Northwest Marine Trade Association
Consolidated Profit & Loss
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	25,362.79	25,410.00	153,329.80	152,480.00	305,000.00
4010 · Admissions	0.00	0.00	0.00	0.00	464,000.00
4020 · Advertising Income	0.00	0.00	15,000.00	1,500.00	6,500.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	2,500.00	53,350.00	55,000.00	285,400.00
4200-10 · Dues Revenue	6,200.00	3,500.00	315,068.75	334,352.00	350,102.00
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	75,000.00
4350-10 · Interest Income	1,065.11	18.00	11,181.05	110.00	215.00
4360-10 · Dividend Income	4,340.02	2,125.00	18,837.87	12,750.00	25,500.00
4400-10 · Realized Gain / Loss	2,286.41	0.00	7,919.73	0.00	0.00
4425-10 · Gain- Grant/PPP/ERTC	0.00	0.00	0.00	0.00	0.00
4425-20 · Grant Income	0.00	0.00	0.00	0.00	0.00
4450 · Miscellaneous Income	2,171.80	0.00	20,233.79	0.00	41,100.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	24,150.00	40,000.00	90,500.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,487,500.00
4750-40 · Management Fees	0.00	0.00	0.00	0.00	0.00
4750 · Registration Fees	0.00	0.00	1,343.98	0.00	0.00
Total Income	41,426.13	33,553.00	620,414.97	596,192.00	4,189,417.00
Gross Profit	41,426.13	33,553.00	620,414.97	596,192.00	4,189,417.00
Expense					
6000 · Advertising	0.00	2,500.00	4,785.90	9,200.00	402,700.00
6025 · Auto Expense	186.25	500.00	1,601.89	2,325.00	6,800.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	244.17	300.00	5,284.36	6,775.00	46,700.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00

Investments
Realized Gain
Dec 2024 $2,286
YTD $7,920

Northwest Marine Trade Association
Consolidated Profit & Loss
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
6075-10 · Board & Committee Expense	0.00	500.00	1,339.40	1,375.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,332.80	1,000.00	7,434.74	7,000.00	18,000.00
6150 · Contract Services	750.00	1,250.00	6,500.00	10,500.00	531,500.00
6175 · Decorating	0.00	0.00	0.00	0.00	145,000.00
6200 · Depreciation	1,774.63	2,100.00	11,052.12	12,600.00	25,200.00
6215-10 · Donations/Contributions	0.00	250.00	1,245.00	500.00	1,500.00
6225 · Dues	1,095.00	0.00	5,863.31	1,250.00	3,000.00
6275-10 · Employee Health Insurance	7,816.12	7,820.00	52,875.12	52,920.00	113,500.00
6285-10 · 401K Admin/Contrib	4,522.80	5,625.00	26,107.58	24,750.00	55,800.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	73,350.00
6375 · Food	266.24	750.00	19,814.12	20,615.00	39,350.00
6475 · Insurance	0.00	0.00	31,242.18	30,500.00	69,000.00
6500-10 · Legislative	8,077.00	9,000.00	41,767.00	53,000.00	110,000.00
6525-10 · Membership Services	0.00	0.00	8,992.54	6,000.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	196.32	1,550.00	5,400.00
6575 · Office Expense	363.33	1,500.00	6,631.75	10,825.00	25,375.00
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	150.00	883.94	1,200.00	7,600.00
6650 · Printing	0.00	0.00	2,196.72	1,700.00	23,500.00
6675 · Professional Services	2,291.90	3,425.00	51,334.18	66,375.00	117,500.00
6700 · Promotion	-5,000.00	3,000.00	18,487.21	25,000.00	164,900.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	500.00	0.00	1,500.00	2,500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	50.98	250.00	2,181.63	3,050.00	7,500.00

