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02/19/25

Accrual Basis

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**January 2025**

	Jan 25	Budget	Jul '24 - Jan 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	24,770.12	25,415.00	178,099.92	177,895.00	305,000.00
4010 · Admissions	0.00	0.00	0.00	0.00	464,000.00
4020 · Advertising Income	0.00	0.00	15,000.00	1,500.00	6,500.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	2,500.00	2,000.00	55,850.00	57,000.00	285,400.00
4200-10 · Dues Revenue	2,470.00	2,750.00	317,538.75	337,102.00	350,102.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	75,000.00
4350-10 · Interest Income	26.52	17.00	11,207.57	127.00	215.00
4360-10 · Dividend Income	802.55	2,125.00	19,640.42	14,875.00	25,500.00
4400-10 · Realized Gain / Loss	602.09		8,521.82	0.00	0.00
4425-10 · Gain- Grant/PPP/ERTC	0.00		0.00	0.00	0.00
4425-20 · Grant Income	0.00		0.00	0.00	0.00
4450 · Miscellaneous Income	974.78	0.00	21,208.57	0.00	41,100.00
4451-10 · Meeting Income Assoc	0.00		0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00		0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	24,150.00	40,000.00	90,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,487,500.00
4750-40 · Management Fees	0.00		0.00	0.00	0.00
4750 · Registration Fees	0.00		1,343.98	0.00	0.00
<b>Total Income</b>	<b>32,146.06</b>	<b>32,307.00</b>	<b>652,561.03</b>	<b>628,499.00</b>	<b>4,189,417.00</b>
<b>Gross Profit</b>	<b>32,146.06</b>	<b>32,307.00</b>	<b>652,561.03</b>	<b>628,499.00</b>	<b>4,189,417.00</b>
<b>Expense</b>					
6000 · Advertising	0.00	0.00	4,785.90	9,200.00	402,700.00
6025 · Auto Expense	112.81	275.00	1,714.70	2,600.00	6,800.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	309.24	250.00	5,593.60	7,025.00	46,700.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

*Realized Gain  
\$602.09*

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Accrual Basis

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**January 2025**

	Jan 25	Budget	Jul '24 - Jan 25	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	0.00	0.00	1,339.40	1,375.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	573.82	1,000.00	8,008.56	8,000.00	18,000.00
6150 · Contract Services	750.00	1,500.00	21,250.00	12,000.00	531,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	145,000.00
6200 · Depreciation	1,879.33	2,100.00	12,931.45	14,700.00	25,200.00
6215-10 · Donations/Contributions	0.00	250.00	1,245.00	750.00	1,500.00
6225 · Dues	400.00	1,000.00	6,263.31	2,250.00	3,000.00
6275-10 · Employee Health Insurance	17,817.16	17,595.00	70,692.28	70,515.00	113,500.00
6285-10 · 401K Admin/Contrib	4,522.80	3,625.00	30,630.38	28,375.00	55,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	73,350.00
6375 · Food	139.45	535.00	19,953.57	21,150.00	39,350.00
6475 · Insurance	100.00	0.00	31,342.18	30,500.00	69,000.00
6500-10 · Legislative	8,238.00	10,500.00	50,005.00	63,500.00	110,000.00
6525-10 · Membership Services	5,250.00	3,000.00	14,242.54	9,000.00	22,500.00
6550 · Miscellaneous Expense	0.00	100.00	196.32	1,650.00	5,400.00
6575 · Office Expense	770.96	1,500.00	7,402.71	12,325.00	25,375.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	135.67	125.00	1,019.61	1,325.00	7,600.00
6650 · Printing	0.00	100.00	2,196.72	1,800.00	23,500.00
6675 · Professional Services	4,481.72	7,200.00	55,815.90	73,575.00	117,500.00
6700 · Promotion	2,625.00	8,500.00	21,112.21	33,500.00	164,900.00
6705-55 · Grants GB	12,000.00	20,000.00	12,000.00	20,000.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	1,500.00	2,500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	50.98	1,650.00	2,232.61	4,700.00	7,500.00

