

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**January 2026**

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	23,770.01	24,500.00	167,145.43	166,500.00	287,500.00
4010 · Admissions	0.00	0.00	0.00	0.00	429,000.00
4020 · Advertising Income	0.00	1,500.00	0.00	2,000.00	7,500.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	37,100.00	55,000.00	288,500.00
4200-10 · Dues Revenue	4,980.00	2,470.00	315,153.75	320,650.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4350-10 · Interest Income	15.82	200.00	15,199.01	1,450.00	2,500.00
4360-10 · Dividend Income	425.56	1,625.00	12,963.93	11,375.00	19,500.00
4400-10 · Realized Gain / Loss	17.92	0.00	39,796.55	0.00	0.00
4450 · Miscellaneous Income	716.52	525.00	13,869.06	11,850.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	66,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<b>29,925.83</b>	<b>30,820.00</b>	<b>631,977.73</b>	<b>598,825.00</b>	<b>4,225,795.00</b>
<b>Gross Profit</b>	<b>29,925.83</b>	<b>30,820.00</b>	<b>631,977.73</b>	<b>598,825.00</b>	<b>4,225,795.00</b>
<b>Expense</b>					
6000 · Advertising	2,200.00	0.00	2,200.00	4,500.00	398,000.00
6025 · Auto Expense	893.13	125.00	1,960.33	2,325.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,101.44	325.00	9,882.51	5,650.00	48,850.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

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Accrual Basis

**Northwest Marine Trade Association  
Consolidated Profit & Loss  
January 2026**

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	123.62	0.00	1,092.91	1,350.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	658.25	650.00	6,607.06	8,350.00	15,500.00
6150 · Contract Services	1,350.00	8,250.00	10,850.00	21,000.00	526,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	161,500.00
6200 · Depreciation	1,996.67	1,900.00	13,460.39	13,250.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	1,806.00	550.00	3,101.38	4,550.00	5,550.00
6275-10 · Employee Health Insurance	14,159.13	17,175.00	65,442.99	65,775.00	106,200.00
6285-10 · 401K Admin/Contrib	4,593.89	4,650.00	31,870.96	32,800.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	79,500.00
6375 · Food	158.47	300.00	6,730.20	16,050.00	32,600.00
6475 · Insurance	100.00	100.00	32,230.99	32,500.00	73,500.00
6500-10 · Legislative	8,073.00	8,925.00	57,799.45	59,800.00	112,000.00
6525-10 · Membership Services	4,500.00	5,250.00	12,559.01	14,700.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,350.00	3,800.00
6575 · Office Expense	208.06	975.00	3,476.87	9,850.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	411.00	250.00	659.01	1,750.00	6,000.00
6650 · Printing	0.00	0.00	1,228.74	2,700.00	15,950.00
6675 · Professional Services	4,754.10	3,900.00	59,536.08	61,500.00	99,500.00
6700 · Promotion	2,500.00	4,000.00	27,157.27	30,500.00	151,500.00
6705-55 · Grants GB	0.00	15,000.00	0.00	15,000.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	450.00	1,041.95	1,570.00	2,500.00

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**Northwest Marine Trade Association  
Consolidated Profit & Loss  
January 2026**