Northwest Marine Trade Association
Consolidated Profit & Loss
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
6775-10 · Salaries	75,379.46	74,565.00	435,124.10	422,490.00	885,000.00
6800 · Site Expense	0.00	0.00	0.00	0.00	149,000.00
6825 · Speaker	0.00	0.00	0.00	1,500.00	26,500.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	31,762.00
6875 · VIP Event	0.00	0.00	0.00	0.00	37,500.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	10,000.00	25,000.00
6900 · Subscriptions	0.00	50.00	210.00	100.00	250.00
6925-10 · Taxes - Payroll	4,950.24	5,950.00	34,203.76	33,775.00	75,575.00
6950 · Taxes & Licenses	1,111.24	1,185.00	6,569.58	7,435.00	115,000.00
6975 · Rent	3,839.08	3,875.00	26,409.48	28,050.00	506,300.00
6980 · Rent - Other	1,305.00	1,325.00	8,225.00	7,950.00	66,100.00
7025 · Telephone	1,130.37	1,185.00	6,888.40	7,110.00	14,250.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	1,249.00	2,000.00	4,500.00
7075 · Travel Expense	27.74	150.00	6,164.00	6,550.00	18,900.00
8000 · Website Maintenance Fees	5,581.06	1,800.00	19,317.81	12,950.00	55,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	16,000.00
Total Expense	117,095.41	130,505.00	852,178.14	890,420.00	4,150,562.00
Net Ordinary Income	-75,669.28	-96,952.00	-231,763.17	-294,228.00	38,855.00
Net Income	**-75,669.28**	**-96,952.00**	**-231,763.17**	**-294,228.00**	**38,855.00**

Consolidated

Dec 2024 Better than Budget $21,283

YTD Better than Budget $62,465

Northwest Marine Trade Association
Association
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000-10 · Health Plan Participation Fee	25,362.79	25,410.00	153,329.80	152,480.00	305,000.00
4020 · Advertising Income	0.00	0.00	15,000.00	1,500.00	1,500.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	3,000.00
4200-10 · Dues Revenue	6,200.00	3,500.00	315,068.75	334,352.00	350,102.00
4350-10 · Interest Income	1,065.11	18.00	11,181.05	110.00	215.00
4360-10 · Dividend Income	4,340.02	2,125.00	18,837.87	12,750.00	25,500.00
4425-10 · Gain- Grant/PPP/ERTC	0.00	0.00	0.00	0.00	0.00
4450 · Miscellaneous Income	0.00	0.00	10,206.02	0.00	2,500.00
4451-10 · Meeting Income Assoc	0.00	0.00	0.00	0.00	0.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	500.00
Total Income	36,967.92	31,053.00	523,623.49	501,192.00	688,317.00
Gross Profit	36,967.92	31,053.00	523,623.49	501,192.00	688,317.00
Expense					
6000 · Advertising	0.00	0.00	4,785.90	1,200.00	1,200.00
6025 · Auto Expense	186.25	250.00	1,392.51	1,475.00	3,500.00
6030 · Bad Debt Expense	0.00	0.00	0.00	0.00	1,000.00
6040 · Bank Charge	244.17	300.00	4,443.79	5,975.00	9,500.00
6075-10 · Board & Committee Expense	0.00	500.00	1,339.40	1,375.00	5,000.00
6080-10 · Board Planning Session	0.00	0.00	0.00	0.00	1,500.00
6125 · Computer Support	1,332.80	1,000.00	7,434.74	7,000.00	12,000.00
6150 · Contract Services	750.00	1,250.00	6,500.00	5,000.00	12,500.00
6200 · Depreciation	1,774.63	2,100.00	11,052.12	12,600.00	25,200.00
6215-10 · Donations/Contributions	0.00	250.00	1,245.00	500.00	1,500.00
6225 · Dues	1,095.00	0.00	5,863.31	1,250.00	3,000.00
6275-10 · Employee Health Insurance	7,816.12	7,820.00	52,875.12	52,920.00	113,500.00
6285-10 · 401K Admin/Contrib	4,522.80	5,625.00	26,107.58	24,750.00	55,800.00
6375 · Food	266.24	750.00	1,460.09	3,915.00	12,750.00
6475 · Insurance	0.00	0.00	31,242.18	30,000.00	30,000.00
6500-10 · Legislative	8,077.00	9,000.00	41,767.00	53,000.00	110,000.00
6525-10 · Membership Services	0.00	0.00	8,992.54	6,000.00	22,500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	250.00
6575 · Office Expense	363.33	1,500.00	6,631.75	10,825.00	22,225.00