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Accrual Basis

**Northwest Marine Trade Association**  
**Consolidated Profit & Loss**  
**January 2025**

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6775-10 · Salaries	75,379.48	75,585.00	510,503.58	498,075.00	885,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	149,000.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	26,500.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	31,762.00
6875 · VIP Event	0.00	0.00	0.00	0.00	37,500.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	10,000.00	25,000.00
6900 · Subscriptions	0.00	0.00	210.00	100.00	250.00
6925-10 · Taxes - Payroll	7,805.96	5,565.00	42,009.72	39,340.00	75,575.00
6950 · Taxes & Licenses	2,081.42	805.00	8,651.00	8,240.00	115,000.00
6975 · Rent	3,839.08	3,875.00	30,248.56	31,925.00	506,300.00
6980 · Rent - Other	2,705.00	1,475.00	10,930.00	9,425.00	66,100.00
7025 · Telephone	1,082.31	1,185.00	7,970.71	8,295.00	14,250.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	1,249.00	2,000.00	4,500.00
7075 · Travel Expense	0.00	100.00	6,164.00	6,650.00	18,900.00
8000 · Website Maintenance Fees	3,360.31	2,800.00	22,678.12	15,750.00	55,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
<b>Total Expense</b>	<u>156,410.50</u>	<u>172,195.00</u>	<u>1,022,588.64</u>	<u>1,062,615.00</u>	<u>4,150,562.00</u>
<b>Net Ordinary Income</b>	<u>-124,264.44</u>	<u>-139,888.00</u>	<u>-370,027.61</u>	<u>-434,116.00</u>	<u>38,855.00</u>
<b>Net Income</b>	<u><u>-124,264.44</u></u>	<u><u>-139,888.00</u></u>	<u><u>-370,027.61</u></u>	<u><u>-434,116.00</u></u>	<u><u>38,855.00</u></u>

Consolidated

January 2025 better than budget \$15,624

YTD better than budget \$64,088

**Northwest Marine Trade Association**  
**Association**  
**January 2025**

	Jan 25	Budget	Jul '24 - Jan 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000-10 · Health Plan Participation Fee	24,770.12	25,415.00	178,099.92	177,895.00	305,000.00
4020 · Advertising Income	0.00	0.00	15,000.00	1,500.00	1,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	3,000.00
4200-10 · Dues Revenue	2,470.00	2,750.00	317,538.75	337,102.00	350,102.00
4350-10 · Interest Income	26.52	17.00	11,207.57	127.00	215.00
4360-10 · Dividend Income	802.55	2,125.00	19,640.42	14,875.00	25,500.00
4425-10 · Gain- Grant/PPP/ERTC	0.00		0.00	0.00	0.00
4450 · Miscellaneous Income	0.00	0.00	10,206.02	0.00	2,500.00
4451-10 · Meeting Income Assoc	0.00		0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
<b>Total Income</b>	<u>28,069.19</u>	<u>30,307.00</u>	<u>551,692.68</u>	<u>531,499.00</u>	<u>688,317.00</u>
<b>Gross Profit</b>	28,069.19	30,307.00	551,692.68	531,499.00	688,317.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	4,785.90	1,200.00	1,200.00
6025 · Auto Expense	112.81	275.00	1,505.32	1,750.00	3,500.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	309.24	250.00	4,753.03	6,225.00	9,500.00
6075-10 · Board & Committee Expense	0.00	0.00	1,339.40	1,375.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	573.82	1,000.00	8,008.56	8,000.00	12,000.00
6150 · Contract Services	750.00	1,500.00	7,250.00	6,500.00	12,500.00
6200 · Depreciation	1,879.33	2,100.00	12,931.45	14,700.00	25,200.00
6215-10 · Donations/Contributions	0.00	250.00	1,245.00	750.00	1,500.00
6225 · Dues	400.00	1,000.00	6,263.31	2,250.00	3,000.00
6275-10 · Employee Health Insurance	17,817.16	17,595.00	70,692.28	70,515.00	113,500.00
6285-10 · 401K Admin/Contrib	4,522.80	3,625.00	30,630.38	28,375.00	55,800.00
6375 · Food	139.45	435.00	1,599.54	4,350.00	12,750.00
6475 · Insurance	100.00		31,342.18	30,000.00	30,000.00
6500-10 · Legislative	8,238.00	10,500.00	50,005.00	63,500.00	110,000.00
6525-10 · Membership Services	5,250.00	3,000.00	14,242.54	9,000.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	770.96	1,500.00	7,402.71	12,325.00	22,225.00

