

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**February 2026**

03/12/26

Accrual Basis

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	22,301.79	23,500.00	189,447.22	190,000.00	287,500.00
4010 · Admissions	239,583.30	267,500.00	239,583.30	267,500.00	429,000.00
4020 · Advertising Income	960.00	5,000.00	960.00	7,000.00	7,500.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	4,335.00	3,600.00	4,335.00	3,600.00	3,600.00
4100 · Sponsorships	228,350.00	215,000.00	265,450.00	270,000.00	288,500.00
4200-10 · Dues Revenue	3,175.00	3,175.00	318,328.75	323,825.00	334,780.00
4225-55 · Grow Boating Surcharge	55,102.50	55,000.00	55,102.50	55,000.00	55,000.00
4350-10 · Interest Income	2,365.31	200.00	17,564.32	1,650.00	2,500.00
4360-10 · Dividend Income	1,718.14	1,625.00	14,682.07	13,000.00	19,500.00
4400-10 · Realized Gain / Loss	5,838.94	0.00	45,635.49	0.00	0.00
4450 · Miscellaneous Income	13,273.45	20,000.00	27,142.51	31,850.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	3,040.00	0.00	3,040.00	0.00	0.00
4555 · Parking	46,695.00	43,500.00	46,695.00	43,500.00	55,000.00
4600 · Seminar Income	27,195.00	36,000.00	57,945.00	66,000.00	66,500.00
4650 · Space Rental	2,533,011.27	2,455,415.00	2,533,011.27	2,455,415.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<b>3,186,944.70</b>	<b>3,129,515.00</b>	<b>3,818,922.43</b>	<b>3,728,340.00</b>	<b>4,225,795.00</b>
<b>Gross Profit</b>	<b>3,186,944.70</b>	<b>3,129,515.00</b>	<b>3,818,922.43</b>	<b>3,728,340.00</b>	<b>4,225,795.00</b>
<b>Expense</b>					
6000 · Advertising	215,093.25	340,000.00	217,293.25	344,500.00	398,000.00
6025 · Auto Expense	232.13	950.00	2,192.46	3,275.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	26,548.10	23,875.00	36,430.61	29,525.00	48,850.00
6050 · Boat & Display Handling	20,000.00	25,000.00	20,000.00	25,000.00	70,000.00

1:53 PM

03/12/26

Accrual Basis

## Northwest Marine Trade Association Consolidated Profit & Loss February 2026

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	0.00	0.00	1,092.91	1,350.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,769.91	4,200.00	8,376.97	12,550.00	15,500.00
6150 · Contract Services	207,259.66	195,500.00	212,409.66	216,500.00	526,000.00
6175 · Decorating	128,903.48	139,000.00	128,903.48	139,000.00	161,500.00
6200 · Depreciation	2,522.23	1,900.00	15,982.62	15,150.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	400.00	0.00	3,501.38	4,550.00	5,550.00
6275-10 · Employee Health Insurance	6,159.13	8,075.00	71,602.12	73,850.00	106,200.00
6285-10 · 401K Admin/Contrib	4,593.88	4,650.00	36,464.84	37,450.00	59,800.00
6325 · Exhibitor Expense	22,934.80	78,000.00	22,934.80	78,000.00	79,500.00
6375 · Food	5,775.68	7,400.00	12,505.88	23,450.00	32,600.00
6475 · Insurance	36,872.00	38,500.00	69,102.99	71,000.00	73,500.00
6500-10 · Legislative	8,599.74	12,400.00	66,399.19	72,200.00	112,000.00
6525-10 · Membership Services	0.00	0.00	12,559.01	14,700.00	22,500.00
6550 · Miscellaneous Expense	0.00	2,000.00	0.00	3,350.00	3,800.00
6575 · Office Expense	4,080.43	6,000.00	7,557.30	15,850.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	7,240.00	500.00	7,240.00	500.00	500.00
6625 · Postage	1,599.82	2,550.00	2,258.83	4,300.00	6,000.00
6650 · Printing	10,821.09	10,000.00	12,049.83	12,700.00	15,950.00
6675 · Professional Services	7,001.59	12,000.00	66,537.67	73,500.00	99,500.00
6700 · Promotion	67,782.25	77,500.00	94,939.52	108,000.00	151,500.00
6705-55 · Grants GB	15,000.00	1,500.00	15,000.00	16,500.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	55.00	1,098.13	1,625.00	2,500.00