Northwest Marine Trade Association
Association
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
6595-10 · Penalty & Interest	0.00	0.00	0.00	0.00	250.00
6625 · Postage	0.00	150.00	883.94	1,100.00	2,500.00
6650 · Printing	0.00	0.00	388.81	500.00	500.00
6675 · Professional Services	2,291.90	3,425.00	51,334.18	66,375.00	110,000.00
6700 · Promotion	0.00	1,500.00	9,217.21	2,500.00	7,500.00
6725 · Repairs & Maint - Facility	0.00	500.00	0.00	1,500.00	2,500.00
6735 · Repairs & Maint - Equipment	0.00	0.00	0.00	0.00	0.00
6750 · Repairs & Maint-Office Machine	50.98	250.00	2,181.63	3,050.00	7,500.00
6775-10 · Salaries	75,379.46	74,565.00	435,124.10	422,490.00	885,000.00
6900 · Subscriptions	0.00	50.00	210.00	100.00	250.00
6925-10 · Taxes - Payroll	4,950.24	5,950.00	34,203.76	33,775.00	75,575.00
6950 · Taxes & Licenses	832.88	760.00	4,658.36	4,685.00	9,500.00
6975 · Rent	3,839.08	3,875.00	23,034.48	23,250.00	49,000.00
6980 · Rent - Other	1,305.00	1,325.00	8,225.00	7,950.00	17,500.00
7025 · Telephone	1,130.37	1,185.00	6,888.40	7,110.00	14,250.00
7050-10 · Training/Conferences/Seminars	0.00	0.00	1,249.00	2,000.00	4,500.00
7075 · Travel Expense	27.74	150.00	4,531.67	4,850.00	10,000.00
8000 · Website Maintenance Fees	3,081.06	1,500.00	9,237.81	10,000.00	21,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	1,000.00
Total Expense	119,317.05	125,530.00	804,501.38	809,020.00	1,661,250.00
Net Ordinary Income	-82,349.13	-94,477.00	-280,877.89	-307,828.00	-972,933.00
Net Income	**-82,349.13**	**-94,477.00**	**-280,877.89**	**-307,828.00**	**-972,933.00**

Association

Dec 2024 Better than Budget $12,128

YTD Better than Budget $26,950

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Northwest Marine Trade Association
Seattle Boat Show
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	440,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	5,000.00
4025-20 · Adv Income Program SBS	0.00	0.00	0.00	0.00	0.00
4030 · Badges	0.00	0.00	0.00	0.00	3,600.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	210,000.00
4425-20 · Grant Income	0.00	0.00	0.00	0.00	0.00
4450 · Miscellaneous Income	2,096.80	0.00	7,827.77	0.00	35,000.00
4550 · Misc. Sales (Taxable)	0.00	0.00	0.00	0.00	0.00
4555 · Parking	0.00	0.00	0.00	0.00	55,000.00
4600 · Seminar Income	0.00	0.00	0.00	0.00	50,000.00
4650 · Space Rental	0.00	0.00	0.00	0.00	2,329,500.00
Total Income	2,096.80	0.00	7,827.77	0.00	3,128,100.00
Gross Profit	2,096.80	0.00	7,827.77	0.00	3,128,100.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	350,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	750.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	35,000.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	70,000.00
6125 · Computer Support	0.00	0.00	0.00	0.00	6,000.00
6150 · Contract Services	0.00	0.00	0.00	0.00	497,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	125,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	73,000.00
6375 · Food	0.00	0.00	0.00	0.00	6,750.00
6475 · Insurance	0.00	0.00	0.00	0.00	36,000.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	3,500.00
6575 · Office Expense	0.00	0.00	0.00	0.00	2,500.00
6600 · Photography	0.00	0.00	0.00	0.00	500.00

