

Northwest Marine Trade Association Consolidated Profit & Loss October 2025

Ordinary Income/Expense	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
Income					
4000-10 · Health Plan Participation Fee	23,657.50	24,300.00	95,374.99	94,100.00	287,500.00
4010 · Admissions	0.00	0.00	0.00	0.00	429,000.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	7,500.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	27,600.00	36,500.00	35,600.00	46,500.00	288,500.00
4200-10 · Dues Revenue	15,950.00	14,525.00	299,183.75	302,345.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4350-10 · Interest Income	2,138.47	225.00	6,266.59	850.00	2,500.00
4360-10 · Dividend Income	1,461.61	1,625.00	7,762.97	6,500.00	19,500.00
4400-10 · Realized Gain / Loss	5,964.80	0.00	37,525.98	0.00	0.00
4450 · Miscellaneous Income	954.13	795.00	8,350.37	7,270.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	30,750.00	30,000.00	30,750.00	30,000.00	66,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	<u>108,476.51</u>	<u>107,970.00</u>	<u>520,814.65</u>	<u>488,065.00</u>	<u>4,225,795.00</u>
Gross Profit	108,476.51	107,970.00	520,814.65	488,065.00	4,225,795.00
Expense					
6000 · Advertising	0.00	0.00	0.00	2,000.00	398,000.00
6025 · Auto Expense	331.88	875.00	1,036.89	1,725.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	2,095.04	1,200.00	6,994.55	4,550.00	48,850.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

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Northwest Marine Trade Association
Consolidated Profit & Loss
October 2025

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	285.48	300.00	524.50	600.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,319.74	750.00	3,679.99	5,550.00	15,500.00
6150 · Contract Services	750.00	2,750.00	8,000.00	12,750.00	526,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	161,500.00
6200 · Depreciation	1,879.33	1,890.00	7,517.32	7,560.00	22,750.00
6215-10 · Donations/Contributions	0.00	900.00	0.00	1,150.00	1,500.00
6225 · Dues	0.00	0.00	495.38	500.00	5,550.00
6275-10 · Employee Health Insurance	7,472.81	6,750.00	35,891.24	35,100.00	106,200.00
6285-10 · 401K Admin/Contrib	4,538.88	4,650.00	17,812.65	17,550.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	79,500.00
6375 · Food	5,305.95	12,800.00	6,120.64	14,475.00	32,600.00
6475 · Insurance	3,501.73	3,400.00	32,130.99	32,400.00	73,500.00
6500-10 · Legislative	8,270.00	8,250.00	32,836.00	33,000.00	112,000.00
6525-10 · Membership Services	0.00	3,200.00	3,000.00	6,950.00	22,500.00
6550 · Miscellaneous Expense	0.00	1,050.00	0.00	1,200.00	3,800.00
6575 · Office Expense	892.84	2,300.00	1,609.36	6,325.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	22.75	200.00	141.39	550.00	6,000.00
6650 · Printing	1,228.74	2,250.00	1,228.74	2,250.00	15,950.00
6675 · Professional Services	5,000.02	7,500.00	40,725.86	49,800.00	99,500.00
6700 · Promotion	5,899.93	6,500.00	19,657.27	17,000.00	151,500.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.08	350.00	873.61	1,010.00	2,500.00

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Northwest Marine Trade Association
Consolidated Profit & Loss
October 2025

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
6775-10 · Salaries	75,648.36	74,500.00	296,878.04	295,000.00	962,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	150,100.00
6825 · Speaker	0.00	1,500.00	0.00	1,500.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	750.00	0.00	750.00	0.00	18,500.00
6900 · Subscriptions	0.00	0.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	5,948.82	6,150.00	26,318.26	24,600.00	84,525.00
6950 · Taxes & Licenses	1,970.48	2,385.00	4,101.09	5,595.00	117,250.00
6975 · Rent	18,497.47	8,550.00	30,686.47	20,650.00	520,150.00
6980 · Rent - Other	1,605.00	1,455.00	6,120.00	5,820.00	79,750.00
7025 · Telephone	1,154.34	1,150.00	4,479.62	4,600.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	1,444.47	2,250.00	4,621.78	6,600.00	21,650.00
8000 · Website Maintenance Fees	1,451.31	1,375.00	6,153.80	7,250.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
Total Expense	157,321.45	167,180.00	600,385.44	626,860.00	4,198,095.00
Net Ordinary Income	-48,844.94	-59,210.00	-79,570.79	-138,795.00	27,700.00
Net Income	-48,844.94	-59,210.00	-79,570.79	-138,795.00	27,700.00

