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08/12/25

Accrual Basis

Northwest Marine Trade Association Consolidated Profit & Loss July 2025

	Jul 25	Budget	Jul 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	22,997.60	23,100.00	22,997.60	23,100.00	287,500.00
4010 · Admissions	0.00	0.00	0.00	0.00	429,000.00
4020 · Advertising Income	0.00	500.00	0.00	500.00	7,500.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	288,500.00
4200-10 · Dues Revenue	235,042.50	235,120.00	235,042.50	235,120.00	334,780.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4350-10 · Interest Income	9.06	200.00	9.06	200.00	2,500.00
4360-10 · Dividend Income	1,786.29	1,625.00	1,786.29	1,625.00	19,500.00
4400-10 · Realized Gain / Loss	29,960.01	0.00	29,960.01	0.00	0.00
4450 · Miscellaneous Income	1,812.38	675.00	1,812.38	675.00	43,000.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	66,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,633,415.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	291,607.84	261,220.00	291,607.84	261,220.00	4,225,795.00
Gross Profit	291,607.84	261,220.00	291,607.84	261,220.00	4,225,795.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	398,000.00
6025 · Auto Expense	140.00	275.00	140.00	275.00	5,825.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,627.17	1,425.00	1,627.17	1,425.00	48,850.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

Realized Gain
+ \$29,960.01

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08/12/25

Accrual Basis

Northwest Marine Trade Association
Consolidated Profit & Loss
July 2025

	Jul 25	Budget	Jul 25	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	0.00	0.00	0.00	0.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	658.24	650.00	658.24	650.00	15,500.00
6150 · Contract Services	750.00	750.00	750.00	750.00	526,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	161,500.00
6200 · Depreciation	1,879.33	1,890.00	1,879.33	1,890.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	0.00	1,500.00
6225 · Dues	0.00	500.00	0.00	500.00	5,550.00
6275-10 · Employee Health Insurance	13,472.81	13,450.00	13,472.81	13,450.00	106,200.00
6285-10 · 401K Admin/Contrib	4,414.32	4,300.00	4,414.32	4,300.00	59,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	79,500.00
6375 · Food	298.61	750.00	298.61	750.00	32,600.00
6475 · Insurance	27,702.96	28,000.00	27,702.96	28,000.00	73,500.00
6500-10 · Legislative	8,135.00	8,250.00	8,135.00	8,250.00	112,000.00
6525-10 · Membership Services	0.00	0.00	0.00	0.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	3,800.00
6575 · Office Expense	214.94	1,500.00	214.94	1,500.00	21,600.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	24.42	50.00	24.42	50.00	6,000.00
6650 · Printing	0.00	0.00	0.00	0.00	15,950.00
6675 · Professional Services	10,184.96	10,500.00	10,184.96	10,500.00	99,500.00
6700 · Promotion	2,700.00	2,500.00	2,700.00	2,500.00	151,500.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	50.98	550.00	50.98	550.00	2,500.00

Northwest Marine Trade Association
Consolidated Profit & Loss
July 2025

	<u>Jul 25</u>	<u>Budget</u>	<u>Jul 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6775-10 · Salaries	73,572.20	73,500.00	73,572.20	73,500.00	962,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	150,100.00
6825 · Speaker	0.00	0.00	0.00	0.00	14,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	18,500.00
6900 · Subscriptions	0.00	0.00	0.00	0.00	250.00
6925-10 · Taxes - Payroll	6,141.64	6,150.00	6,141.64	6,150.00	84,525.00
6950 · Taxes & Licenses	434.17	765.00	434.17	765.00	117,250.00
6975 · Rent	4,063.00	4,000.00	4,063.00	4,000.00	520,150.00
6980 · Rent - Other	1,455.00	1,455.00	1,455.00	1,455.00	79,750.00
7025 · Telephone	1,142.60	1,150.00	1,142.60	1,150.00	14,866.00
7050-10 · Training/Conferences/Seminars	0.00	1,000.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	1,691.77	2,100.00	1,691.77	2,100.00	21,650.00
8000 · Website Maintenance Fees	3,128.29	2,625.00	3,128.29	2,625.00	51,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
Total Expense	<u>163,882.41</u>	<u>168,085.00</u>	<u>163,882.41</u>	<u>168,085.00</u>	<u>4,198,095.00</u>
Net Ordinary Income	<u>127,725.43</u>	<u>93,135.00</u>	<u>127,725.43</u>	<u>93,135.00</u>	<u>27,700.00</u>
Net Income	<u><u>127,725.43</u></u>	<u><u>93,135.00</u></u>	<u><u>127,725.43</u></u>	<u><u>93,135.00</u></u>	<u><u>27,700.00</u></u>