cc Fees

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Northwest Marine Trade Association
Seattle Boat Show
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
6625 · Postage	0.00	0.00	0.00	0.00	3,600.00
6650 · Printing	0.00	0.00	0.00	0.00	21,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	7,500.00
6700 · Promotion	0.00	0.00	0.00	0.00	95,000.00
6725-20 · Facility Fee SBS	0.00	0.00	0.00	0.00	7,500.00
6800 · Site Expense	0.00	0.00	0.00	0.00	145,000.00
6825 · Speaker	0.00	0.00	0.00	0.00	25,000.00
6875 · VIP Event	0.00	0.00	0.00	0.00	37,500.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	13,000.00
6950 · Taxes & Licenses	50.34	0.00	171.15	0.00	98,000.00
6975 · Rent	0.00	0.00	0.00	0.00	450,000.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	45,000.00
7025 · Telephone	0.00	0.00	0.00	0.00	0.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	2,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	24,500.00
9000 · Contingency	0.00	0.00	0.00	0.00	10,000.00
Total Expense	50.34	0.00	171.15	0.00	2,191,100.00
Net Ordinary Income	2,046.46	0.00	7,656.62	0.00	937,000.00
Net Income	**2,046.46**	**0.00**	**7,656.62**	**0.00**	**937,000.00**

JAN 31 – FEB 8, 2025
EVENT

7

Northwest Marine Trade Association
Grow Boating
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4225-55 · Grow Boating Surcharge	0.00	0.00	0.00	0.00	75,000.00
4450 · Miscellaneous Income	75.00	0.00	2,025.00	0.00	0.00
Total Income	75.00	0.00	2,025.00	0.00	75,000.00
Gross Profit	75.00	0.00	2,025.00	0.00	75,000.00
Expense					
6000 · Advertising	0.00	1,500.00	0.00	3,000.00	5,000.00
6025 · Auto Expense	0.00	250.00	0.00	500.00	1,000.00
6150 · Contract Services	0.00	0.00	0.00	5,500.00	12,000.00
6375 · Food	0.00	0.00	0.00	200.00	350.00
6475 · Insurance	0.00	0.00	0.00	500.00	500.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	0.00	100.00
6575 · Office Expense	0.00	0.00	0.00	0.00	150.00
6625 · Postage	0.00	0.00	0.00	100.00	500.00
6650 · Printing	0.00	0.00	0.00	200.00	500.00
6700 · Promotion	0.00	0.00	8,470.00	10,000.00	32,000.00
6705-55 · Grants GB	0.00	0.00	0.00	0.00	20,000.00
6950 · Taxes & Licenses	4.51	0.00	44.08	100.00	1,500.00
7075 · Travel Expense	0.00	0.00	0.00	200.00	400.00
8000 · Website Maintenance Fees	0.00	50.00	0.00	450.00	1,000.00
Total Expense	4.51	1,800.00	8,514.08	20,750.00	75,000.00
Net Ordinary Income	70.49	-1,800.00	-6,489.08	-20,750.00	0.00
Net Income	**70.49**	**-1,800.00**	**-6,489.08**	**-20,750.00**	**0.00**

Grow Boating

Dec 2024 Better than Budget $1,870

YTD Better than Budget $14,261

8/

Northwest Marine Trade Association
Marina & Boatyard Conference
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	0.00	24,350.00	17,500.00	17,500.00
4600 · Seminar Income	0.00	0.00	24,150.00	40,000.00	40,000.00
4750 · Registration Fees	0.00	0.00	1,343.98	0.00	0.00
Total Income	0.00	0.00	49,843.98	57,500.00	57,500.00
Gross Profit	0.00	0.00	49,843.98	57,500.00	57,500.00
Expense					
6025 · Auto Expense	0.00	0.00	209.38	350.00	350.00
6040 · Bank Charge	0.00	0.00	840.57	800.00	800.00
6150 · Contract Services	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	18,354.03	16,500.00	16,500.00
6550 · Miscellaneous Expense	0.00	0.00	196.32	1,000.00	1,000.00
6575 · Office Expense	0.00	0.00	0.00	0.00	0.00
6650 · Printing	0.00	0.00	1,807.91	1,000.00	1,000.00
6675 · Professional Services	0.00	0.00	0.00	0.00	0.00
6700 · Promotion	0.00		400.00		
6825 · Speaker	0.00	0.00	0.00	1,500.00	1,500.00
6950 · Taxes & Licenses	212.83	300.00	1,061.59	1,250.00	1,250.00
6975 · Rent	0.00	0.00	3,375.00	4,800.00	4,800.00
7075 · Travel Expense	0.00	0.00	1,632.33	1,500.00	1,500.00
Total Expense	212.83	300.00	27,877.13	28,700.00	28,700.00
Net Ordinary Income	-212.83	-300.00	21,966.85	28,800.00	28,800.00
Net Income	**-212.83**	**-300.00**	**21,966.85**	**28,800.00**	**28,800.00**

