Northwest Marine Trade Association
2025-2026 Budget

DRAFT #2

REVENUE	Association	Seattle Boat Show (Feb)	Bell Harbor Marina	Anacortes Boat & Yacht Show	Grow Boating	Marina Conf	Superyacht NW	2025-2026 Budget
Health Ins. Participation Fee	$ 287,500							$ 287,500
Admissions	$ -	$ 405,000	$ -	$ 24,000			$ -	$ 429,000
Advertising Income	$ 2,500	$ 5,000	$ -					$ 7,500
Advertising Income Program	$ -	$ -	$ -	$ -				$ -
Badges	$ -	$ 3,600	$ -					$ 3,600
Dues Revenue	$ 334,780							$ 334,780
Interest Income - Portfolio	$ 2,500							$ 2,500
Dividend Income - Portfolio	$ 19,500							$ 19,500
Contributions	$ -							$ -
Grow Boating	$ -	$ -			$ 55,000			$ 55,000
Meeting Income	$ -							$ -
Misc. Income	$ 2,500	$ 27,500	$ 8,500	$ 4,250	$ -			$ 42,750
Registration Fees	$ -						$ -	$ -
Gain/Loss								$ -
Parking		$ 55,000	$ -					$ 55,000
Seminar Income	$ 500	$ 36,000				$ 30,000		$ 66,500
Sponsorships	$ 5,000	$ 185,000	$ 30,000	$ 10,000	$ -	$ 20,000	$ 35,000	$ 285,000
Space Rental	$ -	$ 2,260,815	$ 194,600	$ 165,000			$ -	$ 2,620,415
								$ -
TOTAL REVENUE	**$ 654,780**	**$ 2,977,915**	**$ 233,100**	**$ 203,250**	**$ 55,000**	**$ 50,000**	**$ 35,000**	**$ 4,209,045**
EXPENSES								
Advertising	$ 1,000	$ 350,000		$ 40,000	$ 4,500		$ 2,500	$ 398,000
Auto Expense	$ 3,000	$ 750		$ 1,200	$ 500	$ 375		$ 5,825
Bad Debt Expense	$ 1,000							$ 1,000
Bank Charge	$ 9,500	$ 36,000		$ 2,500		$ 850	$ -	$ 48,850
Boat & Display Handling		$ 70,000		$ -				$ 70,000
Board & Committee Expense	$ 5,000							$ 5,000
Board Planning Session	$ 1,500							$ 1,500
Computer Support	$ 12,000	$ 3,500						$ 15,500
Contract Services	$ 13,000	$ 475,000	$ 16,500	$ 10,000	$ 15,000	$ -	$ -	$ 529,500
Decorating		$ 115,000	$ 24,000	$ 22,500			$ -	$ 161,500
Depreciation	$ 22,750							$ 22,750
Disposal of Assets								$ -
Donations	$ 1,500							$ 1,500
Dues	$ 5,000						$ 550	$ 5,550
Employee Health Benefits	$ 106,200							$ 106,200
401 K Admin Fees/Contrib	$ 59,800							$ 59,800
Employee Recruitment	$ -							$ -
Exhibitor Expense		$ 75,000	$ 3,000	$ 500			$ -	$ 78,500
Field Expense		$ -		$ -				$ -
Food	$ 9,500	$ 4,750	$ 2,000	$ 3,500	$ 350	$ 12,500	$ -	$ 32,600
Gifts	$ -	$ -						$ -
PAC - Golf Tournament								$ -
Grow Boating					$ -			$ -
Grow Boating- Grant					$ 20,000			$ 20,000
In Kind Interest Expense								$ -
Insurance	$ 32,000	$ 38,500		$ 2,500	$ 500		$ -	$ 73,500
Legislative	$ 112,000							$ 112,000
Membership Services	$ 22,500							$ 22,500
Miscellaneous Expense	$ 250	$ 500	$ 1,500	$ -	$ 100	$ 1,000	$ 450	$ 3,800
Office Expense	$ 18,500	$ 2,500		$ 500	$ 150			$ 21,650
Photography		$ 500						$ 500
Postage	$ 2,500	$ 2,500		$ 1,250	$ 500	$ -		$ 6,750
Printing	$ 450	$ 2,500		$ 6,000	$ 500	$ 2,000	$ -	$ 11,450
Printing Program		$ 7,500						$ 7,500
Professional Services	$ 95,000	$ 4,500		$ -		$ -		$ 99,500
Promotion	$ 7,500	$ 60,000	$ 40,000	$ 9,250	$ 10,000		$ 25,000	$ 151,750
Rent	$ 48,500	$ 465,000		$ 2,500		$ 4,500	$ -	$ 520,500
Rent - Other	$ 19,500	$ 10,000	$ 46,500	$ 3,750				$ 79,750
Repairs & Maint - Equipment		$ -						$ -
Repairs & Maint - Facility	$ 500	$ 6,000						$ 6,500
Repairs & Maint-Office Machin	$ 2,500							$ 2,500
Salaries	$ 962,000							$ 962,000
Site Expense		$ 145,000	$ 1,000	$ 4,500	$ -		$ -	$ 150,500
Speaker		$ 12,500				$ 1,500		$ 14,000
VIP Event		$ 25,000			$ -		$ -	$ 25,000
Sponsorship Benefits		$ 8,000	$ 3,500	$ 2,000	$ -		$ 3,500	$ 17,000
Subscriptions	$ 250							$ 250
Taxes - Payroll	$ 84,525							$ 84,525
Taxes & Licenses	$ 10,500	$ 98,000		$ 5,000	$ 1,500	$ 1,250	$ 1,500	$ 117,750
Penalty & Interest	$ 250							$ 250
Prizes								$ -
Telephone	$ 13,750	$ 1,000		$ -				$ 14,750
Training/Conf/Seminars	$ 4,500							$ 4,500
Travel Expense	$ 12,000	$ 2,500		$ 4,500	$ 400	$ 1,750	$ -	$ 21,150
Website Maint	$ 18,000	$ 26,500		$ 4,000	$ 1,000		$ 1,500	$ 51,000
Contingency	$ 1,000	$ 10,000		$ 5,000	$ -		$ -	$ 16,000
TOTAL EXPENSES	**$ 1,719,225**	**$ 2,058,500**	**$ 138,000**	**$ 130,950**	**$ 55,000**	**$ 25,725**	**$ 35,000**	**$ 4,162,400**
Split with Chamber				**$ 28,765**				**$ 28,765**
NET INCOME/ (LOSS)	**$ (1,064,445)**	**$ 919,415**	**$ 95,100**	**$ 43,535**	**$ -**	**$ 24,275**	**$ -**	**$ 17,880**