CONSOLIDATED OCTOBER 2025 BETTER THAN BUDGET \$10,365

YTD BETTER THAN BUDGET \$59,224, INCLUDES

REALIZED GAINS \$37,526

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**Northwest Marine Trade Association
Association
October 2025**

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	23,657.50	24,300.00	95,374.99	94,100.00	287,500.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	15,950.00	14,525.00	299,183.75	302,345.00	334,780.00
4350-10 · Interest Income	2,138.47	225.00	6,266.59	850.00	2,500.00
4360-10 · Dividend Income	1,461.61	1,625.00	7,762.97	6,500.00	19,500.00
4450 · Miscellaneous Income	0.00	100.00	441.88	2,500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
Total Income	43,207.58	40,775.00	409,030.18	406,795.00	654,780.00
Gross Profit	43,207.58	40,775.00	409,030.18	406,795.00	654,780.00
Expense					
6000 · Advertising	0.00	0.00	0.00	500.00	1,000.00
6025 · Auto Expense	6.25	500.00	711.26	1,200.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	385.64	350.00	5,285.15	3,700.00	9,500.00
6075-10 · Board & Committee Expense	285.48	300.00	524.50	600.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,319.74	750.00	3,679.99	5,550.00	12,000.00
6150 · Contract Services	750.00	750.00	3,000.00	3,250.00	13,000.00
6200 · Depreciation	1,879.33	1,890.00	7,517.32	7,560.00	22,750.00
6215-10 · Donations/Contributions	0.00	900.00	0.00	1,150.00	1,500.00
6225 · Dues	0.00	0.00	495.38	500.00	5,000.00
6275-10 · Employee Health Insurance	7,472.81	6,750.00	35,891.24	35,100.00	106,200.00
6285-10 · 401K Admin/Contrib	4,538.88	4,650.00	17,812.65	17,550.00	59,800.00
6375 · Food	185.95	300.00	1,000.64	1,850.00	9,500.00
6475 · Insurance	3,501.73	3,400.00	32,130.99	31,900.00	32,000.00

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**Northwest Marine Trade Association
Association
October 2025**

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
6500-10 · Legislative	8,270.00	8,250.00	32,836.00	33,000.00	112,000.00
6525-10 · Membership Services	0.00	3,200.00	3,000.00	6,950.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	429.22	2,300.00	1,145.74	6,275.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	22.75	200.00	141.39	400.00	2,500.00
6650 · Printing	0.00	0.00	0.00	0.00	450.00
6675 · Professional Services	5,000.02	7,500.00	40,725.86	49,800.00	95,000.00
6700 · Promotion	1,290.00	4,000.00	1,983.18	5,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	56.08	350.00	873.61	1,010.00	2,500.00
6775-10 · Salaries	75,648.36	74,500.00	296,878.04	295,000.00	962,000.00
6900 · Subscriptions	0.00	0.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	5,948.82	6,150.00	26,318.26	24,600.00	84,525.00
6950 · Taxes & Licenses	932.65	1,050.00	2,737.69	3,340.00	10,500.00
6975 · Rent	4,063.00	4,050.00	16,252.00	16,150.00	48,500.00
6980 · Rent - Other	1,605.00	1,455.00	6,120.00	5,820.00	19,500.00
7025 · Telephone	1,154.34	1,150.00	4,479.62	4,600.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	54.90	500.00	3,232.21	4,750.00	12,000.00
8000 · Website Maintenance Fees	1,342.42	1,250.00	5,973.50	6,500.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
Total Expense	126,143.37	136,445.00	550,746.22	575,355.00	1,719,225.00
Net Ordinary Income	-82,935.79	-95,670.00	-141,716.04	-168,560.00	-1,064,445.00
Net Income	-82,935.79	-95,670.00	-141,716.04	-168,560.00	-1,064,445.00