Quarterly Taxes

FINAL

Revenue exceeds Expenses $21,966.85

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Northwest Marine Trade Association
Anacortes Boat & Yacht Show
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4010 · Admissions	0.00	0.00	0.00	0.00	24,000.00
4020 · Advertising Income	0.00	0.00	0.00	0.00	0.00
4100 · Sponsorships	0.00	0.00	0.00	0.00	9,900.00
4450 · Miscellaneous Income	0.00	0.00	175.00	0.00	3,600.00
4650 · Space Rental	0.00	0.00	0.00	0.00	158,000.00
4750-40 · Management Fees	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	175.00	0.00	195,500.00
Gross Profit	0.00	0.00	175.00	0.00	195,500.00
Expense					
6000 · Advertising	0.00	0.00	0.00	0.00	40,000.00
6025 · Auto Expense	0.00	0.00	0.00	0.00	1,200.00
6040 · Bank Charge	0.00	0.00	0.00	0.00	1,400.00
6050 · Boat & Display Handling	0.00	0.00	0.00	0.00	0.00
6150 · Contract Services	0.00	0.00	0.00	0.00	10,000.00
6175 · Decorating	0.00	0.00	0.00	0.00	20,000.00
6325 · Exhibitor Expense	0.00	0.00	0.00	0.00	350.00
6375 · Food	0.00	0.00	0.00	0.00	3,000.00
6475 · Insurance	0.00	0.00	0.00	0.00	2,500.00
6575 · Office Expense	0.00	0.00	0.00	0.00	500.00
6625 · Postage	0.00	0.00	0.00	0.00	1,000.00
6650 · Printing	0.00	0.00	0.00	0.00	500.00
6675 · Professional Services	0.00	0.00	0.00	0.00	0.00
6700 · Promotion	0.00	0.00	0.00	0.00	8,700.00
6800 · Site Expense	0.00	0.00	0.00	0.00	4,000.00
6850 · Special Projects-Split	0.00	0.00	0.00	0.00	31,762.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	0.00	2,000.00

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Northwest Marine Trade Association
Anacortes Boat & Yacht Show
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
6950 · Taxes & Licenses	0.00	0.00	3.06	0.00	3,000.00
6975 · Rent	0.00	0.00	0.00	0.00	2,500.00
6980 · Rent - Other	0.00	0.00	0.00	0.00	3,600.00
7025 · Telephone	0.00	0.00	0.00	0.00	0.00
7075 · Travel Expense	0.00	0.00	0.00	0.00	4,500.00
8000 · Website Maintenance Fees	0.00	0.00	0.00	0.00	4,000.00
9000 · Contingency	0.00	0.00	0.00	0.00	5,000.00
Total Expense	0.00	0.00	3.06	0.00	149,512.00
Net Ordinary Income	0.00	0.00	171.94	0.00	45,988.00
Net Income	**0.00**	**0.00**	**171.94**	**0.00**	**45,988.00**

MAY 15-17, 2025
EVENT

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Northwest Marine Trade Association
Superyacht Northwest
December 2024