1:53 PM

03/12/26

Accrual Basis

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
6775-10 · Salaries	76,565.02	75,500.00	610,804.80	601,000.00	962,000.00
6800 · Site Expense	100,685.20	41,000.00	100,685.20	41,000.00	150,100.00
6825 · Speaker	10,800.00	12,500.00	10,800.00	14,000.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	2,254.12	0.00	2,254.12	0.00	25,000.00
6880 · Sponsorship Benefits	8,036.78	11,500.00	8,786.78	14,000.00	18,500.00
6900 · Subscriptions	45.00	0.00	45.00	250.00	250.00
6925-10 · Taxes - Payroll	6,090.83	6,500.00	49,946.06	51,250.00	84,525.00
6950 · Taxes & Licenses	60,447.02	64,300.00	68,149.97	73,825.00	117,250.00
6975 · Rent	4,063.00	4,050.00	46,938.47	36,850.00	520,150.00
6980 · Rent - Other	48,130.38	58,000.00	59,065.38	68,230.00	79,750.00
7025 · Telephone	1,860.94	2,150.00	9,793.47	10,200.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	375.00	1,500.00	4,500.00
7075 · Travel Expense	2,736.93	3,800.00	7,832.45	11,750.00	21,650.00
8000 · Website Maintenance Fees	17,054.56	27,175.00	28,056.85	40,050.00	51,000.00
9000 · Contingency	0.00	10,000.00	0.00	10,000.00	16,000.00
<b>Total Expense</b>	<b>1,140,015.13</b>	<b>1,308,030.00</b>	<b>2,147,967.00</b>	<b>2,373,680.00</b>	<b>4,198,095.00</b>
<b>Net Ordinary Income</b>	<b>2,046,929.57</b>	<b>1,821,485.00</b>	<b>1,670,955.43</b>	<b>1,354,660.00</b>	<b>27,700.00</b>
<b>Net Income</b>	<b>2,046,929.57</b>	<b>1,821,485.00</b>	<b>1,670,955.43</b>	<b>1,354,660.00</b>	<b>27,700.00</b>

3

1:50 PM

03/12/26

Accrual Basis

**Northwest Marine Trade Association  
Association  
February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	22,301.79	23,500.00	189,447.22	190,000.00	287,500.00
4020 · Advertising Income	0.00	0.00	0.00	2,000.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	3,175.00	3,175.00	318,328.75	323,825.00	334,780.00
4350-10 · Interest Income	2,365.31	200.00	17,564.32	1,650.00	2,500.00
4360-10 · Dividend Income	1,718.14	1,625.00	14,682.07	13,000.00	19,500.00
4450 · Miscellaneous Income	0.00	0.00	641.88	2,500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
<b>Total Income</b>	<b>29,560.24</b>	<b>28,500.00</b>	<b>540,664.24</b>	<b>532,975.00</b>	<b>654,780.00</b>
<b>Gross Profit</b>	<b>29,560.24</b>	<b>28,500.00</b>	<b>540,664.24</b>	<b>532,975.00</b>	<b>654,780.00</b>
<b>Expense</b>					
6000 · Advertising	110.55	0.00	110.55	500.00	1,000.00
6025 · Auto Expense	0.00	100.00	1,634.70	1,750.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	270.49	375.00	8,443.60	5,175.00	9,500.00
6075-10 · Board & Committee Expense	0.00	0.00	1,092.91	1,350.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	650.59	700.00	7,257.65	9,050.00	12,000.00
6150 · Contract Services	750.00	750.00	6,000.00	6,750.00	13,000.00
6200 · Depreciation	2,522.23	1,900.00	15,982.62	15,150.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	400.00	0.00	2,951.38	4,000.00	5,000.00
6275-10 · Employee Health Insurance	6,159.13	8,075.00	71,602.12	73,850.00	106,200.00
6285-10 · 401K Admin/Contrib	4,593.88	4,650.00	36,464.84	37,450.00	59,800.00
6375 · Food	0.00	650.00	1,610.20	3,950.00	9,500.00
6475 · Insurance	0.00	0.00	32,230.99	32,000.00	32,000.00

