

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**November 2025**

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	22,516.72	23,900.00	117,891.71	118,000.00	287,500.00
4010 · Admissions	0.00	0.00	0.00	0.00	429,000.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	7,500.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	1,500.00	8,000.00	37,100.00	54,500.00	288,500.00
4200-10 · Dues Revenue	5,615.00	8,635.00	304,798.75	310,980.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4350-10 · Interest Income	11.57	200.00	6,278.16	1,050.00	2,500.00
4360-10 · Dividend Income	1,819.67	1,625.00	9,582.64	8,125.00	19,500.00
4400-10 · Realized Gain / Loss	2,252.65	0.00	39,778.63	0.00	0.00
4450 · Miscellaneous Income	2,126.98	725.00	10,477.35	7,995.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	66,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<b>35,842.59</b>	<b>43,085.00</b>	<b>556,657.24</b>	<b>531,150.00</b>	<b>4,225,795.00</b>
<b>Gross Profit</b>	<b>35,842.59</b>	<b>43,085.00</b>	<b>556,657.24</b>	<b>531,150.00</b>	<b>4,225,795.00</b>
<b>Expense</b>					
6000 · Advertising	0.00	1,500.00	0.00	3,500.00	398,000.00
6025 · Auto Expense	14.06	300.00	1,050.95	2,025.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,312.64	500.00	8,307.19	5,050.00	48,850.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

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Accrual Basis

## Northwest Marine Trade Association Consolidated Profit & Loss November 2025

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	229.56	0.00	754.06	600.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,250.77	650.00	4,930.76	6,200.00	15,500.00
6150 · Contract Services	750.00	1,250.00	8,750.00	14,000.00	526,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	161,500.00
6200 · Depreciation	1,949.73	1,890.00	9,467.05	9,450.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	250.00	2,500.00	745.38	3,000.00	5,550.00
6275-10 · Employee Health Insurance	7,472.81	6,750.00	43,364.05	41,850.00	106,200.00
6285-10 · 401K Admin/Contrib	4,898.87	4,650.00	22,711.52	22,200.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	79,500.00
6375 · Food	330.91	250.00	6,451.55	14,725.00	32,600.00
6475 · Insurance	0.00	0.00	32,130.99	32,400.00	73,500.00
6500-10 · Legislative	8,602.45	8,950.00	41,438.45	41,950.00	112,000.00
6525-10 · Membership Services	3,750.00	2,500.00	6,750.00	9,450.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,200.00	3,800.00
6575 · Office Expense	1,417.13	1,300.00	3,026.49	7,625.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	68.62	550.00	210.01	1,100.00	6,000.00
6650 · Printing	0.00	450.00	1,228.74	2,700.00	15,950.00
6675 · Professional Services	1,005.56	3,900.00	41,731.42	53,700.00	99,500.00
6700 · Promotion	2,500.00	9,500.00	22,157.27	26,500.00	151,500.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.08	55.00	929.69	1,065.00	2,500.00

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## Northwest Marine Trade Association Consolidated Profit & Loss November 2025

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
6775-10 · Salaries	81,648.36	75,000.00	378,526.40	370,000.00	962,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	150,100.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	2,500.00	750.00	2,500.00	18,500.00
6900 · Subscriptions	0.00	0.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	5,660.24	6,150.00	31,978.50	30,750.00	84,525.00
6950 · Taxes & Licenses	457.51	575.00	4,558.60	6,170.00	117,250.00
6975 · Rent	4,063.00	4,050.00	34,749.47	24,700.00	520,150.00
6980 · Rent - Other	1,605.00	1,455.00	7,725.00	7,275.00	79,750.00
7025 · Telephone	1,152.91	1,150.00	5,632.53	5,750.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	500.00	0.00	1,500.00	4,500.00
7075 · Travel Expense	423.25	600.00	5,045.03	7,200.00	21,650.00
8000 · Website Maintenance Fees	1,648.93	1,375.00	7,802.73	8,625.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
<b>Total Expense</b>	<b>132,518.39</b>	<b>140,800.00</b>	<b>732,903.83</b>	<b>767,660.00</b>	<b>4,198,095.00</b>
<b>Net Ordinary Income</b>	<b>-96,675.80</b>	<b>-97,715.00</b>	<b>-176,246.59</b>	<b>-236,510.00</b>	<b>27,700.00</b>
<b>Net Income</b>	<b>-96,675.80</b>	<b>-97,715.00</b>	<b>-176,246.59</b>	<b>-236,510.00</b>	<b>27,700.00</b>

CONSOLIDATED NOVEMBER 2025 BETTER THAN BUDGET \$1,039  
 YTD BETTER THAN BUDGET \$60,263, INCLUDES  
 REALIZED INVESTMENT GAINS \$39,779 YTD.

