

Northwest Marine Trade Association
Consolidated Profit & Loss
 August 2025

	Aug 25	Budget	Jul - Aug 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	21,965.05	22,200.00	44,962.65	45,300.00	287,500.00
4010 · Admissions	0.00	0.00	0.00	0.00	429,000.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	7,500.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	5,000.00	5,000.00	5,000.00	5,000.00	288,500.00
4200-10 · Dues Revenue	26,876.25	28,875.00	261,918.75	263,995.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4350-10 · Interest Income	2,358.74	225.00	2,367.80	425.00	2,500.00
4360-10 · Dividend Income	1,914.85	1,625.00	3,701.14	3,250.00	19,500.00
4400-10 · Realized Gain / Loss	1,353.26	0.00	31,313.27	0.00	0.00
4450 · Miscellaneous Income	4,164.85	3,350.00	5,977.23	4,025.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	66,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	<u>63,633.00</u>	<u>61,275.00</u>	<u>355,240.84</u>	<u>322,495.00</u>	<u>4,225,795.00</u>
Gross Profit	63,633.00	61,275.00	355,240.84	322,495.00	4,225,795.00
Expense					
6000 · Advertising	0.00	1,500.00	0.00	1,500.00	398,000.00
6025 · Auto Expense	368.76	450.00	508.76	725.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	2,261.76	1,475.00	3,888.93	2,900.00	48,850.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

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09/10/25

Accrual Basis

Northwest Marine Trade Association Consolidated Profit & Loss August 2025

	Aug 25	Budget	Jul - Aug 25	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	0.00	0.00	0.00	0.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	589.27	650.00	1,247.51	1,300.00	15,500.00
6150 · Contract Services	5,750.00	8,250.00	6,500.00	9,000.00	526,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	161,500.00
6200 · Depreciation	1,879.33	1,890.00	3,758.66	3,780.00	22,750.00
6215-10 · Donations/Contributions	0.00	250.00	0.00	250.00	1,500.00
6225 · Dues	495.38	0.00	495.38	500.00	5,550.00
6275-10 · Employee Health Insurance	7,472.81	7,450.00	20,945.62	20,900.00	106,200.00
6285-10 · 401K Admin/Contrib	4,393.32	4,300.00	8,807.64	8,600.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	79,500.00
6375 · Food	303.35	500.00	601.96	1,250.00	32,600.00
6475 · Insurance	579.65	500.00	28,282.61	28,500.00	73,500.00
6500-10 · Legislative	8,140.00	8,250.00	16,275.00	16,500.00	112,000.00
6525-10 · Membership Services	3,000.00	3,750.00	3,000.00	3,750.00	22,500.00
6550 · Miscellaneous Expense	0.00	150.00	0.00	150.00	3,800.00
6575 · Office Expense	185.03	1,550.00	399.97	3,050.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	20.12	100.00	44.54	150.00	6,000.00
6650 · Printing	0.00	0.00	0.00	0.00	15,950.00
6675 · Professional Services	24,355.44	25,500.00	34,540.40	36,000.00	99,500.00
6700 · Promotion	3,557.34	4,500.00	6,257.34	7,000.00	151,500.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	525.73	55.00	576.71	605.00	2,500.00

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Northwest Marine Trade Association
Consolidated Profit & Loss
 August 2025