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Accrual Basis

**Northwest Marine Trade Association  
Association  
January 2025**

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	135.67	125.00	1,019.61	1,225.00	2,500.00
6650 · Printing	0.00		388.81	500.00	500.00
6675 · Professional Services	4,481.72	7,200.00	55,815.90	73,575.00	110,000.00
6700 · Promotion	0.00	0.00	9,217.21	2,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	0.00	0.00	1,500.00	2,500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	50.98	1,650.00	2,232.61	4,700.00	7,500.00
6775-10 · Salaries	75,379.48	75,585.00	510,503.58	498,075.00	885,000.00
6900 · Subscriptions	0.00	0.00	210.00	100.00	250.00
6925-10 · Taxes - Payroll	7,805.96	5,565.00	42,009.72	39,340.00	75,575.00
6950 · Taxes & Licenses	2,020.61	755.00	6,678.97	5,440.00	9,500.00
6975 · Rent	3,839.08	3,875.00	26,873.56	27,125.00	49,000.00
6980 · Rent - Other	2,705.00	1,475.00	10,930.00	9,425.00	17,500.00
7025 · Telephone	1,082.31	1,185.00	7,970.71	8,295.00	14,250.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	1,249.00	2,000.00	4,500.00
7075 · Travel Expense	0.00	100.00	4,531.67	4,950.00	10,000.00
8000 · Website Maintenance Fees	860.31	2,500.00	10,098.12	12,500.00	21,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
<b>Total Expense</b>	<u>139,224.69</u>	<u>143,045.00</u>	<u>943,726.07</u>	<u>952,065.00</u>	<u>1,661,250.00</u>
<b>Net Ordinary Income</b>	<u>-111,155.50</u>	<u>-112,738.00</u>	<u>-392,033.39</u>	<u>-420,566.00</u>	<u>-972,933.00</u>
<b>Net Income</b>	<u><u>-111,155.50</u></u>	<u><u>-112,738.00</u></u>	<u><u>-392,033.39</u></u>	<u><u>-420,566.00</u></u>	<u><u>-972,933.00</u></u>

Association

January 2025 better than budget \$1,583

YTD better than budget \$28,533

## Northwest Marine Trade Association Seattle Boat Show January 2025

	Jan 25	Budget	Jul '24 - Jan 25	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Admissions	0.00	0.00	0.00	0.00	440,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	210,000.00
4425-20 · Grant Income	0.00		0.00	0.00	0.00
<i>cc fee</i> 4450 · Miscellaneous Income	974.78	0.00	8,802.55	0.00	35,000.00
4550 · Misc. Sales (Taxable)	0.00		0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	50,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,329,500.00
<b>Total Income</b>	<u>974.78</u>	<u>0.00</u>	<u>8,802.55</u>	<u>0.00</u>	<u>3,128,100.00</u>
<b>Gross Profit</b>	974.78	0.00	8,802.55	0.00	3,128,100.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	35,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	6,000.00
6150 · Contract Services	0.00	0.00	14,000.00	0.00	497,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	125,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	73,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	36,000.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	3,500.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00

