

9:46 AM

10/09/25

Accrual Basis

Northwest Marine Trade Association
Consolidated Profit & Loss
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	26,754.84	24,500.00	71,717.49	69,800.00	287,500.00
4010 · Admissions	0.00	0.00	0.00	0.00	429,000.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	7,500.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	3,000.00	5,000.00	8,000.00	10,000.00	288,500.00
4200-10 · Dues Revenue	21,315.00	23,825.00	283,233.75	287,820.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4350-10 · Interest Income	1,760.32	200.00	4,128.12	625.00	2,500.00
4360-10 · Dividend Income	2,600.22	1,625.00	6,301.36	4,875.00	19,500.00
4400-10 · Realized Gain / Loss	247.91	0.00	31,561.18	0.00	0.00
4450 · Miscellaneous Income	1,419.01	2,450.00	7,396.24	6,475.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	66,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	57,097.30	57,600.00	412,338.14	380,095.00	4,225,795.00
Gross Profit	57,097.30	57,600.00	412,338.14	380,095.00	4,225,795.00
Expense					
6000 · Advertising	0.00	500.00	0.00	2,000.00	398,000.00
6025 · Auto Expense	196.25	125.00	705.01	850.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,010.58	450.00	4,899.51	3,350.00	48,850.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

Northwest Marine Trade Association

Consolidated Profit & Loss

September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	239.02	300.00	239.02	300.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,112.74	3,500.00	2,360.25	4,800.00	15,500.00
6150 · Contract Services	750.00	1,000.00	7,250.00	10,000.00	526,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	161,500.00
6200 · Depreciation	1,879.33	1,890.00	5,637.99	5,670.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	250.00	1,500.00
6225 · Dues	0.00	0.00	495.38	500.00	5,550.00
6275-10 · Employee Health Insurance	7,472.81	7,450.00	28,418.43	28,350.00	106,200.00
6285-10 · 401K Admin/Contrib	4,466.13	4,300.00	13,273.77	12,900.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	79,500.00
6375 · Food	212.73	425.00	814.69	1,675.00	32,600.00
6475 · Insurance	346.65	500.00	28,629.26	29,000.00	73,500.00
6500-10 · Legislative	8,291.00	8,250.00	24,566.00	24,750.00	112,000.00
6525-10 · Membership Services	0.00	0.00	3,000.00	3,750.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	150.00	3,800.00
6575 · Office Expense	316.55	975.00	716.52	4,025.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	74.10	200.00	118.64	350.00	6,000.00
6650 · Printing	0.00	0.00	0.00	0.00	15,950.00
6675 · Professional Services	1,185.44	6,300.00	35,725.84	42,300.00	99,500.00
6700 · Promotion	7,500.00	3,500.00	13,757.34	10,500.00	151,500.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	240.82	55.00	817.53	660.00	2,500.00

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Accrual Basis

Northwest Marine Trade Association
Consolidated Profit & Loss
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
6775-10 · Salaries	74,435.28	73,500.00	221,229.68	220,500.00	962,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	150,100.00
6825 · Speaker	0.00	0.00	0.00	0.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	18,500.00
6900 · Subscriptions	0.00	250.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	8,166.21	6,150.00	20,369.44	18,450.00	84,525.00
6950 · Taxes & Licenses	1,046.13	1,410.00	2,130.61	3,210.00	117,250.00
6975 · Rent	4,063.00	4,050.00	12,189.00	12,100.00	520,150.00
6980 · Rent - Other	1,605.00	1,455.00	4,515.00	4,365.00	79,750.00
7025 · Telephone	1,115.28	1,150.00	3,325.28	3,450.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	88.80	900.00	3,177.31	4,350.00	21,650.00
8000 · Website Maintenance Fees	661.40	1,875.00	4,702.49	5,875.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
Total Expense	126,475.25	130,460.00	443,063.99	459,680.00	4,198,095.00
Net Ordinary Income	-69,377.95	-72,860.00	-30,725.85	-79,585.00	27,700.00
Net Income	-69,377.95	-72,860.00	-30,725.85	-79,585.00	27,700.00