	Dec 24	Budget	Jul - Dec 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4100 · Sponsorships	0.00	2,500.00	29,000.00	37,500.00	45,000.00
Total Income	0.00	2,500.00	29,000.00	37,500.00	45,000.00
Gross Profit	0.00	2,500.00	29,000.00	37,500.00	45,000.00
Expense					
6000 · Advertising	0.00	1,000.00	0.00	5,000.00	6,500.00
6225 · Dues	0.00	0.00	0.00	0.00	0.00
6375 · Food	0.00	0.00	0.00	0.00	0.00
6475 · Insurance	0.00	0.00	0.00	0.00	0.00
6550 · Miscellaneous Expense	0.00	0.00	0.00	550.00	550.00
6625 · Postage	0.00	0.00	0.00	0.00	0.00
6700 · Promotion	-5,000.00	1,500.00	400.00	12,500.00	21,700.00
6880 · Sponsorship Benefits	0.00	0.00	0.00	10,000.00	10,000.00
6950 · Taxes & Licenses	10.68	125.00	631.34	1,400.00	1,750.00
8000 · Website Maintenance Fees	2,500.00	250.00	10,080.00	2,500.00	4,500.00
Total Expense	-2,489.32	2,875.00	11,111.34	31,950.00	45,000.00
Net Ordinary Income	2,489.32	-375.00	17,888.66	5,550.00	0.00
Net Income	**2,489.32**	**-375.00**	**17,888.66**	**5,550.00**	**0.00**

Sponsorship Refund $5K

SYNW

Dec 2024 Better than Budget $3,753

YTD Better than Budget $12,338

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NMTA CASH FLOW ANALYSIS
MMKT/DEPOSITORY/CHECKING ACCOUNTS
AS OF DECEMBER 31, 2024

FOR FISCAL YEAR-ENDING 2022 THRU 2025

2021-2022	JULY 2021	AUGUST 2021	SEPTEMBER 2021	OCTOBER 2021	NOVEMBER 2021	DECEMBER 2021	JANUARY 2022	FEBRUARY 2022	MARCH 2022	APRIL 2022	MAY 2022	JUNE 2022
BEGINNING CASH	152,491	155,929	718,816	801,759	680,365	633,320	1,022,055	855,281	968,180	376,344	357,292	412,790
RECEIPTS	129,940	710,073	224,607	56,336	129,448	523,958	138,900	412,746	109,681	173,598	177,795	386,542
DISBURSEMENTS	126,502	147,186	141,664	177,730	176,493	135,222	305,674	299,847	701,516	192,651	122,297	768,455
ENDING CASH	155,929	718,816	801,759	680,365	633,320	1,022,055	855,281	968,180	376,344	357,292	412,790	30,877

2022-2023	JULY 2022	AUGUST 2022	SEPTEMBER 2022	OCTOBER 2022	NOVEMBER 2022	DECEMBER 2022	JANUARY 2023	FEBRUARY 2023	MARCH 2023	APRIL 2023	MAY 2023	JUNE 2023
BEGINNING CASH	30,877	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056
RECEIPTS	151,938	771,762	416,178	104,179	719,795	701,527	396,130	405,442	127,417	99,006	269,736	124,841
DISBURSEMENTS	173,247	142,800	164,186	150,240	188,994	170,328	340,119	466,145	653,556	784,495	219,818	199,940
ENDING CASH	9,568	638,529	890,521	844,460	1,375,261	1,906,460	1,962,471	1,901,767	1,375,628	690,138	740,056	664,957

2023-2024	JULY 2023	AUGUST 2023	SEPTEMBER 2023	OCTOBER 2023	NOVEMBER 2023	DECEMBER 2023	JANUARY 2024	FEBRUARY 2024	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024
BEGINNING CASH	664,957	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210
RECEIPTS	124,705	1,120,182	203,220	197,861	545,901	549,369	309,728	438,060	109,047	117,091	279,177	129,713
DISBURSEMENTS	223,212	163,444	153,169	816,173	189,068	245,649	304,190	644,585	617,965	176,260	847,373	198,338
ENDING CASH	566,450	1,523,188	1,573,239	954,927	1,311,760	1,615,481	1,621,018	1,414,493	905,575	846,406	278,210	209,585

2024-2025	JULY 2024	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025
BEGINNING CASH	209,585	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,658,788	1,262,764	758,762	250,122	194,933
RECEIPTS	221,926	789,849	508,709	124,005	575,278	674,276	193,769	261,121	97,318	138,810	213,526	131,260
DISBURSEMENTS	248,883	176,904	178,250	182,372	176,500	174,370	501,330	657,145	601,320	647,450	268,715	211,000
ENDING CASH	182,628	795,573	1,126,032	1,067,665	1,466,443	1,966,349	1,658,788	1,262,764	758,762	250,122	194,933	115,193