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
6775-10 · Salaries	76,565.02	75,500.00	534,239.78	525,500.00	962,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	150,100.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	750.00	2,500.00	18,500.00
6900 · Subscriptions	0.00	0.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	6,395.37	6,500.00	43,855.23	44,750.00	84,525.00
6950 · Taxes & Licenses	2,037.51	2,070.00	7,702.95	9,525.00	117,250.00
6975 · Rent	4,063.00	4,050.00	42,875.47	32,800.00	520,150.00
6980 · Rent - Other	1,605.00	1,500.00	10,935.00	10,230.00	79,750.00
7025 · Telephone	1,135.00	1,150.00	7,932.53	8,050.00	14,866.00
7050-10 · Training/Conferences/Seminars	375.00	0.00	375.00	1,500.00	4,500.00
7075 · Travel Expense	0.00	250.00	5,095.52	7,950.00	21,650.00
8000 · Website Maintenance Fees	2,579.23	1,375.00	11,002.29	12,875.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
<b>Total Expense</b>	<b>144,398.07</b>	<b>165,170.00</b>	<b>1,013,651.87</b>	<b>1,065,650.00</b>	<b>4,198,095.00</b>
<b>Net Ordinary Income</b>	<b>-114,472.24</b>	<b>-134,350.00</b>	<b>-381,674.14</b>	<b>-466,825.00</b>	<b>27,700.00</b>
<b>Net Income</b>	<b>-114,472.24</b>	<b>-134,350.00</b>	<b>-381,674.14</b>	<b>-466,825.00</b>	<b>27,700.00</b>

CONSOLIDATED

JANUARY 2026 BETTER THAN BUDGET BY \$19,878

YTD BETTER THAN BUDGET BY \$85,151

## Northwest Marine Trade Association Association January 2026

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	23,770.01	24,500.00	167,145.43	166,500.00	287,500.00
4020 · Advertising Income	0.00	1,500.00	0.00	2,000.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	4,980.00	2,470.00	315,153.75	320,650.00	334,780.00
4350-10 · Interest Income	15.82	200.00	15,199.01	1,450.00	2,500.00
4360-10 · Dividend Income	425.56	1,625.00	12,963.93	11,375.00	19,500.00
4450 · Miscellaneous Income	0.00	0.00	641.88	2,500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
<b>Total Income</b>	<b>29,191.39</b>	<b>30,295.00</b>	<b>511,104.00</b>	<b>504,475.00</b>	<b>654,780.00</b>
<b>Gross Profit</b>	<b>29,191.39</b>	<b>30,295.00</b>	<b>511,104.00</b>	<b>504,475.00</b>	<b>654,780.00</b>
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	500.00	1,000.00
6025 · Auto Expense	893.13	125.00	1,634.70	1,650.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,101.44	325.00	8,173.11	4,800.00	9,500.00
6075-10 · Board & Committee Expense	123.62	0.00	1,092.91	1,350.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	658.25	650.00	6,607.06	8,350.00	12,000.00
6150 · Contract Services	750.00	750.00	5,250.00	6,000.00	13,000.00
6200 · Depreciation	1,996.67	1,900.00	13,460.39	13,250.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	1,806.00	0.00	2,551.38	4,000.00	5,000.00
6275-10 · Employee Health Insurance	14,159.13	17,175.00	65,442.99	65,775.00	106,200.00
6285-10 · 401K Admin/Contrib	4,593.89	4,650.00	31,870.96	32,800.00	59,800.00
6375 · Food	158.47	300.00	1,610.20	3,300.00	9,500.00
6475 · Insurance	100.00	100.00	32,230.99	32,000.00	32,000.00

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## Northwest Marine Trade Association Association January 2026