**Northwest Marine Trade Association  
Association  
November 2025**

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	22,516.72	23,900.00	117,891.71	118,000.00	287,500.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	5,615.00	8,635.00	304,798.75	310,980.00	334,780.00
4350-10 · Interest Income	11.57	200.00	6,278.16	1,050.00	2,500.00
4360-10 · Dividend Income	1,819.67	1,625.00	9,582.64	8,125.00	19,500.00
4450 · Miscellaneous Income	200.00	0.00	641.88	2,500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
<b>Total Income</b>	<b>30,162.96</b>	<b>34,360.00</b>	<b>439,193.14</b>	<b>441,155.00</b>	<b>654,780.00</b>
<b>Gross Profit</b>	<b>30,162.96</b>	<b>34,360.00</b>	<b>439,193.14</b>	<b>441,155.00</b>	<b>654,780.00</b>
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	500.00	1,000.00
6025 · Auto Expense	14.06	150.00	725.32	1,350.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,312.64	500.00	6,597.79	4,200.00	9,500.00
6075-10 · Board & Committee Expense	229.56	0.00	754.06	600.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,250.77	650.00	4,930.76	6,200.00	12,000.00
6150 · Contract Services	750.00	1,250.00	3,750.00	4,500.00	13,000.00
6200 · Depreciation	1,949.73	1,890.00	9,467.05	9,450.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	1,150.00	1,500.00
6225 · Dues	250.00	2,500.00	745.38	3,000.00	5,000.00
6275-10 · Employee Health Insurance	7,472.81	6,750.00	43,364.05	41,850.00	106,200.00
6285-10 · 401K Admin/Contrib	4,898.87	4,650.00	22,711.52	22,200.00	59,800.00
6375 · Food	330.91	250.00	1,331.55	2,100.00	9,500.00
6475 · Insurance	0.00	0.00	32,130.99	31,900.00	32,000.00

**Northwest Marine Trade Association  
Association  
November 2025**

	<u>Nov 25</u>	<u>Budget</u>	<u>Jul - Nov 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6500-10 · Legislative	8,602.45	8,950.00	41,438.45	41,950.00	112,000.00
6525-10 · Membership Services	3,750.00	2,500.00	6,750.00	9,450.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	1,417.13	1,250.00	2,562.87	7,525.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	68.62	550.00	210.01	950.00	2,500.00
6650 · Printing	0.00	450.00	0.00	450.00	450.00
6675 · Professional Services	1,005.56	3,900.00	41,731.42	53,700.00	95,000.00
6700 · Promotion	0.00	0.00	1,983.18	5,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.08	55.00	929.69	1,065.00	2,500.00
6775-10 · Salaries	81,648.36	75,000.00	378,526.40	370,000.00	962,000.00
6900 · Subscriptions	0.00	0.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	5,660.24	6,150.00	31,978.50	30,750.00	84,525.00
6950 · Taxes & Licenses	397.54	415.00	3,135.23	3,755.00	10,500.00
6975 · Rent	4,063.00	4,050.00	20,315.00	20,200.00	48,500.00
6980 · Rent - Other	1,605.00	1,455.00	7,725.00	7,275.00	19,500.00
7025 · Telephone	1,152.91	1,150.00	5,632.53	5,750.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	500.00	0.00	1,500.00	4,500.00
7075 · Travel Expense	423.25	500.00	3,655.46	5,250.00	12,000.00
8000 · Website Maintenance Fees	1,648.93	1,250.00	7,622.43	7,750.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
<b>Total Expense</b>	<b>129,958.42</b>	<b>126,715.00</b>	<b>680,704.64</b>	<b>702,070.00</b>	<b>1,719,225.00</b>
<b>Net Ordinary Income</b>	<b>-99,795.46</b>	<b>-92,355.00</b>	<b>-241,511.50</b>	<b>-260,915.00</b>	<b>-1,064,445.00</b>
<b>Net Income</b>	<b>-99,795.46</b>	<b>-92,355.00</b>	<b>-241,511.50</b>	<b>-260,915.00</b>	<b>-1,064,445.00</b>