Consolidated

September 2025 Better than budget by \$3,482

YTD Better than budget by \$48,859 ~ includes realized gain
 YTD \$31,561

9:45 AM

10/09/25

Accrual Basis

Northwest Marine Trade Association
Association
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	26,754.84	24,500.00	71,717.49	69,800.00	287,500.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	21,315.00	23,825.00	283,233.75	287,820.00	334,780.00
4350-10 · Interest Income	1,760.32	200.00	4,128.12	625.00	2,500.00
4360-10 · Dividend Income	2,600.22	1,625.00	6,301.36	4,875.00	19,500.00
4450 · Miscellaneous Income	441.88	1,900.00	441.88	2,400.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
Total Income	52,872.26	52,050.00	365,822.60	366,020.00	654,780.00
Gross Profit	52,872.26	52,050.00	365,822.60	366,020.00	654,780.00
Expense					
6000 · Advertising	0.00	500.00	0.00	500.00	1,000.00
6025 · Auto Expense	196.25	125.00	705.01	700.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,010.58	450.00	4,899.51	3,350.00	9,500.00
6075-10 · Board & Committee Expense	239.02	300.00	239.02	300.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,112.74	3,500.00	2,360.25	4,800.00	12,000.00
6150 · Contract Services	750.00	1,000.00	2,250.00	2,500.00	13,000.00
6200 · Depreciation	1,879.33	1,890.00	5,637.99	5,670.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	250.00	1,500.00
6225 · Dues	0.00	0.00	495.38	500.00	5,000.00
6275-10 · Employee Health Insurance	7,472.81	7,450.00	28,418.43	28,350.00	106,200.00
6285-10 · 401K Admin/Contrib	4,466.13	4,300.00	13,273.77	12,900.00	59,800.00
6375 · Food	212.73	300.00	814.69	1,550.00	9,500.00
6475 · Insurance	346.65	500.00	28,629.26	28,500.00	32,000.00

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Accrual Basis

Northwest Marine Trade Association
Association
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
6500-10 · Legislative	8,291.00	8,250.00	24,566.00	24,750.00	112,000.00
6525-10 · Membership Services	0.00	0.00	3,000.00	3,750.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	316.55	975.00	716.52	3,975.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	74.10	50.00	118.64	200.00	2,500.00
6650 · Printing	0.00	0.00	0.00	0.00	450.00
6675 · Professional Services	1,185.44	6,300.00	35,725.84	42,300.00	95,000.00
6700 · Promotion	0.00	1,000.00	693.18	1,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	240.82	55.00	817.53	660.00	2,500.00
6775-10 · Salaries	74,435.28	73,500.00	221,229.68	220,500.00	962,000.00
6900 · Subscriptions	0.00	250.00	0.00	250.00	250.00
6925-10 · Taxes - Payroll	8,166.21	6,150.00	20,369.44	18,450.00	84,525.00
6950 · Taxes & Licenses	912.67	850.00	1,805.04	2,290.00	10,500.00
6975 · Rent	4,063.00	4,050.00	12,189.00	12,100.00	48,500.00
6980 · Rent - Other	1,605.00	1,455.00	4,515.00	4,365.00	19,500.00
7025 · Telephone	1,115.28	1,150.00	3,325.28	3,450.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	88.80	900.00	3,177.31	4,250.00	12,000.00
8000 · Website Maintenance Fees	661.40	1,500.00	4,631.08	5,250.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
Total Expense	118,841.79	126,750.00	424,602.85	438,910.00	1,719,225.00
Net Ordinary Income	-65,969.53	-74,700.00	-58,780.25	-72,890.00	-1,064,445.00
Net Income	-65,969.53	-74,700.00	-58,780.25	-72,890.00	-1,064,445.00

Association

September 2025 Better than budget \$8,730
 YTD Better than budget \$14,110

11:29 AM

10/08/25

Accrual Basis

Northwest Marine Trade Association
Seattle Boat Show
September 2025

*CC Fees
from Space
Rental*

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	405,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	215,000.00
4450 · Miscellaneous Income	527.13	550.00	5,154.36	4,075.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	36,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,455,415.00
Total Income	527.13	550.00	5,154.36	4,075.00	3,211,015.00
Gross Profit	527.13	550.00	5,154.36	4,075.00	3,211,015.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	36,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	3,500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	491,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	78,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	2,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	2,500.00

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10/08/25

Accrual Basis

Northwest Marine Trade Association
Seattle Boat Show
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
6650 · Printing	0.00	0.00	0.00	0.00	10,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	4,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00		0.00		0.00
6800 · Site Expense	0.00	0.00	0.00	0.00	146,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	11,500.00
6950 · Taxes & Licenses	31.23	40.00	112.21	105.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	465,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	56,500.00
7025 · Telephone	0.00		0.00		1,000.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
Total Expense	31.23	40.00	112.21	105.00	2,196,500.00
Net Ordinary Income	495.90	510.00	5,042.15	3,970.00	1,014,515.00
Net Income	495.90	510.00	5,042.15	3,970.00	1,014,515.00