4

**Northwest Marine Trade Association  
Association  
February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
6500-10 · Legislative	8,599.74	12,400.00	66,399.19	72,200.00	112,000.00
6525-10 · Membership Services	0.00	0.00	12,559.01	14,700.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	3,901.74	3,500.00	6,914.99	13,250.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	21.50	50.00	680.51	1,500.00	2,500.00
6650 · Printing	0.00	0.00	0.00	450.00	450.00
6675 · Professional Services	3,203.46	7,500.00	62,739.54	69,000.00	95,000.00
6700 · Promotion	0.00	0.00	1,983.18	5,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	55.00	1,098.13	1,625.00	2,500.00
6775-10 · Salaries	76,565.02	75,500.00	610,804.80	601,000.00	962,000.00
6900 · Subscriptions	45.00	0.00	45.00	250.00	250.00
6925-10 · Taxes - Payroll	6,090.83	6,500.00	49,946.06	51,250.00	84,525.00
6950 · Taxes & Licenses	390.28	700.00	6,331.22	7,230.00	10,500.00
6975 · Rent	4,063.00	4,050.00	32,504.00	32,350.00	48,500.00
6980 · Rent - Other	1,605.00	1,500.00	12,540.00	11,730.00	19,500.00
7025 · Telephone	1,165.94	1,150.00	9,098.47	9,200.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	375.00	1,500.00	4,500.00
7075 · Travel Expense	678.77	1,200.00	4,384.72	7,200.00	12,000.00
8000 · Website Maintenance Fees	1,186.50	1,050.00	12,008.49	12,550.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
<b>Total Expense</b>	<b>123,029.83</b>	<b>132,355.00</b>	<b>1,075,793.87</b>	<b>1,104,860.00</b>	<b>1,719,225.00</b>
<b>Net Ordinary Income</b>	<b>-93,469.59</b>	<b>-103,855.00</b>	<b>-535,129.63</b>	<b>-571,885.00</b>	<b>-1,064,445.00</b>
<b>Net Income</b>	<b>-93,469.59</b>	<b>-103,855.00</b>	<b>-535,129.63</b>	<b>-571,885.00</b>	<b>-1,064,445.00</b>

Association

February 2026 Better than budget \$10,385  
YTD Better than budget \$36,755

**Northwest Marine Trade Association**  
**Seattle Boat Show**  
**February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	239,583.30	267,500.00	239,583.30	267,500.00	405,000.00
4020 · Advertising Income	960.00	5,000.00	960.00	5,000.00	5,000.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	4,335.00	3,600.00	4,335.00	3,600.00	3,600.00
4100 · Sponsorships	228,350.00	215,000.00	228,350.00	215,000.00	215,000.00
4450 · Miscellaneous Income	13,014.45	19,900.00	24,141.63	29,250.00	36,000.00
4550 · Misc. Sales (Taxable)	3,040.00	0.00	3,040.00	0.00	0.00
4555 · Parking	46,695.00	43,500.00	46,695.00	43,500.00	55,000.00
4600 · Seminar Income	27,195.00	36,000.00	27,195.00	36,000.00	36,000.00
4650 · Space Rental	2,533,011.27	2,455,415.00	2,533,011.27	2,455,415.00	2,455,415.00
<b>Total Income</b>	<b>3,096,184.02</b>	<b>3,045,915.00</b>	<b>3,107,311.20</b>	<b>3,055,265.00</b>	<b>3,211,015.00</b>
<b>Gross Profit</b>	<b>3,096,184.02</b>	<b>3,045,915.00</b>	<b>3,107,311.20</b>	<b>3,055,265.00</b>	<b>3,211,015.00</b>
<b>Expense</b>					
6000 · Advertising	214,982.70	340,000.00	214,982.70	340,000.00	350,000.00
6025 · Auto Expense	232.13	750.00	232.13	750.00	750.00
6040 · Bank Charge	26,277.61	23,500.00	26,277.61	23,500.00	36,000.00
6050 · Boat & Display Handling	20,000.00	25,000.00	20,000.00	25,000.00	70,000.00
6125 · Computer Support	1,119.32	3,500.00	1,119.32	3,500.00	3,500.00
6150 · Contract Services	206,509.66	194,750.00	200,809.66	194,750.00	491,500.00
6175 · Decorating	128,903.48	139,000.00	128,903.48	139,000.00	139,000.00
6325 · Exhibitor Expense	22,934.80	78,000.00	22,934.80	78,000.00	78,000.00
6375 · Food	5,775.68	6,750.00	5,775.68	6,750.00	6,750.00
6475 · Insurance	36,872.00	38,500.00	36,872.00	38,500.00	38,500.00
6550 · Miscellaneous Expense	0.00	2,000.00	0.00	2,000.00	2,000.00
6575 · Office Expense	178.69	2,500.00	178.69	2,500.00	2,500.00
6600 · Photography	7,240.00	500.00	7,240.00	500.00	500.00
6625 · Postage	1,578.32	2,500.00	1,578.32	2,500.00	2,500.00