	Aug 25	Budget	Jul - Aug 25	YTD Budget	Annual Budget
6775-10 · Salaries	73,222.20	73,500.00	146,794.40	147,000.00	962,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	150,100.00
6825 · Speaker	0.00	0.00	0.00	0.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	18,500.00
6900 · Subscriptions	0.00	0.00	0.00	0.00	250.00
6925-10 · Taxes - Payroll	6,061.59	6,150.00	12,203.23	12,300.00	84,525.00
6950 · Taxes & Licenses	650.31	1,035.00	1,084.48	1,800.00	117,250.00
6975 · Rent	4,063.00	4,050.00	8,126.00	8,050.00	520,150.00
6980 · Rent - Other	1,455.00	1,455.00	2,910.00	2,910.00	79,750.00
7025 · Telephone	1,067.40	1,150.00	2,210.00	2,300.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	1,396.74	1,350.00	3,088.51	3,450.00	21,650.00
8000 · Website Maintenance Fees	912.80	1,375.00	4,041.09	4,000.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
Total Expense	152,706.33	161,135.00	316,588.74	329,220.00	4,198,095.00
Net Ordinary Income	-89,073.33	-99,860.00	38,652.10	-6,725.00	27,700.00
Net Income	-89,073.33	-99,860.00	38,652.10	-6,725.00	27,700.00

Consolidated

August 2025 Better than budget \$10,787

YTD Better than budget \$45,377, includes realized gain YTD \$31,313

**Northwest Marine Trade Association
Association
August 2025**

	Aug 25	Budget	Jul - Aug 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	21,965.05	22,200.00	44,962.65	45,300.00	287,500.00
4020 · Advertising Income	0.00	0.00	0.00	500.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	26,876.25	28,875.00	261,918.75	263,995.00	334,780.00
4350-10 · Interest Income	2,358.74	225.00	2,367.80	425.00	2,500.00
4360-10 · Dividend Income	1,914.85	1,625.00	3,701.14	3,250.00	19,500.00
4450 · Miscellaneous Income	0.00	500.00	0.00	500.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
Total Income	53,114.89	53,425.00	312,950.34	313,970.00	654,780.00
Gross Profit	53,114.89	53,425.00	312,950.34	313,970.00	654,780.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	1,000.00
6025 · Auto Expense	368.76	300.00	508.76	575.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	2,261.76	1,475.00	3,888.93	2,900.00	9,500.00
6075-10 · Board & Committee Expense	0.00	0.00	0.00	0.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	589.27	650.00	1,247.51	1,300.00	12,000.00
6150 · Contract Services	750.00	750.00	1,500.00	1,500.00	13,000.00
6200 · Depreciation	1,879.33	1,890.00	3,758.66	3,780.00	22,750.00
6215-10 · Donations/Contributions	0.00	250.00	0.00	250.00	1,500.00
6225 · Dues	495.38	0.00	495.38	500.00	5,000.00
6275-10 · Employee Health Insurance	7,472.81	7,450.00	20,945.62	20,900.00	106,200.00
6285-10 · 401K Admin/Contrib	4,393.32	4,300.00	8,807.64	8,600.00	59,800.00
6375 · Food	303.35	500.00	601.96	1,250.00	9,500.00
6475 · Insurance	579.65	500.00	28,282.61	28,000.00	32,000.00

**Northwest Marine Trade Association
Association
August 2025**

	Aug 25	Budget	Jul - Aug 25	YTD Budget	Annual Budget
6500-10 · Legislative	8,140.00	8,250.00	16,275.00	16,500.00	112,000.00
6525-10 · Membership Services	3,000.00	3,750.00	3,000.00	3,750.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	185.03	1,500.00	399.97	3,000.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	20.12	100.00	44.54	150.00	2,500.00
6650 · Printing	0.00	0.00	0.00	0.00	450.00
6675 · Professional Services	24,355.44	25,500.00	34,540.40	36,000.00	95,000.00
6700 · Promotion	493.18	500.00	693.18	500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	525.73	55.00	576.71	605.00	2,500.00
6775-10 · Salaries	73,222.20	73,500.00	146,794.40	147,000.00	962,000.00
6900 · Subscriptions	0.00	0.00	0.00	0.00	250.00
6925-10 · Taxes - Payroll	6,061.59	6,150.00	12,203.23	12,300.00	84,525.00
6950 · Taxes & Licenses	489.92	715.00	892.37	1,440.00	10,500.00
6975 · Rent	4,063.00	4,050.00	8,126.00	8,050.00	48,500.00
6980 · Rent - Other	1,455.00	1,455.00	2,910.00	2,910.00	19,500.00
7025 · Telephone	1,067.40	1,150.00	2,210.00	2,300.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	1,396.74	1,250.00	3,088.51	3,350.00	12,000.00
8000 · Website Maintenance Fees	912.80	1,250.00	3,969.68	3,750.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
Total Expense	144,481.78	147,240.00	305,761.06	312,160.00	1,719,225.00
Net Ordinary Income	-91,366.89	-93,815.00	7,189.28	1,810.00	-1,064,445.00
Net Income	-91,366.89	-93,815.00	7,189.28	1,810.00	-1,064,445.00