January 30 -
 February 7, 2026
 Event

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11:30 AM

10/08/25

Accrual Basis

Northwest Marine Trade Association
Grow Boating
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4450 · Miscellaneous Income	450.00	0.00	1,800.00	0.00	0.00
Total Income	450.00	0.00	1,800.00	0.00	55,000.00
Gross Profit	450.00	0.00	1,800.00	0.00	55,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	1,500.00	4,500.00
6025 · Auto Expense	0.00	0.00	0.00	150.00	500.00
6150 · Contract Services	0.00	0.00	5,000.00	7,500.00	15,000.00
6375 · Food	0.00	125.00	0.00	125.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	100.00
6575 · Office Expense	0.00	0.00	0.00	50.00	150.00
6625 · Postage	0.00	150.00	0.00	150.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	500.00
6700 · Promotion	5,000.00	0.00	5,564.16	1,500.00	10,000.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6950 · Taxes & Licenses	15.57	20.00	39.20	65.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	100.00	400.00
8000 · Website Maintenance Fees	0.00	250.00	0.00	250.00	1,000.00
Total Expense	5,015.57	545.00	10,603.36	11,890.00	55,000.00
Net Ordinary Income	-4,565.57	-545.00	-8,803.36	-11,890.00	0.00
Net Income	-4,565.57	-545.00	-8,803.36	-11,890.00	0.00

Grow Boating

September 2025 missed budget by \$4,020
 YTD Better than budget \$3,087

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10:45 AM

10/08/25

Accrual Basis

**Northwest Marine Trade Association
Marina & Boatyard Conference
September 2025**

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	0.00	0.00	20,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	0.00	0.00	50,000.00
Gross Profit	0.00	0.00	0.00	0.00	50,000.00
Expense					
6025 · Auto Expense	0.00	0.00	0.00	0.00	375.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	0.00	0.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	1,000.00
6575 · Office Expense	0.00		0.00		
6650 · Printing	0.00	0.00	0.00	0.00	2,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	0.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	1,250.00
6975 · Rent	0.00	0.00	0.00	0.00	4,500.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	1,750.00
Total Expense	0.00	0.00	0.00	0.00	25,725.00
Net Ordinary Income	0.00	0.00	0.00	0.00	24,275.00
Net Income	0.00	0.00	0.00	0.00	24,275.00

*October 2025
Event*

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10:46 AM

10/08/25

Accrual Basis

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
Total Income	0.00	0.00	0.00	0.00	220,000.00
Gross Profit	0.00	0.00	0.00	0.00	220,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	4,500.00

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10/08/25

Accrual Basis

**Northwest Marine Trade Association
Anacortes Boat & Yacht Show
September 2025**

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
Total Expense	0.00	0.00	0.00	0.00	166,645.00
Net Ordinary Income	0.00	0.00	0.00	0.00	53,355.00
Net Income	0.00	0.00	0.00	0.00	53,355.00

*May 2026
Event*

Northwest Marine Trade Association
Superyacht Northwest
September 2025

	Sep 25	Budget	Jul - Sep 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	3,000.00	5,000.00	8,000.00	10,000.00	35,000.00
Total Income	3,000.00	5,000.00	8,000.00	10,000.00	35,000.00
Gross Profit	3,000.00	5,000.00	8,000.00	10,000.00	35,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	2,500.00
6225 · Dues	0.00	0.00	0.00	0.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	150.00	450.00
6700 · Promotion	2,500.00	2,500.00	7,500.00	7,500.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	86.66	500.00	174.16	750.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	71.41	375.00	1,500.00
Total Expense	2,586.66	3,125.00	7,745.57	8,775.00	35,000.00
Net Ordinary Income	413.34	1,875.00	254.43	1,225.00	0.00
Net Income	413.34	1,875.00	254.43	1,225.00	0.00

SYNW

September 2025 Missed budget by \$1,462

YTD Missed budget by \$971

NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF SEPTEMBER 30, 2025
FOR FISCAL YEAR-ENDING 2023 THRU 2026