1:50 PM

03/12/26

Accrual Basis

**Northwest Marine Trade Association  
Seattle Boat Show  
February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
6650 · Printing	10,821.09	10,000.00	10,821.09	10,000.00	10,000.00
6675 · Professional Services	3,798.13	4,500.00	3,798.13	4,500.00	4,500.00
6700 · Promotion	65,282.25	75,000.00	65,282.25	75,000.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	100,685.20	41,000.00	100,685.20	41,000.00	146,000.00
6825 · Speaker	10,800.00	12,500.00	10,800.00	12,500.00	12,500.00
6875 · VIP Event	2,254.12	0.00	2,254.12	0.00	25,000.00
6880 · Sponsorship Benefits	8,036.78	11,500.00	8,036.78	11,500.00	11,500.00
6950 · Taxes & Licenses	59,087.92	62,500.00	59,327.42	62,695.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	465,000.00
6980 · Rent - Other	46,525.38	56,500.00	46,525.38	56,500.00	56,500.00
7025 · Telephone	695.00	1,000.00	695.00	1,000.00	1,000.00
7075 · Travel Expense	2,058.16	2,500.00	2,058.16	2,500.00	2,500.00
8000 · Website Maintenance Fees	15,868.06	26,000.00	15,868.06	26,000.00	26,500.00
9000 · Contingency	0.00	10,000.00	0.00	10,000.00	10,000.00
<b>Total Expense</b>	<b>998,516.48</b>	<b>1,170,250.00</b>	<b>993,055.98</b>	<b>1,170,445.00</b>	<b>2,196,500.00</b>
<b>Net Ordinary Income</b>	<b>2,097,667.54</b>	<b>1,875,665.00</b>	<b>2,114,255.22</b>	<b>1,884,820.00</b>	<b>1,014,515.00</b>
<b>Net Income</b>	<b><u>2,097,667.54</u></b>	<b><u>1,875,665.00</u></b>	<b><u>2,114,255.22</u></b>	<b><u>1,884,820.00</u></b>	<b><u>1,014,515.00</u></b>

*Work In Progress*

7

1:51 PM

03/12/26

Accrual Basis

**Northwest Marine Trade Association**  
**Grow Boating**  
**February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4225-55 · Grow Boating Surcharge	55,102.50	55,000.00	55,102.50	55,000.00	55,000.00
4450 · Miscellaneous Income	0.00	0.00	2,100.00	0.00	0.00
<b>Total Income</b>	<u>55,102.50</u>	<u>55,000.00</u>	<u>57,202.50</u>	<u>55,000.00</u>	<u>55,000.00</u>
<b>Gross Profit</b>	55,102.50	55,000.00	57,202.50	55,000.00	55,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	2,200.00	2,500.00	4,500.00
6025 · Auto Expense	0.00	100.00	0.00	400.00	500.00
6150 · Contract Services	0.00	0.00	5,600.00	15,000.00	15,000.00
6375 · Food	0.00	0.00	0.00	250.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	50.00	100.00
6575 · Office Expense	0.00	0.00	0.00	100.00	150.00
6625 · Postage	0.00	0.00	0.00	300.00	500.00
6650 · Printing	0.00	0.00	0.00	250.00	500.00
6700 · Promotion	0.00	0.00	5,564.16	10,000.00	10,000.00
6705-55 · Grants GB	15,000.00	1,500.00	15,000.00	16,500.00	20,000.00
6950 · Taxes & Licenses	964.29	1,100.00	1,009.70	1,200.00	1,500.00
7075 · Travel Expense	0.00	100.00	0.00	300.00	400.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	500.00	1,000.00
<b>Total Expense</b>	<u>15,964.29</u>	<u>2,800.00</u>	<u>29,373.86</u>	<u>47,850.00</u>	<u>55,000.00</u>
<b>Net Ordinary Income</b>	<u>39,138.21</u>	<u>52,200.00</u>	<u>27,828.64</u>	<u>7,150.00</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>39,138.21</u></u>	<u><u>52,200.00</u></u>	<u><u>27,828.64</u></u>	<u><u>7,150.00</u></u>	<u><u>0.00</u></u>