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
6500-10 · Legislative	8,073.00	8,925.00	57,799.45	59,800.00	112,000.00
6525-10 · Membership Services	4,500.00	5,250.00	12,559.01	14,700.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	208.06	975.00	3,013.25	9,750.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	411.00	250.00	659.01	1,450.00	2,500.00
6650 · Printing	0.00	0.00	0.00	450.00	450.00
6675 · Professional Services	4,754.10	3,900.00	59,536.08	61,500.00	95,000.00
6700 · Promotion	0.00	0.00	1,983.18	5,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	250.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.18	450.00	1,041.95	1,570.00	2,500.00
6775-10 · Salaries	76,565.02	75,500.00	534,239.78	525,500.00	962,000.00
6900 · Subscriptions	0.00	0.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	6,395.37	6,500.00	43,855.23	44,750.00	84,525.00
6950 · Taxes & Licenses	2,024.97	1,950.00	5,940.94	6,530.00	10,500.00
6975 · Rent	4,063.00	4,050.00	28,441.00	28,300.00	48,500.00
6980 · Rent - Other	1,605.00	1,500.00	10,935.00	10,230.00	19,500.00
7025 · Telephone	1,135.00	1,150.00	7,932.53	8,050.00	13,750.00
7050-10 · Training/Conferences/Seminars	375.00	0.00	375.00	1,500.00	4,500.00
7075 · Travel Expense	0.00	250.00	3,705.95	6,000.00	12,000.00
8000 · Website Maintenance Fees	2,579.23	1,250.00	10,821.99	11,500.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
<b>Total Expense</b>	<b>139,085.53</b>	<b>137,875.00</b>	<b>952,764.04</b>	<b>972,505.00</b>	<b>1,719,225.00</b>
<b>Net Ordinary Income</b>	<b>-109,894.14</b>	<b>-107,580.00</b>	<b>-441,660.04</b>	<b>-468,030.00</b>	<b>-1,064,445.00</b>
<b>Net Income</b>	<b>-109,894.14</b>	<b>-107,580.00</b>	<b>-441,660.04</b>	<b>-468,030.00</b>	<b>-1,064,445.00</b>

ASSOCIATION

JAN. 2026 BETTER THAN BUDGET \$2,316

YTD BETTER THAN BUDGET \$26,370

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**Northwest Marine Trade Association  
Seattle Boat Show  
January 2026**

	<u>Jan 26</u>	<u>Budget</u>	<u>Jul '25 - Jan 26</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	0.00	0.00	0.00	0.00	405,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00		0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	215,000.00
4450 · Miscellaneous Income	641.52	525.00	11,127.18	9,350.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	36,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,455,415.00
<b>Total Income</b>	<u>641.52</u>	<u>525.00</u>	<u>11,127.18</u>	<u>9,350.00</u>	<u>3,211,015.00</u>
<b>Gross Profit</b>	641.52	525.00	11,127.18	9,350.00	3,211,015.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	36,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	3,500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	491,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	78,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	2,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	2,500.00

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Accrual Basis

**Northwest Marine Trade Association  
Seattle Boat Show  
January 2026**

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	0.00	0.00	10,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	4,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	0.00	0.00	0.00	0.00	146,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	11,500.00
6950 · Taxes & Licenses	11.23	20.00	239.50	195.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	465,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	56,500.00
7025 · Telephone	0.00	0.00	0.00	0.00	1,000.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
<b>Total Expense</b>	<b>11.23</b>	<b>20.00</b>	<b>239.50</b>	<b>195.00</b>	<b>2,196,500.00</b>
<b>Net Ordinary Income</b>	<b>630.29</b>	<b>505.00</b>	<b>10,887.68</b>	<b>9,155.00</b>	<b>1,014,515.00</b>
<b>Net Income</b>	<b>630.29</b>	<b>505.00</b>	<b>10,887.68</b>	<b>9,155.00</b>	<b>1,014,515.00</b>

*FEBRUARY 2026 EVENT*

*FIRST LOOK AT ACTUAL INCOME & EXPENSES WILL BE  
AT APRIL 15 MEETING*

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## Northwest Marine Trade Association Grow Boating January 2026