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02/19/25

Accrual Basis

**Northwest Marine Trade Association  
Seattle Boat Show  
January 2025**

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6625 · Postage	0.00	0.00	0.00	0.00	3,600.00
6650 · Printing	0.00	0.00	0.00	0.00	21,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	7,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	95,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	7,500.00
6800 · Site Expense	0.00	0.00	0.00	0.00	145,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	25,000.00
6875 · VIP Event	0.00	0.00	0.00	0.00	37,500.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	13,000.00
6950 · Taxes & Licenses	17.06	0.00	188.21	0.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	450,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	45,000.00
7025 · Telephone	0.00	0.00	0.00	0.00	0.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	24,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
<b>Total Expense</b>	<u>17.06</u>	<u>0.00</u>	<u>14,188.21</u>	<u>0.00</u>	<u>2,191,100.00</u>
<b>Net Ordinary Income</b>	<u>957.72</u>	<u>0.00</u>	<u>-5,385.66</u>	<u>0.00</u>	<u>937,000.00</u>
<b>Net Income</b>	<u><u>957.72</u></u>	<u><u>0.00</u></u>	<u><u>-5,385.66</u></u>	<u><u>0.00</u></u>	<u><u>937,000.00</u></u>

*FEB 2025  
EVENT*

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**Northwest Marine Trade Association**  
**Grow Boating**  
**January 2025**

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	75,000.00
4450 · Miscellaneous Income	0.00		2,025.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>2,025.00</u>	<u>0.00</u>	<u>75,000.00</u>
<b>Gross Profit</b>	0.00	0.00	2,025.00	0.00	75,000.00
<b>Expense</b>					
6000 · Advertising	0.00	0.00	0.00	3,000.00	5,000.00
6025 · Auto Expense	0.00	0.00	0.00	500.00	1,000.00
6150 · Contract Services	0.00	0.00	0.00	5,500.00	12,000.00
6375 · Food	0.00	100.00	0.00	300.00	350.00
6475 · Insurance	0.00		0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	100.00	0.00	100.00	100.00
6575 · Office Expense	0.00	0.00	0.00	0.00	150.00
6625 · Postage	0.00	0.00	0.00	100.00	500.00
6650 · Printing	0.00	100.00	0.00	300.00	500.00
6700 · Promotion	2,625.00	7,500.00	11,095.00	17,500.00	32,000.00
6705-55 · Grants GB	12,000.00	20,000.00	12,000.00	20,000.00	20,000.00
6950 · Taxes & Licenses	0.00	0.00	44.08	100.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	200.00	400.00
8000 · Website Maintenance Fees	0.00	50.00	0.00	500.00	1,000.00
<b>Total Expense</b>	<u>14,625.00</u>	<u>27,850.00</u>	<u>23,139.08</u>	<u>48,600.00</u>	<u>75,000.00</u>
<b>Net Ordinary Income</b>	<u>-14,625.00</u>	<u>-27,850.00</u>	<u>-21,114.08</u>	<u>-48,600.00</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>-14,625.00</u></u>	<u><u>-27,850.00</u></u>	<u><u>-21,114.08</u></u>	<u><u>-48,600.00</u></u>	<u><u>0.00</u></u>