Grow Boating

YTD Better than budget \$20,679

8

**Northwest Marine Trade Association  
 Marina & Boatyard Conference  
 February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4100 · Sponsorships	0.00	0.00	27,600.00	20,000.00	20,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>58,350.00</u>	<u>50,000.00</u>	<u>50,000.00</u>
<b>Gross Profit</b>	0.00	0.00	58,350.00	50,000.00	50,000.00
<b>Expense</b>					
6025 · Auto Expense	0.00	0.00	325.63	375.00	375.00
6040 · Bank Charge	0.00	0.00	1,709.40	850.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	5,120.00	12,500.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,000.00	1,000.00
6575 · Office Expense	0.00		463.62		
6650 · Printing	0.00	0.00	1,228.74	2,000.00	2,000.00
6700 · Promotion	0.00	0.00	2,109.93	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	1,270.28	1,250.00	1,250.00
6975 · Rent	0.00	0.00	14,434.47	4,500.00	4,500.00
7075 · Travel Expense	0.00	0.00	1,389.57	1,750.00	1,750.00
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>28,051.64</u>	<u>25,725.00</u>	<u>25,725.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>30,298.36</u>	<u>24,275.00</u>	<u>24,275.00</u>
<b>Net Income</b>	<u><b>0.00</b></u>	<u><b>0.00</b></u>	<u><b>30,298.36</b></u>	<u><b>24,275.00</b></u>	<u><b>24,275.00</b></u>

*FINAL*

1:52 PM

03/12/26

Accrual Basis

**Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	259.00	100.00	259.00	100.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
<b>Total Income</b>	259.00	100.00	259.00	100.00	220,000.00
<b>Gross Profit</b>	259.00	100.00	259.00	100.00	220,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	4.53	0.00	4.53	0.00	4,500.00

1:52 PM

03/12/26

Accrual Basis

Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
February 2026

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
<b>Total Expense</b>	<b>4.53</b>	<b>0.00</b>	<b>4.53</b>	<b>0.00</b>	<b>166,645.00</b>
<b>Net Ordinary Income</b>	<b>254.47</b>	<b>100.00</b>	<b>254.47</b>	<b>100.00</b>	<b>53,355.00</b>
<b>Net Income</b>	<b>254.47</b>	<b>100.00</b>	<b>254.47</b>	<b>100.00</b>	<b>53,355.00</b>

MAY 14-16, 2026  
Event

11

**Northwest Marine Trade Association  
Superyacht Northwest  
February 2026**

	Feb 26	Budget	Jul '25 - Feb 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4100 · Sponsorships	0.00	0.00	9,500.00	35,000.00	35,000.00
<b>Total Income</b>	0.00	0.00	9,500.00	35,000.00	35,000.00
<b>Gross Profit</b>	0.00	0.00	9,500.00	35,000.00	35,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	1,500.00	2,500.00
6225 · Dues	0.00	0.00	550.00	550.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	300.00	450.00
6700 · Promotion	2,500.00	2,500.00	20,000.00	17,500.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	750.00	2,500.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	206.82	1,450.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	180.30	1,000.00	1,500.00
<b>Total Expense</b>	2,500.00	2,625.00	21,687.12	24,800.00	35,000.00
<b>Net Ordinary Income</b>	-2,500.00	-2,625.00	-12,187.12	10,200.00	0.00
<b>Net Income</b>	-2,500.00	-2,625.00	-12,187.12	10,200.00	0.00

SYNW

Feb 2026 Better than budget \$125.

YTD Missed budget \$22,387 ~ Carry forward balance FYE 23/24/25 \$27,049

**NMTA CASH FLOW ANALYSIS  
MMKT/DEPOSITORY/CHECKING ACCOUNTS  
AS OF FEBRUARY 28, 2026  
FOR FISCAL YEAR-ENDING 2023 THRU 2026**

2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
2025-2026	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,460,229	803,914	236,028
RECEIPTS	182,735	841,370	618,927	101,551	602,804	675,610	303,781	238,065	104,675	108,105	215,125	129,625
DISBURSEMENTS	269,593	160,238	164,016	153,066	168,906	201,953	302,896	406,039	667,435	764,420	783,011	246,489
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	2,022,989	1,460,229	803,914	236,028	119,164