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4450 · Miscellaneous Income	75.00	0.00	2,100.00	0.00	0.00
<b>Total Income</b>	75.00	0.00	2,100.00	0.00	55,000.00
<b>Gross Profit</b>	75.00	0.00	2,100.00	0.00	55,000.00
<b>Expense</b>					
6000 · Advertising	2,200.00	0.00	2,200.00	2,500.00	4,500.00
6025 · Auto Expense	0.00	0.00	0.00	300.00	500.00
6150 · Contract Services	600.00	7,500.00	5,600.00	15,000.00	15,000.00
6375 · Food	0.00	0.00	0.00	250.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	50.00	100.00
6575 · Office Expense	0.00	0.00	0.00	100.00	150.00
6625 · Postage	0.00	0.00	0.00	300.00	500.00
6650 · Printing	0.00	0.00	0.00	250.00	500.00
6700 · Promotion	0.00	1,500.00	5,564.16	10,000.00	10,000.00
6705-55 · Grants GB	0.00	15,000.00	0.00	15,000.00	20,000.00
6950 · Taxes & Licenses	1.31	0.00	45.41	100.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	200.00	400.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	500.00	1,000.00
<b>Total Expense</b>	2,801.31	24,000.00	13,409.57	45,050.00	55,000.00
<b>Net Ordinary Income</b>	-2,726.31	-24,000.00	-11,309.57	-45,050.00	0.00
<b>Net Income</b>	-2,726.31	-24,000.00	-11,309.57	-45,050.00	0.00

Grow Boating

JAN. 2026 BETTER THAN BUDGET BY \$21,274

YTD BETTER THAN BUDGET BY \$33,740

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**Northwest Marine Trade Association  
Marina & Boatyard Conference  
January 2026**

	<u>Jan 26</u>	<u>Budget</u>	<u>Jul '25 - Jan 26</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4100 · Sponsorships	0.00	0.00	27,600.00	20,000.00	20,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>58,350.00</u>	<u>50,000.00</u>	<u>50,000.00</u>
<b>Gross Profit</b>	0.00	0.00	58,350.00	50,000.00	50,000.00
<b>Expense</b>					
6025 · Auto Expense	0.00	0.00	325.63	375.00	375.00
6040 · Bank Charge	0.00	0.00	1,709.40	850.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	5,120.00	12,500.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,000.00	1,000.00
6575 · Office Expense	0.00		463.62		
6650 · Printing	0.00	0.00	1,228.74	2,000.00	2,000.00
6700 · Promotion	0.00	0.00	2,109.93	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	1,270.28	1,250.00	1,250.00
6975 · Rent	0.00	0.00	14,434.47	4,500.00	4,500.00
7075 · Travel Expense	0.00	0.00	1,389.57	1,750.00	1,750.00
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>28,051.64</u>	<u>25,725.00</u>	<u>25,725.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>30,298.36</u>	<u>24,275.00</u>	<u>24,275.00</u>
<b>Net Income</b>	<u><b>0.00</b></u>	<u><b>0.00</b></u>	<u><b>30,298.36</b></u>	<u><b>24,275.00</b></u>	<u><b>24,275.00</b></u>

FINAL

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**Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
January 2026**

	Jan 26	Budget	Jul '25 - Jan 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>220,000.00</u>
<b>Gross Profit</b>	0.00	0.00	0.00	0.00	220,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	4,500.00

**Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
January 2026**

	<u>Jan 26</u>	<u>Budget</u>	<u>Jul '25 - Jan 26</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>166,645.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>53,355.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>53,355.00</u></u>

*MAY 2026 EVENT*

**Northwest Marine Trade Association  
Superyacht Northwest  
January 2026**

	<u>Jan 26</u>	<u>Budget</u>	<u>Jul '25 - Jan 26</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	9,500.00	35,000.00	35,000.00
<b>Total Income</b>	<b>0.00</b>	<b>0.00</b>	<b>9,500.00</b>	<b>35,000.00</b>	<b>35,000.00</b>
<b>Gross Profit</b>	<b>0.00</b>	<b>0.00</b>	<b>9,500.00</b>	<b>35,000.00</b>	<b>35,000.00</b>
Expense					
6000 · Advertising	0.00	0.00	0.00	1,500.00	2,500.00
6225 · Dues	0.00	550.00	550.00	550.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	300.00	450.00
6700 · Promotion	2,500.00	2,500.00	17,500.00	15,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	750.00	2,500.00	3,500.00
6950 · Taxes & Licenses	0.00	100.00	206.82	1,450.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	180.30	875.00	1,500.00
<b>Total Expense</b>	<b>2,500.00</b>	<b>3,275.00</b>	<b>19,187.12</b>	<b>22,175.00</b>	<b>35,000.00</b>
Net Ordinary Income	-2,500.00	-3,275.00	-9,687.12	12,825.00	0.00
<b>Net Income</b>	<b>-2,500.00</b>	<b>-3,275.00</b>	<b>-9,687.12</b>	<b>12,825.00</b>	<b>0.00</b>