ASSOCIATION OCT. 2025 BETTER THAN BUDGET #12,734

YTD BETTER THAN BUDGET #26,844

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**Northwest Marine Trade Association
Seattle Boat Show
October 2025**

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	405,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	215,000.00
4450 · Miscellaneous Income	729.13	695.00	5,883.49	4,770.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	36,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,455,415.00
Total Income	<u>729.13</u>	<u>695.00</u>	<u>5,883.49</u>	<u>4,770.00</u>	<u>3,211,015.00</u>
Gross Profit	729.13	695.00	5,883.49	4,770.00	3,211,015.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	36,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	3,500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	491,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	78,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	2,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	2,500.00

Northwest Marine Trade Association
Seattle Boat Show
October 2025

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	0.00	0.00	10,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	4,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	0.00	0.00	0.00	0.00	146,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	11,500.00
6950 · Taxes & Licenses	12.76	10.00	124.97	115.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	465,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	56,500.00
7025 · Telephone	0.00	0.00	0.00	0.00	1,000.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
Total Expense	12.76	10.00	124.97	115.00	2,196,500.00
Net Ordinary Income	716.37	685.00	5,758.52	4,655.00	1,014,515.00
Net Income	716.37	685.00	5,758.52	4,655.00	1,014,515.00

SBS26 JAN. 30 - FEB. 7, 2026

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Northwest Marine Trade Association
Grow Boating
October 2025

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4450 · Miscellaneous Income	225.00	0.00	2,025.00	0.00	0.00
Total Income	225.00	0.00	2,025.00	0.00	55,000.00
Gross Profit	225.00	0.00	2,025.00	0.00	55,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	1,500.00	4,500.00
6025 · Auto Expense	0.00	0.00	0.00	150.00	500.00
6150 · Contract Services	0.00	0.00	5,000.00	7,500.00	15,000.00
6375 · Food	0.00	0.00	0.00	125.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	50.00	0.00	50.00	100.00
6575 · Office Expense	0.00	0.00	0.00	50.00	150.00
6625 · Postage	0.00	0.00	0.00	150.00	500.00
6650 · Printing	0.00	250.00	0.00	250.00	500.00
6700 · Promotion	0.00	0.00	5,564.16	1,500.00	10,000.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6950 · Taxes & Licenses	3.94	25.00	43.14	90.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	100.00	400.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	250.00	1,000.00
Total Expense	3.94	325.00	10,607.30	12,215.00	55,000.00
Net Ordinary Income	221.06	-325.00	-8,582.30	-12,215.00	0.00
Net Income	221.06	-325.00	-8,582.30	-12,215.00	0.00