Accounts Receivables 2/28/26

Current	\$	199,859
30 Days	\$	5,161
60 Days		
90 Days		
120 Days		
Total	\$	<u>205,020</u>

as of 3/12/26 total A/R aging \$44,457

Accounts Payable 2/28/26

Current	\$	439,724
30 Days	\$	525
60 Days		
90 Days		
120 Days		
Total	\$	<u>440,249</u>

as of 3/12/26 total A/P aging \$6,000

**Operating Accounts**

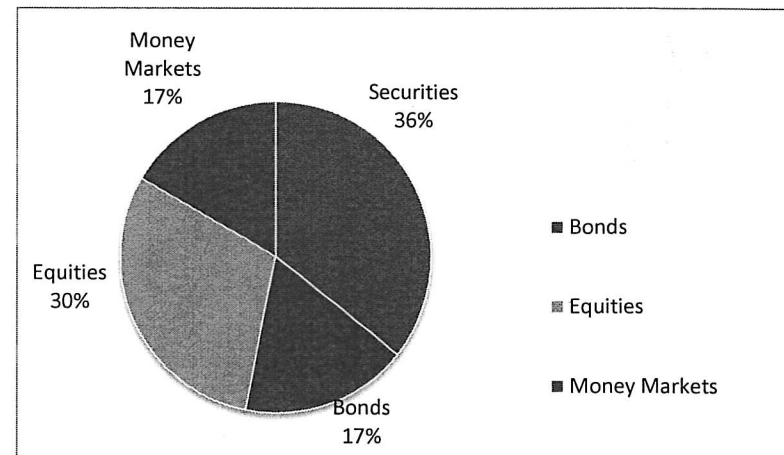
Cash - US Bank Checking	\$	1,182,162
Cash - Petty	\$	14
Cash - US Bank CC	\$	<u>840,826</u>
		\$ 2,023,002
<b>Investment Accounts</b>		
Cash - Wells Fargo Financial	\$	295,108
Securities-US Treasury	\$	635,170
Investments - Bonds/Units	\$	308,500
Compass Acct. (Equities)	\$	<u>537,851</u>
		\$ 1,776,630
Total Cash/Investments	\$	<u><u>3,799,632</u></u>

13

**Northwest Marine Trade Association  
Schedule of Investments  
February 28, 2026**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 02/28/26</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury Bond ETF/CEF				0	\$ 635,170	0.00%	635,170		\$ 20,606
Bond Mutual Funds				439,871	\$ 308,500	4.92%	(131,371)		\$ 15,180
				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 943,670</u>	<u>3.79%</u>	<u>503,799</u>		<u>35,786</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 295,108				148
Compass Account {Equities} Wells Fargo Advisors					\$ 537,851				8,066
<b>Total</b>					<u>\$ 1,776,630</u>				

**Investment Allocation**



**Northwest Marine Trade Association**  
**Balance Sheet**  
**As of February 28, 2026**

**Assets**

	2026	2025
<b>Current Assets:</b>		
PAC Peoples Bank	\$ 45,902	\$ 34,027
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 2,023,002	\$ 1,274,848
Accounts receivable	\$ 205,020	\$ 111,359
Accounts receivable - Other	\$ 159	\$ 33,415
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 35,593	\$ 30,176
<b>Total Current Assets</b>	<b>\$ 2,309,790</b>	<b>\$ 1,483,938</b>
Investments	\$ 1,776,630	\$ 1,712,806
Goodwill:		
Property and equipment	\$ 391,320	\$ 352,746
Accumulated Depreciation	\$ (301,286)	\$ (277,786)
	\$ 90,033	\$ 74,959
<b>Total Assets</b>	<b>\$ 4,176,453</b>	<b>\$ 3,271,703</b>

Liabilities and Net Assets

<b>Liabilities:</b>		
Payables	\$ 440,249	\$ 111,528
Accrued Expenses	\$ 60,447	\$ 58,667
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 47,149	\$ 6,609
<b>Total Liabilities</b>	<b>\$ 591,691</b>	<b>\$ 218,435</b>
<b>Unrestricted Net Assets</b>	<b>\$ 3,584,762</b>	<b>\$ 3,053,268</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 4,176,453</b>	<b>\$ 3,271,703</b>

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
	Total		\$ 88,058