Grow Boating

January 2025 better than budget \$13,225

YTD better than budget \$27,486



**Northwest Marine Trade Association  
Marina & Boatyard Conference  
January 2025**

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4100 · Sponsorships	0.00		24,350.00	17,500.00	17,500.00
4600 · Seminar Income	0.00		24,150.00	40,000.00	40,000.00
4750 · Registration Fees	0.00		1,343.98	0.00	0.00
<b>Total Income</b>	<u>0.00</u>		<u>49,843.98</u>	<u>57,500.00</u>	<u>57,500.00</u>
<b>Gross Profit</b>	0.00		49,843.98	57,500.00	57,500.00
<b>Expense</b>					
6025 · Auto Expense	0.00		209.38	350.00	350.00
6040 · Bank Charge	0.00		840.57	800.00	800.00
6150 · Contract Services	0.00		0.00	0.00	0.00
6375 · Food	0.00		18,354.03	16,500.00	16,500.00
6550 · Miscellaneous Expense	0.00		196.32	1,000.00	1,000.00
6575 · Office Expense	0.00		0.00	0.00	0.00
6650 · Printing	0.00		1,807.91	1,000.00	1,000.00
6675 · Professional Services	0.00		0.00	0.00	0.00
6700 · Promotion	0.00		400.00		
6825 · Speaker	0.00		0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	0.00		1,061.59	1,250.00	1,250.00
6975 · Rent	0.00		3,375.00	4,800.00	4,800.00
7075 · Travel Expense	0.00		1,632.33	1,500.00	1,500.00
<b>Total Expense</b>	<u>0.00</u>		<u>27,877.13</u>	<u>28,700.00</u>	<u>28,700.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>		<u>21,966.85</u>	<u>28,800.00</u>	<u>28,800.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>		<u><u>21,966.85</u></u>	<u><u>28,800.00</u></u>	<u><u>28,800.00</u></u>

*FINAL*

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02/19/25

Accrual Basis

Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
January 2025

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00		0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	9,900.00
4450 · Miscellaneous Income	0.00	0.00	175.00	0.00	3,600.00
4650 · Space Rental	0.00	0.00	0.00	0.00	158,000.00
4750-40 · Management Fees	0.00		0.00	0.00	0.00
<b>Total Income</b>	<u>0.00</u>	<u>0.00</u>	<u>175.00</u>	<u>0.00</u>	<u>195,500.00</u>
Gross Profit	0.00	0.00	175.00	0.00	195,500.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	1,400.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	10,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	20,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	350.00
6375 · Food	0.00	0.00	0.00	0.00	3,000.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6575 · Office Expense	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	1,000.00
6650 · Printing	0.00	0.00	0.00	0.00	500.00
6675 · Professional Services	0.00		0.00	0.00	0.00
6700 · Promotion	0.00	0.00	0.00	0.00	8,700.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	31,762.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	2,000.00

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02/19/25

Accrual Basis

**Northwest Marine Trade Association  
Anacortes Boat & Yacht Show  
January 2025**

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
6950 · Taxes & Licenses	0.00	0.00	3.06	0.00	3,000.00
6975 · Rent	0.00	0.00	0.00	0.00	2,500.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,600.00
7025 · Telephone	0.00		0.00	0.00	0.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	4,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>3.06</u>	<u>0.00</u>	<u>149,512.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>171.94</u>	<u>0.00</u>	<u>45,988.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>171.94</u></u>	<u><u>0.00</u></u>	<u><u>45,988.00</u></u>

*MAY 2025  
EVENT*

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**Northwest Marine Trade Association  
Superyacht Northwest  
January 2025**

	<u>Jan 25</u>	<u>Budget</u>	<u>Jul '24 - Jan 25</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
Income					
4100 · Sponsorships	2,500.00	2,000.00	31,500.00	39,500.00	45,000.00
<b>Total Income</b>	<u>2,500.00</u>	<u>2,000.00</u>	<u>31,500.00</u>	<u>39,500.00</u>	<u>45,000.00</u>
<b>Gross Profit</b>	2,500.00	2,000.00	31,500.00	39,500.00	45,000.00
Expense					
6000 · Advertising	0.00	0.00	0.00	5,000.00	6,500.00
6225 · Dues	0.00		0.00	0.00	0.00
6375 · Food	0.00		0.00	0.00	0.00
6475 · Insurance	0.00		0.00	0.00	0.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	550.00	550.00
6625 · Postage	0.00		0.00	0.00	0.00
6700 · Promotion	0.00	1,000.00	400.00	13,500.00	21,700.00
6880 · Sponsorship Benefits	0.00		0.00	10,000.00	10,000.00
6950 · Taxes & Licenses	43.75	50.00	675.09	1,450.00	1,750.00
8000 · Website Maintenance Fees	2,500.00	250.00	12,580.00	2,750.00	4,500.00
<b>Total Expense</b>	<u>2,543.75</u>	<u>1,300.00</u>	<u>13,655.09</u>	<u>33,250.00</u>	<u>45,000.00</u>
<b>Net Ordinary Income</b>	<u>-43.75</u>	<u>700.00</u>	<u>17,844.91</u>	<u>6,250.00</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>-43.75</u></u>	<u><u>700.00</u></u>	<u><u>17,844.91</u></u>	<u><u>6,250.00</u></u>	<u><u>0.00</u></u>