GROW BOATING BETTER THAN BUDGET \$546
 YTD BETTER THAN BUDGET \$3,633

**Northwest Marine Trade Association
Marina & Boatyard Conference
October 2025**

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	27,600.00	20,000.00	27,600.00	20,000.00	20,000.00
4600 · Seminar Income	30,750.00	30,000.00	30,750.00	30,000.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	<u>58,350.00</u>	<u>50,000.00</u>	<u>58,350.00</u>	<u>50,000.00</u>	<u>50,000.00</u>
Gross Profit	<u>58,350.00</u>	<u>50,000.00</u>	<u>58,350.00</u>	<u>50,000.00</u>	<u>50,000.00</u>
Expense					
6025 · Auto Expense	325.63	375.00	325.63	375.00	375.00
6040 · Bank Charge	1,709.40	850.00	1,709.40	850.00	850.00
6150 · Contract Services	0.00	2,000.00	0.00	2,000.00	0.00
6375 · Food	5,120.00	12,500.00	5,120.00	12,500.00	12,500.00
6550 · Miscellaneous Expense	0.00	1,000.00	0.00	1,000.00	1,000.00
6575 · Office Expense	463.62		463.62		
6650 · Printing	1,228.74	2,000.00	1,228.74	2,000.00	2,000.00
6700 · Promotion	2,109.93	0.00	2,109.93	0.00	0.00
6825 · Speaker	0.00	1,500.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	1,021.13	1,000.00	1,021.13	1,000.00	1,250.00
6975 · Rent	14,434.47	4,500.00	14,434.47	4,500.00	4,500.00
7075 · Travel Expense	1,389.57	1,750.00	1,389.57	1,750.00	1,750.00
Total Expense	<u>27,802.49</u>	<u>27,475.00</u>	<u>27,802.49</u>	<u>27,475.00</u>	<u>25,725.00</u>
Net Ordinary Income	<u>30,547.51</u>	<u>22,525.00</u>	<u>30,547.51</u>	<u>22,525.00</u>	<u>24,275.00</u>
Net Income	<u><u>30,547.51</u></u>	<u><u>22,525.00</u></u>	<u><u>30,547.51</u></u>	<u><u>22,525.00</u></u>	<u><u>24,275.00</u></u>

MARINA CONFERENCE BETTER THAN BUDGET \$8,022

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**Northwest Marine Trade Association
Anacortes Boat & Yacht Show
October 2025**

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
Total Income	0.00	0.00	0.00	0.00	220,000.00
Gross Profit	0.00	0.00	0.00	0.00	220,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	4,500.00

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Northwest Marine Trade Association
Anacortes Boat & Yacht Show
October 2025

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
Total Expense	0.00	0.00	0.00	0.00	166,645.00
Net Ordinary Income	0.00	0.00	0.00	0.00	53,355.00
Net Income	0.00	0.00	0.00	0.00	53,355.00

MAY 2026 EVENT

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Northwest Marine Trade Association
Superyacht Northwest
October 2025

	Oct 25	Budget	Jul - Oct 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	16,500.00	8,000.00	26,500.00	35,000.00
Total Income	0.00	16,500.00	8,000.00	26,500.00	35,000.00
Gross Profit	0.00	16,500.00	8,000.00	26,500.00	35,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	2,500.00
6225 · Dues	0.00	0.00	0.00	0.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	150.00	450.00
6700 · Promotion	2,500.00	2,500.00	10,000.00	10,000.00	25,000.00
6880 · Sponsorship Benefits	750.00	0.00	750.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	300.00	174.16	1,050.00	1,500.00
8000 · Website Maintenance Fees	108.89	125.00	180.30	500.00	1,500.00
Total Expense	3,358.89	2,925.00	11,104.46	11,700.00	35,000.00
Net Ordinary Income	-3,358.89	13,575.00	-3,104.46	14,800.00	0.00
Net Income	<u>-3,358.89</u>	<u>13,575.00</u>	<u>-3,104.46</u>	<u>14,800.00</u>	<u>0.00</u>

SYNW OCT. 2025 MISSED BUDGET BY \$16,934
 YTD MISSED BUDGET BY \$17,904
 UNSPENT CARRY FORWARD BALANCE FROM 2023 - 2025
 \$27,049

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NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF OCTOBER 31, 2025

FOR FISCAL YEAR-ENDING 2023 THRU 2026

	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
2022-2023												
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
2023-2024												
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
2024-2025												
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
2025-2026												
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,282,523	1,623,853	1,937,878	1,768,815	1,232,656	1,149,896	332,581	274,695
RECEIPTS	182,735	841,370	618,927	101,551	539,410	601,250	254,887	280,026	184,675	147,105	225,125	129,625
DISBURSEMENTS	269,593	160,238	164,016	153,066	198,080	287,225	423,950	816,185	267,435	964,420	283,011	246,489
ENDING CASH	197,995	879,128	1,334,039	1,282,523	1,623,853	1,937,878	1,768,815	1,232,656	1,149,896	332,581	274,695	157,831