Consolidated

July 2025

Better than budget by \$34,590 ~ includes realized gain of ~\$30K

Northwest Marine Trade Association
Association
July 2025

	Jul 25	Budget	Jul 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	22,997.60	23,100.00	22,997.60	23,100.00	287,500.00
4020 · Advertising Income	0.00	500.00	0.00	500.00	2,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00
4200-10 · Dues Revenue	235,042.50	235,120.00	235,042.50	235,120.00	334,780.00
4350-10 · Interest Income	9.06	200.00	9.06	200.00	2,500.00
4360-10 · Dividend Income	1,786.29	1,625.00	1,786.29	1,625.00	19,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
4750 · Registration Fees	0.00		0.00		
Total Income	259,835.45	260,545.00	259,835.45	260,545.00	654,780.00
Gross Profit	259,835.45	260,545.00	259,835.45	260,545.00	654,780.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	1,000.00
6025 · Auto Expense	140.00	275.00	140.00	275.00	3,000.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	1,627.17	1,425.00	1,627.17	1,425.00	9,500.00
6075-10 · Board & Committee Expense	0.00	0.00	0.00	0.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	658.24	650.00	658.24	650.00	12,000.00
6150 · Contract Services	750.00	750.00	750.00	750.00	13,000.00
6200 · Depreciation	1,879.33	1,890.00	1,879.33	1,890.00	22,750.00
6215-10 · Donations/Contributions	0.00	0.00	0.00	0.00	1,500.00
6225 · Dues	0.00	500.00	0.00	500.00	5,000.00
6275-10 · Employee Health Insurance	13,472.81	13,450.00	13,472.81	13,450.00	106,200.00
6285-10 · 401K Admin/Contrib	4,414.32	4,300.00	4,414.32	4,300.00	59,800.00
6375 · Food	298.61	750.00	298.61	750.00	9,500.00
6475 · Insurance	27,702.96	27,500.00	27,702.96	27,500.00	32,000.00

**Northwest Marine Trade Association
Association
July 2025**

08/12/25

Accrual Basis

	<u>Jul 25</u>	<u>Budget</u>	<u>Jul 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6500-10 · Legislative	8,135.00	8,250.00	8,135.00	8,250.00	112,000.00
6525-10 · Membership Services	0.00	0.00	0.00	0.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	214.94	1,500.00	214.94	1,500.00	18,500.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	24.42	50.00	24.42	50.00	2,500.00
6650 · Printing	0.00	0.00	0.00	0.00	450.00
6675 · Professional Services	10,184.96	10,500.00	10,184.96	10,500.00	95,000.00
6700 · Promotion	200.00	0.00	200.00	0.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	0.00	500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	50.98	550.00	50.98	550.00	2,500.00
6775-10 · Salaries	73,572.20	73,500.00	73,572.20	73,500.00	962,000.00
6900 · Subscriptions	0.00	0.00	0.00	0.00	250.00
6925-10 · Taxes - Payroll	6,141.64	6,150.00	6,141.64	6,150.00	84,525.00
6950 · Taxes & Licenses	402.45	725.00	402.45	725.00	10,500.00
6975 · Rent	4,063.00	4,000.00	4,063.00	4,000.00	48,500.00
6980 · Rent - Other	1,455.00	1,455.00	1,455.00	1,455.00	19,500.00
7025 · Telephone	1,142.60	1,150.00	1,142.60	1,150.00	13,750.00
7050-10 · Training/Conferences/Seminars	0.00	1,000.00	0.00	1,000.00	4,500.00
7075 · Travel Expense	1,691.77	2,100.00	1,691.77	2,100.00	12,000.00
8000 · Website Maintenance Fees	3,056.88	2,500.00	3,056.88	2,500.00	18,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
Total Expense	<u>161,279.28</u>	<u>164,920.00</u>	<u>161,279.28</u>	<u>164,920.00</u>	<u>1,719,225.00</u>
Net Ordinary Income	<u>98,556.17</u>	<u>95,625.00</u>	<u>98,556.17</u>	<u>95,625.00</u>	<u>-1,064,445.00</u>
Net Income	<u><u>98,556.17</u></u>	<u><u>95,625.00</u></u>	<u><u>98,556.17</u></u>	<u><u>95,625.00</u></u>	<u><u>-1,064,445.00</u></u>