2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
2025-2026	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
BEGINNING CASH	284,853	197,995	879,128	1,334,039	1,271,036	1,622,366	1,936,391	1,767,328	1,231,169	1,148,409	331,094	273,208
RECEIPTS	182,735	841,370	618,927	130,067	539,410	601,250	254,887	280,026	184,675	147,105	225,125	129,625
DISBURSEMENTS	269,593	160,238	164,016	193,070	188,080	287,225	423,950	816,185	267,435	964,420	283,011	246,489
ENDING CASH	197,995	879,128	1,334,039	1,271,036	1,622,366	1,936,391	1,767,328	1,231,169	1,148,409	331,094	273,208	156,344

Accounts Receivables 9/30/25

Current	\$	26,755
30 Days	\$	-
60 Days	\$	11,600
90 Days	\$	55,152
120 Days		
Total	\$	<u>93,507</u>

as of 10/9/25 total A/R aging \$50,570

Accounts Payable 9/30/25

Current	\$	16,393
30 Days	\$	-
60 Days		
90 Days		
120 Days		
Total	\$	<u>16,393</u>

as of 10/9/25 total A/P aging \$9,770

Operating Accounts

Cash - US Bank Checking	\$	1,031,834
Cash - Petty	\$	14
Cash - US Bank CC	\$	<u>302,204</u>
	\$	<u>1,334,052</u>

Investment Accounts

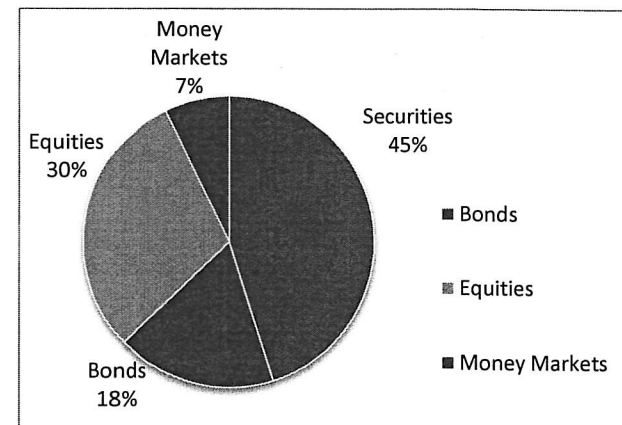
Cash - Wells Fargo Financial	\$	125,628
Securities-US Treasury	\$	779,649
Investments - Bonds/Units	\$	308,130
Compass Acct. (Equities)	\$	<u>515,490</u>
	\$	<u>1,728,896</u>

Total Cash/Investments \$ 3,062,948

**Northwest Marine Trade Association
Schedule of Investments
September 30, 2025**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 09/30/25</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury				0	\$ 779,649	0.00%	779,649		\$ 26,731
Bond ETF/CEF				439,871	\$ 308,130	5.04%	(131,742)		\$ 15,545
Bond Mutual Funds				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 1,087,778</u>	<u>3.89%</u>	<u>647,907</u>		<u>42,276</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 125,628				63
Compass Account {Equities} Wells Fargo Advisors					\$ 515,490				8,317
Total					<u>\$ 1,728,896</u>				

Investment Allocation



Northwest Marine Trade Association
Balance Sheet
As of September 30, 2025

Assets

	2025	2024
Current Assets:		
PAC Peoples Bank	\$ 55,827	\$ 32,177
PayPal	\$ 115	\$ 115
Cash and cash equivalents	\$ 1,334,052	\$ 1,126,045
Accounts receivable	\$ 93,507	\$ 79,723
Accounts receivable - Other	\$ 439	\$ -
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 117,558	\$ 106,515
Total Current Assets	\$ 1,601,497	\$ 1,344,574
Investments	\$ 1,728,896	\$ 1,695,465
Goodwill:		
Property and equipment	\$ 352,746	\$ 346,464
Accumulated Depreciation	\$ (290,942)	\$ (268,734)
	\$ 61,804	\$ 77,730
Total Assets	\$ 3,392,198	\$ 3,117,769

Liabilities and Net Assets

Liabilities:		
Payables	\$ 16,393	\$ 10,102
Accrued Expenses	\$ 1,046	\$ 1,306
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 1,453,683	\$ 1,291,940
Total Liabilities	\$ 1,514,967	\$ 1,344,979
Unrestricted Net Assets	\$ 1,877,231	\$ 1,772,790
Total Liabilities and Net Assets	\$ 3,392,198	\$ 3,117,769

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
Balance carry forward through 2018			\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 54,073	\$ 4,837
Total			\$ 87,324