Accounts Receivables 10/31/25		Accounts Payable 10/31/25	
Current	\$ 23,658	Current	\$ 14,562
30 Days	\$ -	30 Days	\$ -
60 Days	\$ -	60 Days	\$ -
90 Days	\$ 1,755	90 Days	\$ -
120 Days	\$ 11,129	120 Days	\$ -
Total	\$ 36,541	Total	\$ 14,562

as of 11/12/25 total A/R aging \$11,129
as of 11/12/25 total A/P aging \$3,270

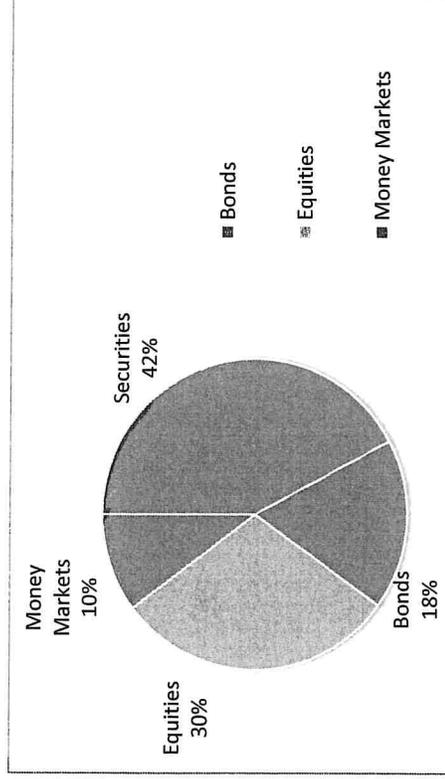
Operating Accounts		Investment Accounts	
Cash - US Bank Checking	\$ 953,678	Cash - Wells Fargo Financial	\$ 178,845
Cash - Petty	\$ 14	Securities-US Treasury	\$ 731,400
Cash - US Bank CC	\$ 328,844	Investments - Bonds/Units	\$ 307,451
	\$ 1,282,536	Compass Acct. (Equities)	\$ 517,243
		Total Cash/Investments	\$ 3,017,474

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**Northwest Marine Trade Association
Schedule of Investments
October 31, 2025**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 10/31/25</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000	-	-	0.00%	-	-	\$ 26,731
Securities- US Treasury				0	731,400	0.00%	731,400		\$ 15,545
Bond ETF/CEF				439,871	307,451	5.06%	(132,421)		\$ -
Bond Mutual Funds				0	-	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>1,038,851</u>	<u>4.07%</u>	<u>598,979</u>		<u>42,276</u>
US Bank SWEEP				-	-				63
Money Market Wells Fargo Advisors Financial				178,845	178,845				8,317
Compass Account (Equities) Wells Fargo Advisors				517,243	517,243				
Total				<u>\$ 1,734,938</u>	<u>\$ 1,734,938</u>				

Investment Allocation



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Northwest Marine Trade Association
Balance Sheet
As of October 31, 2025

Assets

	2025	2024
Current Assets:		
PAC Peoples Bank	\$ 47,202	\$ 35,677
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 1,282,536	\$ 1,067,678
Accounts receivable	\$ 36,541	\$ 32,126
Accounts receivable - Other	\$ (1,014)	\$ -
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 115,373	\$ 138,331
Total Current Assets	\$ 1,480,753	\$ 1,273,926
Investments	\$ 1,734,938	\$ 1,678,444
Goodwill:		
Property and equipment	\$ 352,746	\$ 346,464
Accumulated Depreciation	\$ (292,821)	\$ (270,508)
	\$ 59,925	\$ 75,955
Total Assets	\$ 3,275,615	\$ 3,028,325

Liabilities and Net Assets

Liabilities:	
Payables	\$ 14,562
Accrued Expenses	\$ 1,546
Deferred Rent Liability	\$ 7,470
Deferred Vacation Liability	\$ 36,375
Grant	\$ -
Deferred Revenue	\$ 1,397,478
Total Liabilities	\$ 1,457,431
Unrestricted Net Assets	\$ 1,818,184
Total Liabilities and Net Assets	\$ 3,275,615

YE	Revenue	Expense	Net Income (Loss)
Balance carry forward through 2018			\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
Total			\$ 88,058

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