Association

July 2025 Better than Budget \$2,931

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Northwest Marine Trade Association
Seattle Boat Show
July 2025

	Jul 25	Budget	Jul 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	405,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	215,000.00
4450 · Miscellaneous Income	687.38	675.00	687.38	675.00	36,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	36,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,455,415.00
Total Income	<u>687.38</u>	<u>675.00</u>	<u>687.38</u>	<u>675.00</u>	<u>3,211,015.00</u>
Gross Profit	687.38	675.00	687.38	675.00	3,211,015.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	36,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	3,500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	491,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	139,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	78,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	38,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	2,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	2,500.00

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08/12/25

Accrual Basis

Northwest Marine Trade Association
Seattle Boat Show
July 2025

	<u>Jul 25</u>	<u>Budget</u>	<u>Jul 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6650 · Printing	0.00	0.00	0.00	0.00	10,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	4,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	100,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	6,000.00
6735 · Repairs & Maint - Equipment	0.00		0.00		0.00
6800 · Site Expense	0.00	0.00	0.00	0.00	146,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	12,500.00
6875 · VIP Event	0.00	0.00	0.00	0.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	11,500.00
6950 · Taxes & Licenses	12.03	15.00	12.03	15.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	465,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	56,500.00
7025 · Telephone	0.00		0.00		1,000.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	26,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
Total Expense	<u>12.03</u>	<u>15.00</u>	<u>12.03</u>	<u>15.00</u>	<u>2,196,500.00</u>
Net Ordinary Income	<u>675.35</u>	<u>660.00</u>	<u>675.35</u>	<u>660.00</u>	<u>1,014,515.00</u>
Net Income	<u><u>675.35</u></u>	<u><u>660.00</u></u>	<u><u>675.35</u></u>	<u><u>660.00</u></u>	<u><u>1,014,515.00</u></u>

Jan / Feb 2026
Event

7

Northwest Marine Trade Association
Grow Boating
 July 2025

	<u>Jul 25</u>	<u>Budget</u>	<u>Jul 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	55,000.00
4450 · Miscellaneous Income	1,125.00	0.00	1,125.00	0.00	0.00
Total Income	<u>1,125.00</u>	<u>0.00</u>	<u>1,125.00</u>	<u>0.00</u>	<u>55,000.00</u>
Gross Profit	1,125.00	0.00	1,125.00	0.00	55,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	4,500.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	500.00
6150 · Contract Services	0.00	0.00	0.00	0.00	15,000.00
6375 · Food	0.00	0.00	0.00	0.00	350.00
6475 · Insurance	0.00	500.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	100.00
6575 · Office Expense	0.00	0.00	0.00	0.00	150.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	500.00
6700 · Promotion	0.00	0.00	0.00	0.00	10,000.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6950 · Taxes & Licenses	19.69	25.00	19.69	25.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	400.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	1,000.00
Total Expense	<u>19.69</u>	<u>525.00</u>	<u>19.69</u>	<u>525.00</u>	<u>55,000.00</u>
Net Ordinary Income	<u>1,105.31</u>	<u>-525.00</u>	<u>1,105.31</u>	<u>-525.00</u>	<u>0.00</u>
Net Income	<u><u>1,105.31</u></u>	<u><u>-525.00</u></u>	<u><u>1,105.31</u></u>	<u><u>-525.00</u></u>	<u><u>0.00</u></u>

Grow Boating

July 2025 Better than Budget \$1,630.