ASSOCIATION NOV. 2025 MISSED BUDGET BY \$7,440

YTD BETTER THAN BUDGET \$19,403

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**Northwest Marine Trade Association  
Seattle Boat Show  
November 2025**

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	0.00	0.00	0.00	0.00	405,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	215,000.00
4450 · Miscellaneous Income	1,926.98	725.00	7,810.47	5,495.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	36,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,455,415.00
<b>Total Income</b>	<u>1,926.98</u>	<u>725.00</u>	<u>7,810.47</u>	<u>5,495.00</u>	<u>3,211,015.00</u>
<b>Gross Profit</b>	1,926.98	725.00	7,810.47	5,495.00	3,211,015.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	36,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	3,500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	491,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	78,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	2,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	2,500.00

**Northwest Marine Trade Association  
Seattle Boat Show  
November 2025**

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	0.00	0.00	10,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	4,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00		0.00		0.00
6800 · Site Expense	0.00	0.00	0.00	0.00	146,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	11,500.00
6950 · Taxes & Licenses	33.72	10.00	158.69	125.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	465,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	56,500.00
7025 · Telephone	0.00		0.00		1,000.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
<b>Total Expense</b>	<u>33.72</u>	<u>10.00</u>	<u>158.69</u>	<u>125.00</u>	<u>2,196,500.00</u>
<b>Net Ordinary Income</b>	<u>1,893.26</u>	<u>715.00</u>	<u>7,651.78</u>	<u>5,370.00</u>	<u>1,014,515.00</u>
<b>Net Income</b>	<u><u>1,893.26</u></u>	<u><u>715.00</u></u>	<u><u>7,651.78</u></u>	<u><u>5,370.00</u></u>	<u><u>1,014,515.00</u></u>

*JANUARY / FEBRUARY EVENT*

**Northwest Marine Trade Association**  
**Grow Boating**  
**November 2025**

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4450 · Miscellaneous Income	0.00	0.00	2,025.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>2,025.00</u>	<u>0.00</u>	<u>55,000.00</u>
<b>Gross Profit</b>	0.00	0.00	2,025.00	0.00	55,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	1,500.00	4,500.00
6025 · Auto Expense	0.00	150.00	0.00	300.00	500.00
6150 · Contract Services	0.00	0.00	5,000.00	7,500.00	15,000.00
6375 · Food	0.00	0.00	0.00	125.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	50.00	100.00
6575 · Office Expense	0.00	50.00	0.00	100.00	150.00
6625 · Postage	0.00	0.00	0.00	150.00	500.00
6650 · Printing	0.00	0.00	0.00	250.00	500.00
6700 · Promotion	0.00	7,000.00	5,564.16	8,500.00	10,000.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6950 · Taxes & Licenses	0.00	0.00	43.14	90.00	1,500.00
7075 · Travel Expense	0.00	100.00	0.00	200.00	400.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	250.00	1,000.00
<b>Total Expense</b>	<u>0.00</u>	<u>7,300.00</u>	<u>10,607.30</u>	<u>19,515.00</u>	<u>55,000.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>-7,300.00</u>	<u>-8,582.30</u>	<u>-19,515.00</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>-7,300.00</u></u>	<u><u>-8,582.30</u></u>	<u><u>-19,515.00</u></u>	<u><u>0.00</u></u>

Nov. 2025 NO ACTIVITY

YTD BETTER THAN BUDGET \$10,933

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**Northwest Marine Trade Association  
 Marina & Boatyard Conference  
 November 2025**

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4100 · Sponsorships	0.00	0.00	27,600.00	20,000.00	20,000.00
4600 · Seminar Income	0.00	0.00	30,750.00	30,000.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>58,350.00</u>	<u>50,000.00</u>	<u>50,000.00</u>
<b>Gross Profit</b>	0.00	0.00	58,350.00	50,000.00	50,000.00
<b>Expense</b>					
6025 · Auto Expense	0.00	0.00	325.63	375.00	375.00
6040 · Bank Charge	0.00	0.00	1,709.40	850.00	850.00
6150 · Contract Services	0.00	0.00	0.00	2,000.00	0.00
6375 · Food	0.00	0.00	5,120.00	12,500.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	1,000.00	1,000.00
6575 · Office Expense	0.00		463.62		
6650 · Printing	0.00	0.00	1,228.74	2,000.00	2,000.00
6700 · Promotion	0.00	0.00	2,109.93	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	1,021.13	1,000.00	1,250.00
6975 · Rent	0.00	0.00	14,434.47	4,500.00	4,500.00
7075 · Travel Expense	0.00	0.00	1,389.57	1,750.00	1,750.00
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>27,802.49</u>	<u>27,475.00</u>	<u>25,725.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>30,547.51</u>	<u>22,525.00</u>	<u>24,275.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>30,547.51</u></u>	<u><u>22,525.00</u></u>	<u><u>24,275.00</u></u>

