwest Marine Trade Association  
Schedule of Investments  
March 31, 2026**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 03/31/26</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury Bond ETF/CEF				0	\$ 828,708	0.00%	828,708		\$ 29,006
Bond Mutual Funds				439,871	\$ 343,097	4.85%	(96,775)		\$ 16,648
				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 1,171,805</u>	<u>3.90%</u>	<u>731,933</u>		<u>45,654</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 28,928				14
Compass Account {Equities} Wells Fargo Advisors					\$ 509,555				8,106
<b>Total</b>					<u>\$ 1,710,287</u>				

**Investment Allocation**



**Northwest Marine Trade Association**  
**Balance Sheet**  
**As of March 31, 2026**

**Assets**

	2026	2025
<b>Current Assets:</b>		
PAC Peoples Bank	\$ 45,977	\$ 34,027
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 1,433,154	\$ 1,156,660
Accounts receivable	\$ 71,320	\$ 36,082
Accounts receivable - Other	\$ (1,082)	\$ (28,505)
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 41,296	\$ 46,246
<b>Total Current Assets</b>	<b>\$ 1,590,780</b>	<b>\$ 1,244,625</b>
Investments	\$ 1,710,287	\$ 1,687,888
Goodwill:		
Property and equipment	\$ 391,320	\$ 352,746
Accumulated Depreciation	\$ (303,809)	\$ (279,666)
	\$ 87,511	\$ 73,080
<b>Total Assets</b>	<b>\$ 3,388,578</b>	<b>\$ 3,005,593</b>

Liabilities and Net Assets

<b>Liabilities:</b>		
Payables	\$ 769,189	\$ 753,945
Accrued Expenses	\$ 19,815	\$ -
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 124,293	\$ 58,444
<b>Total Liabilities</b>	<b>\$ 957,143</b>	<b>\$ 854,020</b>
<b>Unrestricted Net Assets</b>	<b>\$ 2,431,435</b>	<b>\$ 2,151,573</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 3,388,578</b>	<b>\$ 3,005,593</b>

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
		Total	\$ 88,058