SYNW

JAN. 2026 MISSED BUDGET BY \$775

YTD MISSED BUDGET BY \$22,512

UNSPENT CARRY FORWARD FROM FYE 23/24/25

\$27,049 LEAVING POSITIVE BALANCE OF \$4,537

**NMTA CASH FLOW ANALYSIS**  
**MMKT/DEPOSITORY/CHECKING ACCOUNTS**  
**AS OF JANUARY 31, 2026**  
**FOR FISCAL YEAR-ENDING 2023 THRU 2026**

<b>2022-2023</b>	<b>JULY 2022</b>	<b>AUGUST 2022</b>	<b>SEPTEMBER 2022</b>	<b>OCTOBER 2022</b>	<b>NOVEMBER 2022</b>	<b>DECEMBER 2022</b>	<b>JANUARY 2023</b>	<b>FEBRUARY 2023</b>	<b>MARCH 2023</b>	<b>APRIL 2023</b>	<b>MAY 2023</b>	<b>JUNE 2023</b>
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957

<b>2023-2024</b>	<b>JULY 2023</b>	<b>AUGUST 2023</b>	<b>SEPTEMBER 2023</b>	<b>OCTOBER 2023</b>	<b>NOVEMBER 2023</b>	<b>DECEMBER 2023</b>	<b>JANUARY 2024</b>	<b>FEBRUARY 2024</b>	<b>MARCH 2024</b>	<b>APRIL 2024</b>	<b>MAY 2024</b>	<b>JUNE 2024</b>
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585

<b>2024-2025</b>	<b>JULY 2024</b>	<b>AUGUST 2024</b>	<b>SEPTEMBER 2024</b>	<b>OCTOBER 2024</b>	<b>NOVEMBER 2024</b>	<b>DECEMBER 2024</b>	<b>JANUARY 2025</b>	<b>FEBRUARY 2025</b>	<b>MARCH 2025</b>	<b>APRIL 2025</b>	<b>MAY 2025</b>	<b>JUNE 2025</b>
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853

<b>2025-2026</b>	<b>JULY 2025</b>	<b>AUGUST 2025</b>	<b>SEPTEMBER 2025</b>	<b>OCTOBER 2025</b>	<b>NOVEMBER 2025</b>	<b>DECEMBER 2025</b>	<b>JANUARY 2026</b>	<b>FEBRUARY 2026</b>	<b>MARCH 2026</b>	<b>APRIL 2026</b>	<b>MAY 2026</b>	<b>JUNE 2026</b>
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	1,517,804	1,195,044	338,729	270,843
RECEIPTS	182,735	841,370	618,927	101,551	602,804	675,610	303,781	203,026	144,675	108,105	215,125	129,625
DISBURSEMENTS	269,593	160,238	164,016	153,066	168,906	201,953	302,896	876,185	467,435	964,420	283,011	246,489
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,716,422	2,190,078	2,190,963	1,517,804	1,195,044	338,729	270,843	153,979

Accounts Receivables 1/31/26

Current	\$	18,096
30 Days	\$	-
60 Days		
90 Days		
120 Days		
Total	\$	<u>18,096</u>

as of 2/19/26 total A/R aging \$30,223

Accounts Payable 1/31/26

Current	\$	26,466
30 Days	\$	675
60 Days		
90 Days		
120 Days		
Total	\$	<u>27,141</u>

as of 2/19/26 total A/P aging \$24,544

**Operating Accounts**

Cash - US Bank Checking	\$	1,512,443
Cash - Petty	\$	14
Cash - US Bank CC	\$	678,519
	\$	<u>2,190,976</u>