SYNW

January 2025 missed budget by \$743.75

YTD better than budget \$11,595

**NMTA CASH FLOW ANALYSIS  
MMKT/DEPOSITORY/CHECKING ACCOUNTS  
AS OF JANUARY 31, 2025**

**FOR FISCAL YEAR-ENDING 2022 THRU 2025**

2021-2022	JULY 2021	AUGUST 2021	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
BEGINNING CASH	152,491	155,929	718,816	801,759	680,365	633,320	1,022,055	855,281	968,180	376,344	357,292	412,790
RECEIPTS	129,940	710,073	224,607	56,336	129,448	523,958	138,900	412,746	109,681	173,598	177,795	386,542
DISBURSEMENTS	126,502	147,186	141,664	177,730	176,493	135,222	305,674	299,847	701,516	192,651	122,297	768,455
ENDING CASH	155,929	718,816	801,759	680,365	633,320	1,022,055	855,281	968,180	376,344	357,292	412,790	30,877
2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957
2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585
2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,462,658	758,656	250,016	194,827
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	364,626	161,121	97,318	138,810	213,526	131,260
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	355,294	674,145	801,320	647,450	268,715	210,985
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,975,682	1,462,658	758,656	250,016	194,827	115,102

**As of January 31, 2025**

Accounts Receivables 1/31/25	
Current	\$ 24,655
30 Days	\$ 3,615
60 Days	\$ 2,628
90 Days	
120 Days	\$ 800
<b>Total</b>	<b>\$ 31,697</b>

as of 2/19/25 total A/R aging \$26,741

Accounts Payable 1/31/25	
Current	\$ 16,059
30 Days	\$ 288
60 Days	
90 Days	
120 Days	
<b>Total</b>	<b>\$ 16,347</b>

as of 2/19/25 total A/P aging \$12,075

**Operating Accounts**

Cash - US Bank Checking	\$ 1,399,370
Cash - Petty	\$ 14
Cash - US Bank CC	\$ 576,312
	<b>\$ 1,975,695</b>

**Investment Accounts**

Cash - Wells Fargo Financial	\$ 119,317
Securities-US Treasury	\$ 573,682
Investments - Bonds/Units	\$ 476,323
Compass Acct. (Equities)	\$ 535,221
	<b>\$ 1,704,543</b>

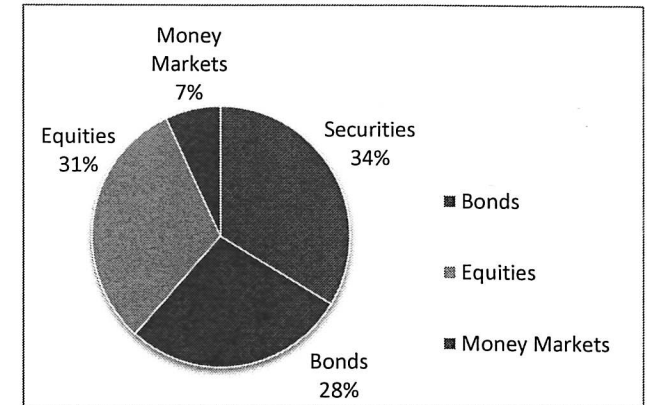
**Total Cash/Investments** **\$ 3,680,239**