**Northwest Marine Trade Association
Marina & Boatyard Conference
July 2025**

	Jul 25	Budget	Jul 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	0.00	0.00	20,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	30,000.00
4750 · Registration Fees	0.00	0.00	0.00	0.00	0.00
Total Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>50,000.00</u>
Gross Profit	0.00	0.00	0.00	0.00	50,000.00
Expense					
6025 · Auto Expense	0.00	0.00	0.00	0.00	375.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	850.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	0.00	0.00	12,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	1,000.00
6650 · Printing	0.00	0.00	0.00	0.00	2,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	0.00
6825 · Speaker	0.00	0.00	0.00	0.00	1,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	1,250.00
6975 · Rent	0.00	0.00	0.00	0.00	4,500.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	1,750.00
Total Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>25,725.00</u>
Net Ordinary Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>24,275.00</u>
Net Income	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>24,275.00</u></u>

*Oct 2025
Event*

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
 July 2025

	Jul 25	Budget	Jul 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	13,500.00
4450 · Miscellaneous Income	0.00	0.00	0.00	0.00	4,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	178,000.00
Total Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>220,000.00</u>
Gross Profit	0.00	0.00	0.00	0.00	220,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	2,500.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	6,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	22,500.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	1,500.00
6375 · Food	0.00	0.00	0.00	0.00	3,500.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
6575 · Office Expense	0.00	0.00	0.00	0.00	450.00
6625 · Postage	0.00	0.00	0.00	0.00	500.00
6650 · Printing	0.00	0.00	0.00	0.00	3,000.00
6700 · Promotion	0.00	0.00	0.00	0.00	9,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,100.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	41,379.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	4,500.00

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08/12/25

Accrual Basis

Northwest Marine Trade Association
Anacortes Boat & Yacht Show
July 2025

	<u>Jul 25</u>	<u>Budget</u>	<u>Jul 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6975 · Rent	0.00	0.00	0.00	0.00	2,150.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,750.00
7025 · Telephone	0.00	0.00	0.00	0.00	116.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	5,000.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
Total Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>166,645.00</u>
Net Ordinary Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>53,355.00</u>
Net Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>53,355.00</u>

May 2026
Event

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Northwest Marine Trade Association
Superyacht Northwest
 July 2025

	Jul 25	Budget	Jul 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	0.00	0.00	35,000.00
Total Income	0.00	0.00	0.00	0.00	35,000.00
Gross Profit	0.00	0.00	0.00	0.00	35,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	2,500.00
6225 · Dues	0.00	0.00	0.00	0.00	550.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	450.00
6700 · Promotion	2,500.00	2,500.00	2,500.00	2,500.00	25,000.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	3,500.00
6950 · Taxes & Licenses	0.00	0.00	0.00	0.00	1,500.00
8000 · Website Maintenance Fees	71.41	125.00	71.41	125.00	1,500.00
Total Expense	2,571.41	2,625.00	2,571.41	2,625.00	35,000.00
Net Ordinary Income	-2,571.41	-2,625.00	-2,571.41	-2,625.00	0.00
Net Income	-2,571.41	-2,625.00	-2,571.41	-2,625.00	0.00

Superyacht NW

July 2025 Better than Budget \$54.

**NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF JULY 31, 2025**

FOR FISCAL YEAR-ENDING 2023 THRU 2026

2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957

2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585

2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	208,769	210,593	116,825	234,049	147,312
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	899,054	339,343	215,136	919,779	235,064
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,285,397	1,156,647	1,058,336	372,605	284,853

2025-2026	JULY 2025	AUGUST 2025	SEPTEMBER 2025	OCTOBER 2025	NOVEMBER 2025	DECEMBER 2025	JANUARY 2026	FEBRUARY 2026	MARCH 2026	APRIL 2026	MAY 2026	JUNE 2026
BEGINNING CASH	284,853	197,995	759,415	1,023,435	1,000,432	1,491,762	1,805,787	1,606,724	1,370,565	1,287,805	470,490	412,604
RECEIPTS	182,735	747,100	442,750	150,067	639,410	601,250	224,887	580,026	184,675	147,105	225,125	129,625
DISBURSEMENTS	269,593	185,680	178,730	173,070	148,080	287,225	423,950	816,185	267,435	964,420	283,011	246,489
ENDING CASH	197,995	759,415	1,023,435	1,000,432	1,491,762	1,805,787	1,606,724	1,370,565	1,287,805	470,490	412,604	295,740