Association

August 2025 Better than budget \$2,448
YTD Better than budget \$5,379

**Northwest Marine Trade Association
Seattle Boat Show
August 2025**

	Aug 25	Budget	Jul - Aug 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	405,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	215,000.00
<i>CC Fees</i> 4450 · Miscellaneous Income	3,939.85	2,850.00	4,627.23	3,525.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	36,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,455,415.00
Total Income	<u>3,939.85</u>	<u>2,850.00</u>	<u>4,627.23</u>	<u>3,525.00</u>	<u>3,211,015.00</u>
Gross Profit	3,939.85	2,850.00	4,627.23	3,525.00	3,211,015.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	36,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	3,500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	491,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	78,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	2,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	2,500.00

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09/08/25

Accrual Basis

**Northwest Marine Trade Association
Seattle Boat Show
August 2025**

	<u>Aug 25</u>	<u>Budget</u>	<u>Jul - Aug 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6650 · Printing	0.00	0.00	0.00	0.00	10,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	4,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6800 · Site Expense	0.00	0.00	0.00	0.00	146,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	11,500.00
6950 · Taxes & Licenses	68.95	50.00	80.98	65.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	465,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	56,500.00
7025 · Telephone	0.00	0.00	0.00	0.00	1,000.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
Total Expense	<u>68.95</u>	<u>50.00</u>	<u>80.98</u>	<u>65.00</u>	<u>2,196,500.00</u>
Net Ordinary Income	<u>3,870.90</u>	<u>2,800.00</u>	<u>4,546.25</u>	<u>3,460.00</u>	<u>1,014,515.00</u>
Net Income	<u><u>3,870.90</u></u>	<u><u>2,800.00</u></u>	<u><u>4,546.25</u></u>	<u><u>3,460.00</u></u>	<u><u>1,014,515.00</u></u>

*Jan/Feb 2026
Event*

Northwest Marine Trade Association
Grow Boating
 August 2025

	Aug 25	Budget	Jul - Aug 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4450 · Miscellaneous Income	225.00	0.00	1,350.00	0.00	0.00
Total Income	<u>225.00</u>	<u>0.00</u>	<u>1,350.00</u>	<u>0.00</u>	<u>55,000.00</u>
Gross Profit	225.00	0.00	1,350.00	0.00	55,000.00
Expense					
6000 · Advertising	0.00	1,500.00	0.00	1,500.00	4,500.00
6025 · Auto Expense	0.00	150.00	0.00	150.00	500.00
6150 · Contract Services	5,000.00	7,500.00	5,000.00	7,500.00	15,000.00
6375 · Food	0.00	0.00	0.00	0.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	100.00
6575 · Office Expense	0.00	50.00	0.00	50.00	150.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	500.00
6700 · Promotion	564.16	1,500.00	564.16	1,500.00	10,000.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6950 · Taxes & Licenses	3.94	20.00	23.63	45.00	1,500.00
7075 · Travel Expense	0.00	100.00	0.00	100.00	400.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	1,000.00
Total Expense	<u>5,568.10</u>	<u>10,820.00</u>	<u>5,587.79</u>	<u>11,345.00</u>	<u>55,000.00</u>
Net Ordinary Income	<u>-5,343.10</u>	<u>-10,820.00</u>	<u>-4,237.79</u>	<u>-11,345.00</u>	<u>0.00</u>
Net Income	<u><u>-5,343.10</u></u>	<u><u>-10,820.00</u></u>	<u><u>-4,237.79</u></u>	<u><u>-11,345.00</u></u>	<u><u>0.00</u></u>