MARINA CONFERENCE

YTD BETTER THAN BUDGET \$8,023

**Northwest Marine Trade Association  
 Anacortes Boat & Yacht Show  
 November 2025**

	Nov 25	Budget	Jul - Nov 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>220,000.00</u>
<b>Gross Profit</b>	0.00	0.00	0.00	0.00	220,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	4,500.00

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Accrual Basis

Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
November 2025

	<u>Nov 25</u>	<u>Budget</u>	<u>Jul - Nov 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>166,645.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>53,355.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>53,355.00</u></u>

MAY 2026 EVENT

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**Northwest Marine Trade Association  
Superyacht Northwest  
November 2025**

	<u>Nov 25</u>	<u>Budget</u>	<u>Jul - Nov 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4100 · Sponsorships	1,500.00	8,000.00	9,500.00	34,500.00	35,000.00
<b>Total Income</b>	<b>1,500.00</b>	<b>8,000.00</b>	<b>9,500.00</b>	<b>34,500.00</b>	<b>35,000.00</b>
<b>Gross Profit</b>	<b>1,500.00</b>	<b>8,000.00</b>	<b>9,500.00</b>	<b>34,500.00</b>	<b>35,000.00</b>
Expense					
6000 · Advertising	0.00	1,500.00	0.00	1,500.00	2,500.00
6225 · Dues	0.00	0.00	0.00	0.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	150.00	450.00
6700 · Promotion	2,500.00	2,500.00	12,500.00	12,500.00	25,000.00
6880 · Sponsorship Benefits	0.00	2,500.00	750.00	2,500.00	3,500.00
6950 · Taxes & Licenses	26.25	150.00	200.41	1,200.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	180.30	625.00	1,500.00
<b>Total Expense</b>	<b>2,526.25</b>	<b>6,775.00</b>	<b>13,630.71</b>	<b>18,475.00</b>	<b>35,000.00</b>
<b>Net Ordinary Income</b>	<b>-1,026.25</b>	<b>1,225.00</b>	<b>-4,130.71</b>	<b>16,025.00</b>	<b>0.00</b>
<b>Net Income</b>	<b>-1,026.25</b>	<b>1,225.00</b>	<b>-4,130.71</b>	<b>16,025.00</b>	<b>0.00</b>

SYNW NOV. 2025 MISSED BUDGET BY \$2,251

YTD MISSED BUDGET BY \$20,156

UNSPENT CARRY FORWARD BALANCE FROM 2023-2025  
\$27,049

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**NMTA CASH FLOW ANALYSIS  
MMKT/DEPOSITORY/CHECKING ACCOUNTS  
AS OF NOVEMBER 30, 2025**

**FOR FISCAL YEAR-ENDING 2023 THRU 2026**

	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
<b>2022-2023</b>												
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
<b>2023-2024</b>												
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
<b>2024-2025</b>												
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
<b>2025-2026</b>												
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,716,422	1,933,447	1,764,384	1,228,225	1,145,465	328,150	270,264
RECEIPTS	182,735	841,370	618,927	101,551	602,804	504,250	254,887	280,026	184,675	147,105	225,125	129,625
DISBURSEMENTS	269,593	160,238	164,016	153,066	168,906	287,225	423,950	816,185	267,435	964,420	283,011	246,489
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,716,422	1,933,447	1,764,384	1,228,225	1,145,465	328,150	270,264	153,400