**Investment Accounts**

Cash - Wells Fargo Financial	\$	291,528
Securities-US Treasury	\$	633,955
Investments - Bonds/Units	\$	307,958
Compass Acct. (Equities)	\$	531,542
	\$	<u>1,764,983</u>

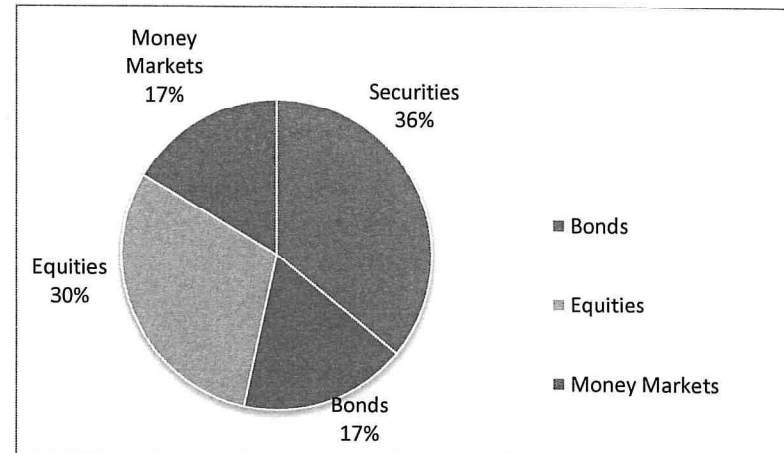
Total Cash/Investments \$ 3,955,958

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**Northwest Marine Trade Association  
Schedule of Investments  
January 31, 2026**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 01/31/26</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury Bond ETF/CEF				0	\$ 633,955	0.00%	633,955		\$ 20,606
Bond Mutual Funds				439,871	\$ 307,958	4.94%	(131,914)		\$ 15,211
				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 941,913</u>	<u>3.80%</u>	<u>502,041</u>		<u>35,817</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 291,528				146
Compass Account {Equities} Wells Fargo Advisors					\$ 531,542				8,191
<b>Total</b>					<u>\$ 1,764,983</u>				

**Investment Allocation**



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**Northwest Marine Trade Association**  
**Balance Sheet**  
**As of January 31, 2026**

**Assets**

	----- 2026 -----	----- 2025 -----
<b>Current Assets:</b>		
PAC Peoples Bank	\$ 45,902	\$ 34,027
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 2,190,976	\$ 1,975,695
Accounts receivable	\$ 18,096	\$ 31,697
Accounts receivable - Other	\$ 1,143	\$ 1,300
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 358,104	\$ 341,172
<b>Total Current Assets</b>	<b>\$ 2,614,335</b>	<b>\$ 2,384,007</b>
Investments	\$ 1,764,983	\$ 1,704,543
Goodwill:		
Property and equipment	\$ 359,786	\$ 352,746
Accumulated Depreciation	\$ (298,764)	\$ (275,907)
	<u>\$ 61,022</u>	<u>\$ 76,839</u>
<b>Total Assets</b>	<b><u>\$ 4,440,340</u></b>	<b><u>\$ 4,165,389</u></b>

Liabilities and Net Assets

<b>Liabilities:</b>		
Payables	\$ 27,141	\$ 16,347
Accrued Expenses	\$ 504	\$ 514
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 2,838,442	\$ 2,722,116
<b>Total Liabilities</b>	<b>\$ 2,909,932</b>	<b>\$ 2,780,607</b>
<b>Unrestricted Net Assets</b>	<b>\$ 1,530,408</b>	<b>\$ 1,384,781</b>
<b>Total Liabilities and Net Assets</b>	<b><u>\$ 4,440,340</u></b>	<b><u>\$ 4,165,389</u></b>

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
	Total		<u>\$ 88,058</u>

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