Grow Boating

August 2025 Better than budget \$5,477

YTD Better than budget \$6,982

**Northwest Marine Trade Association
Marina & Boatyard Conference
August 2025**

	<u>Aug 25</u>	<u>Budget</u>	<u>Jul - Aug 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	0.00	0.00	20,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>50,000.00</u>
Gross Profit	0.00	0.00	0.00	0.00	50,000.00
Expense					
6025 · Auto Expense	0.00	0.00	0.00	0.00	375.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	0.00	0.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	1,000.00
6650 · Printing	0.00	0.00	0.00	0.00	2,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	0.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	1,250.00
6975 · Rent	0.00	0.00	0.00	0.00	4,500.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	1,750.00
Total Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>25,725.00</u>
Net Ordinary Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>24,275.00</u>
Net Income	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>24,275.00</u></u>

*October 2025
Event*

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09/08/25

Accrual Basis

**Northwest Marine Trade Association
Anacortes Boat & Yacht Show
August 2025**

	<u>Aug 25</u>	<u>Budget</u>	<u>Jul - Aug 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
Total Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>220,000.00</u>
Gross Profit	0.00	0.00	0.00	0.00	220,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	4,500.00

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09/08/25

Accrual Basis

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
August 2025

	<u>Aug 25</u>	<u>Budget</u>	<u>Jul - Aug 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
Total Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>166,645.00</u>
Net Ordinary Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>53,355.00</u>
Net Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>53,355.00</u>

May 2026
Event

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**Northwest Marine Trade Association
Superyacht Northwest
August 2025**

	<u>Aug 25</u>	<u>Budget</u>	<u>Jul - Aug 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income	-				
4100 · Sponsorships	5,000.00	5,000.00	5,000.00	5,000.00	35,000.00
Total Income	<u>5,000.00</u>	<u>5,000.00</u>	<u>5,000.00</u>	<u>5,000.00</u>	<u>35,000.00</u>
Gross Profit	5,000.00	5,000.00	5,000.00	5,000.00	35,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	2,500.00
6225 · Dues	0.00	0.00	0.00	0.00	550.00
6550 · Miscellaneous Expense	0.00	150.00	0.00	150.00	450.00
6700 · Promotion	2,500.00	2,500.00	5,000.00	5,000.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	87.50	250.00	87.50	250.00	1,500.00
8000 · Website Maintenance Fees	0.00	125.00	71.41	250.00	1,500.00
Total Expense	<u>2,587.50</u>	<u>3,025.00</u>	<u>5,158.91</u>	<u>5,650.00</u>	<u>35,000.00</u>
Net Ordinary Income	<u>2,412.50</u>	<u>1,975.00</u>	<u>-158.91</u>	<u>-650.00</u>	<u>0.00</u>
Net Income	<u><u>2,412.50</u></u>	<u><u>1,975.00</u></u>	<u><u>-158.91</u></u>	<u><u>-650.00</u></u>	<u><u>0.00</u></u>

SYNW

August 2025 Better than budget \$437

YTD Better than budget \$491

**NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF AUGUST 31, 2025
FOR FISCAL YEAR-ENDING 2023 THRU 2026**

2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853
2025-2026	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
BEGINNING CASH	284,853	197,995	879,128	1,123,148	1,080,145	1,431,475	1,745,500	1,546,437	1,310,278	1,227,518	410,203	352,317
RECEIPTS	182,735	841,370	442,750	150,067	539,410	601,250	224,887	580,026	184,675	147,105	225,125	129,625
DISBURSEMENTS	269,593	160,238	198,730	193,070	188,080	287,225	423,950	816,185	267,435	964,420	283,011	246,489
ENDING CASH	197,995	879,128	1,123,148	1,080,145	1,431,475	1,745,500	1,546,437	1,310,278	1,227,518	410,203	352,317	235,453