**Northwest Marine Trade Association  
Schedule of Investments  
January 31, 2025**

<u>Banking Institution</u>	<u>Rating</u>	<u>Maturity Date</u>	<u>Par</u>	<u>Purchase Amount</u>	<u>Market Value 01/31/25</u>	<u>Yield</u>	<u>Gain or (Loss)</u>	<u>Appx. Mos. to Maturity</u>	<u>Est. Ann. Income</u>
Standard Fed Bank	CD	02/17/15	64,000		\$ -	0.00%	-		
Securities- US Treasury				0	\$ 573,682	0.00%	573,682		\$ 17,238
Bond ETF/CEF				439,871	\$ 407,573	5.37%	(32,298)		\$ 21,879
Bond Mutual Funds				599,693	\$ 68,750	10.58%	(530,943)		\$ 7,276
Investments Sub-Total/Current Yield			<u>64,000</u>	<u>1,039,564</u>	<u>\$ 1,050,005</u>	<u>4.42%</u>	<u>10,441</u>		<u>46,393</u>
US Bank SWEEP					\$ -				
Money Market Wells Fargo Advisors Financial					\$ 119,317				60
Compass Account {Equities} Wells Fargo Advisors					\$ 535,221				9,879
<b>Total</b>					<u>\$ 1,704,543</u>				

<u>Maturity Date</u>	<u>Market Value</u>	<u>Percent</u>
\$ -	-	0%
\$ 573,682	573,682	0%
\$ -	-	0%
\$ -	-	0%
<u>\$ 573,682</u>	<u>573,682</u>	

**Investment Allocation**



**Northwest Marine Trade Association**  
**Balance Sheet**  
**As of January 31, 2025**

**Assets**

	2025	2024
<b>Current Assets:</b>		
PAC Peoples Bank	\$ 34,027	\$ 33,506
PayPal	\$ 115	\$ 13,831
Cash and cash equivalents	\$ 1,975,695	\$ 1,621,055
Accounts receivable	\$ 31,697	\$ 41,535
Accounts receivable - Other	\$ 1,300	\$ -
Pending Dues Receivables	\$ -	\$ -
Prepaid Expenses	\$ 341,172	\$ 391,277
<b>Total Current Assets</b>	<b>\$ 2,384,007</b>	<b>\$ 2,101,203</b>
Investments	\$ 1,704,543	\$ 1,632,273
Goodwill: NWPF		
Property and equipment	\$ 352,746	\$ 343,395
Accumulated Depreciation	\$ (275,907)	\$ (252,486)
	\$ 76,839	\$ 90,909
<b>Total Assets</b>	<b>\$ 4,165,389</b>	<b>\$ 3,824,385</b>

**Liabilities and Net Assets**

<b>Liabilities:</b>		
Payables	\$ 16,347	\$ 49,712
Accrued Expenses	\$ 514	\$ 553
Deferred Rent Liability	\$ 6,312	\$ 3,773
Deferred Vacation Liability	\$ 35,319	\$ 29,875
Grant	\$ -	\$ -
Deferred Revenue	\$ 2,722,116	\$ 2,596,257
<b>Total Liabilities</b>	<b>\$ 2,780,607</b>	<b>\$ 2,680,170</b>
<b>Unrestricted Net Assets</b>	<b>\$ 1,384,781</b>	<b>\$ 1,144,216</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 4,165,389</b>	<b>\$ 3,824,385</b>

Board Designated Amount for Grow Boating in Unrestricted Net Assets			
YE	Revenue	Expense	Net Income (Loss)
	Balance carry forward through 2017		\$ 55,147
2018	\$ 157,683	\$ 142,378	\$ 15,305
2019	\$ 153,757	\$ 122,066	\$ 31,691
2020	\$ 165,241	\$ 133,472	\$ 31,769
2021	\$ 9,411	\$ 30,800	\$ (21,389)
2022	\$ 904	\$ 29,292	\$ (28,388)
2023	\$ 1,584	\$ 27,127	\$ (25,543)
2024	\$ 57,072	\$ 33,177	\$ 23,895
		Total	\$ 82,487