Accounts Receivables 7/31/25

Current	\$	44,898
30 Days	\$	101,194
60 Days		
90 Days		
120 Days		
Total	\$	146,091

as of 8/12/25 total A/R aging \$107,467

Accounts Payable 7/31/25

Current	\$	23,863
30 Days	\$	-
60 Days		
90 Days		
120 Days		
Total	\$	23,863

as of 8/12/25 total A/P aging \$0

Operating Accounts

Cash - US Bank Checking	\$	141,688
Cash - Petty	\$	14
Cash - US Bank CC	\$	56,307
		<u>\$ 198,009</u>

Investment Accounts

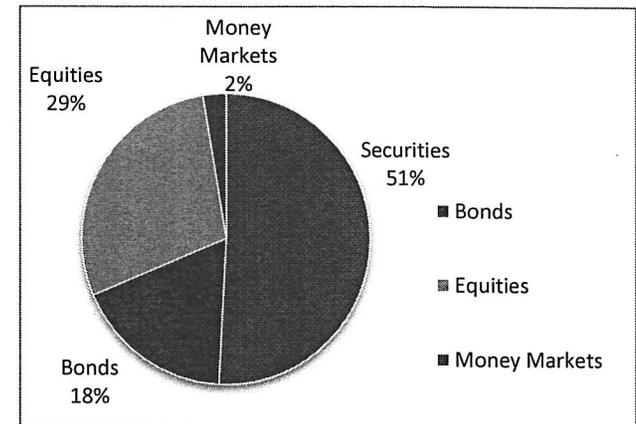
Cash - Wells Fargo Financial	\$	43,759
Securities-US Treasury	\$	872,005
Investments - Bonds/Units	\$	305,398
Compass Acct. (Equities)	\$	494,429
		<u>\$ 1,715,592</u>

Total Cash/Investments \$ 1,913,600

**Northwest Marine Trade Association
Schedule of Investments
July 31, 2025**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 07/31/25</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury				0	\$ 872,005	0.00%	872,005		\$ 30,231
Bond ETF/CEF				439,871	\$ 305,398	5.14%	(134,473)		\$ 15,694
Bond Mutual Funds				0	\$ -	0.00%	-		\$ -
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>439,871</u>	<u>\$ 1,177,403</u>	<u>3.90%</u>	<u>737,532</u>		<u>45,925</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 43,759				22
Compass Account {Equities} Wells Fargo Advisors					\$ 494,429				8,171
Total					<u>\$ 1,715,592</u>				

Investment Allocation



**Northwest Marine Trade Association
Balance Sheet
As of July 31, 2025**

Assets

	2025	2024
Current Assets:		
PAC Peoples Bank	\$ 45,372	\$ 27,006
PayPal	\$ 115	\$ 13,365
Cash and cash equivalents	\$ 198,009	\$ 182,641
Accounts receivable	\$ 146,091	\$ 124,856
Accounts receivable - Other	\$ -	\$ -
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 100,963	\$ 85,123
Total Current Assets	\$ 490,549	\$ 432,990
Investments	\$ 1,715,592	\$ 1,673,576
Goodwill:		
Property and equipment	\$ 352,746	\$ 346,464
Accumulated Depreciation	\$ (287,183)	\$ (265,074)
	\$ 65,563	\$ 81,390
Total Assets	\$ 2,271,704	\$ 2,187,957

Liabilities and Net Assets

Liabilities:		
Payables	\$ 23,863	\$ 61,228
Accrued Expenses	\$ 434	\$ 767
Deferred Rent Liability	\$ 7,470	\$ 6,312
Deferred Vacation Liability	\$ 36,375	\$ 35,319
Grant	\$ -	\$ -
Deferred Revenue	\$ 243,233	\$ 210,017
Total Liabilities	\$ 311,375	\$ 313,642
Unrestricted Net Assets	\$ 1,960,328	\$ 1,874,315
Total Liabilities and Net Assets	\$ 2,271,704	\$ 2,187,957

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2018		\$ 70,452
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
2025	\$ 58,910	\$ 53,339	\$ 5,571
		Total	<u>\$ 88,058</u>