Accounts Receivables 8/31/25

Current	\$	21,965
30 Days	\$	17,300
60 Days	\$	74,067
90 Days		
120 Days		
Total	\$	<u>113,332</u>

as of 9/10/25 total AVR aging \$83,860

Accounts Payable 8/31/25

Current	\$	24,331
30 Days	\$	-
60 Days		
90 Days		
120 Days		
Total	\$	<u>24,331</u>

as of 9/10/25 total APV aging \$4,725

Operating Accounts

Cash - US Bank Checking	\$	625,602
Cash - Petty	\$	14
Cash - US Bank CC	\$	253,525
		\$ 879,141

Investment Accounts

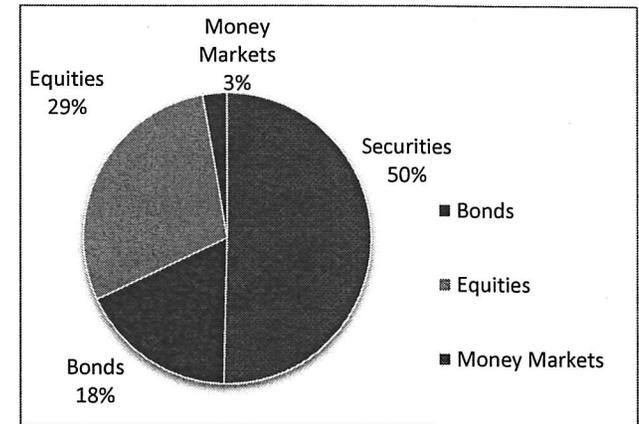
Cash - Wells Fargo Financial	\$	47,449
Securities-US Treasury	\$	875,913
Investments - Bonds/Units	\$	307,019
Compass Acct. (Equities)	\$	507,521
		\$ 1,737,902

Total Cash/Investments \$ 2,617,043

**Northwest Marine Trade Association
Schedule of Investments
August 31, 2025**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 08/31/25</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury Bond ETF/CEF				0	\$ 875,913	0.00%	875,913		\$ 30,231
Bond Mutual Funds				439,871	\$ 307,019	5.08%	(132,852)		\$ 15,608
				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 1,182,932</u>	<u>3.88%</u>	<u>743,060</u>		<u>45,839</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 47,449				24
Compass Account {Equities} Wells Fargo Advisors					\$ 507,521				8,317
Total					<u>\$ 1,737,902</u>				

Investment Allocation



**Northwest Marine Trade Association
Balance Sheet
As of August 31, 2025**

Assets

	2025	2024
Current Assets:		
PAC Peoples Bank	\$ 51,402	\$ 31,377
PayPal	\$ 115	\$ 13,365
Cash and cash equivalents	\$ 879,141	\$ 795,586
Accounts receivable	\$ 113,332	\$ 88,460
Accounts receivable - Other	\$ (1,387)	\$ -
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 105,659	\$ 93,405
Total Current Assets	\$ 1,148,261	\$ 1,022,192
Investments	\$ 1,737,902	\$ 1,702,458
Goodwill:		
Property and equipment	\$ 352,746	\$ 346,464
Accumulated Depreciation	\$ (289,062)	\$ (267,172)
	\$ 63,683	\$ 79,292
Total Assets	\$ 2,949,846	\$ 2,803,943

Liabilities and Net Assets

Liabilities:		
Payables	\$ 24,331	\$ 46,156
Accrued Expenses	\$ 650	\$ 981
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 950,242	\$ 899,103
Total Liabilities	\$ 1,019,068	\$ 987,871
Unrestricted Net Assets	\$ 1,930,778	\$ 1,816,071
Total Liabilities and Net Assets	\$ 2,949,846	\$ 2,803,943

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
		Total	\$ 88,058