<u>Accounts Receivables 11/30/25</u>	
Current	\$ 610,333
30 Days	\$ -
60 Days	
90 Days	
120 Days	\$ 11,129
<b>Total</b>	<b>\$ 621,461</b>

as of 12/11/25 total A/R aging \$136,911

<u>Accounts Payable 11/30/25</u>	
Current	\$ 35,263
30 Days	\$ 450
60 Days	
90 Days	
120 Days	
<b>Total</b>	<b>\$ 35,713</b>

as of 12/11/25 total A/P aging \$1,591

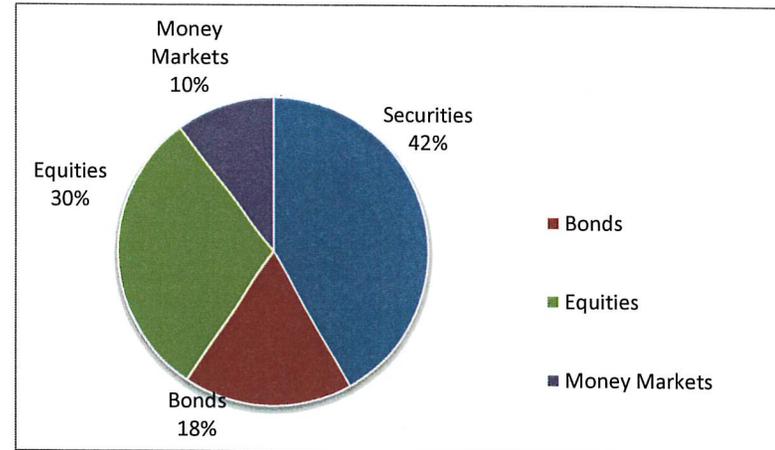
<u>Operating Accounts</u>	
Cash - US Bank Checking	\$ 1,297,253
Cash - Petty	\$ 14
Cash - US Bank CC	\$ 419,168
	<b>\$ 1,716,435</b>
<u>Investment Accounts</u>	
Cash - Wells Fargo Financial	\$ 180,166
Securities-US Treasury	\$ 732,825
Investments - Bonds/Units	\$ 307,484
Compass Acct. (Equities)	\$ 531,609
	<b>\$ 1,752,083</b>
<b>Total Cash/Investments</b>	<b>\$ 3,468,518</b>

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**Northwest Marine Trade Association  
Schedule of Investments  
November 30, 2025**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 11/30/25</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury Bond ETF/CEF				0	\$ 732,825	0.00%	732,825		\$ 24,606
Bond Mutual Funds				439,871	\$ 307,484	4.93%	(132,388)		\$ 15,158
				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 1,040,308</u>	<u>3.82%</u>	<u>600,437</u>		<u>39,764</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 180,166				90
Compass Account {Equities} Wells Fargo Advisors					\$ 531,609				8,157
<b>Total</b>					<u>\$ 1,752,083</u>				

**Investment Allocation**



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**Northwest Marine Trade Association  
Balance Sheet  
As of November 30, 2025**

**Assets**

	----- 2025 -----	----- 2024 -----
<b>Current Assets:</b>		
PAC Peoples Bank	\$ 47,202	\$ 33,177
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 1,716,435	\$ 1,466,456
Accounts receivable	\$ 621,461	\$ 675,172
Accounts receivable - Other	\$ 6,543	\$ 75
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 161,949	\$ 152,658
	<u>\$ 2,553,705</u>	<u>\$ 2,327,653</u>
<b>Total Current Assets</b>		
Investments	\$ 1,752,083	\$ 1,709,259
Goodwill:		
Property and equipment	\$ 356,970	\$ 346,464
Accumulated Depreciation	\$ (294,771)	\$ (272,253)
	<u>\$ 62,199</u>	<u>\$ 74,210</u>
<b>Total Assets</b>	<u><u>\$ 4,367,987</u></u>	<u><u>\$ 4,111,123</u></u>

Liabilities and Net Assets

<b>Liabilities:</b>		
Payables	\$ 35,713	\$ 20,595
Accrued Expenses	\$ 533	\$ 505
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 2,553,326	\$ 2,438,661
	<u>\$ 2,633,417</u>	<u>\$ 2,501,392</u>
<b>Total Liabilities</b>		
<b>Unrestricted Net Assets</b>	<u><u>\$ 1,734,570</u></u>	<u><u>\$ 1,609,731</u></u>
<b>Total Liabilities and Net Assets</b>	<u><u>\$ 4,367,987</u></u>	<u><u>\$ 4,111,123</u></u>

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
		Total	<u>\$ 88,058</u>

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