Accounts Receivables 12/31/24

Current	$	41,751
30 Days	$	102,621
60 Days		
90 Days	$	2,050
120 Days	$	1,018
Total	$	147,440

as of 1/9/25 total A/R aging $108,574

Accounts Payable 12/31/24

Current	$	27,093
30 Days	$	1,075
60 Days		
90 Days		
120 Days		
Total	$	28,168

as of 1/9/25 total A/P aging $225

As of December 31, 2024

Operating Accounts			
Cash - US Bank Checking	$	1,522,822	
Cash - Petty	$	13	
Cash - US Bank CC	$	443,527	
			$ 1,966,362
Investment Accounts			
Cash - Wells Fargo Financial	$	117,287	
Securities-US Treasury	$	569,690	
Investments - Bonds/Units	$	472,363	
Compass Acct. (Equities)	$	523,365	
			$ 1,682,705
Total Cash/Investments			$ 3,649,067

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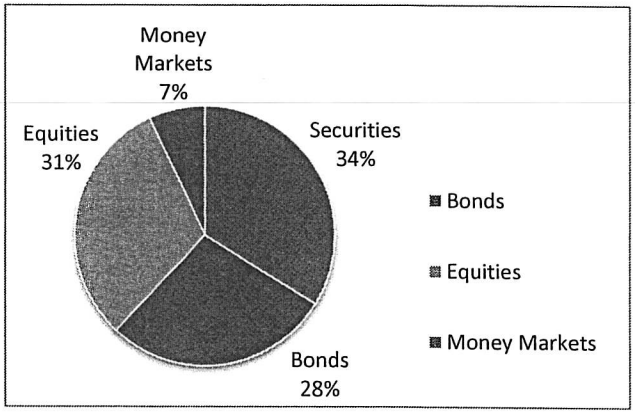
Prepared by: Jennifer Higgins

Northwest Marine Trade Association
Schedule of Investments
December 31, 2024

Banking Institution	Rating	Maturity Date	Par	Purchase Amount	Market Value 12/31/24	Yield	Gain or (Loss)	Appx. Mos. to Maturity	Est. Ann. Income
Standard Fed Bank	CD	02/17/15	64,000		$ -	0.00%	-		
Securities- US Treasury				0	$ 569,690	0.00%	569,690		$ 17,238
Bond ETF/CEF				439,871	$ 405,013	5.40%	(34,859)		$ 21,878
Bond Mutual Funds				599,693	$ 67,350	10.79%	(532,342)		$ 7,265
Investments Sub-Total/Current Yield			**64,000**	**1,039,564**	**$ 1,042,053**	**4.45%**	**2,489**		**46,381**
US Bank SWEEP					$ -				
Money Market Wells Fargo Advisors Financial					$ 117,287				59
Compass Account {Equities} Wells Fargo Advisors					$ 523,365				9,885
Total					**$ 1,682,705**				

Maturity Date	Market Value	Percent
	$ -	0%
	$ 569,690	0%
	$ -	0%
	$ -	0%
	$ 569,690	

Investment Allocation



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Prepared by Jennifer Higgins

Northwest Marine Trade Association
Balance Sheet
As of December 31, 2024

Assets

	2024	2023
Current Assets:		
PAC Peoples Bank	$ 33,177	$ 33,806
PayPal	$ 115	$ 13,831
Cash and cash equivalents	$ 1,966,362	$ 1,615,517
Accounts receivable	$ 147,440	$ 99,521
Accounts receivable - Other	$ -	$ -
Pending Dues Receivables	$ -	$ -
Prepaid Expenses	$ 206,743	$ 238,768
Total Current Assets	**$ 2,353,836**	**$ 2,001,443**
Investments	$ 1,682,705	$ 1,626,152
Goodwill: NWPF		
Property and equipment	$ 346,464	$ 343,395
Accumulated Depreciation	$ (274,028)	$ (250,403)
	$ 72,436	$ 92,991
Total Assets	**$ 4,108,977**	**$ 3,720,586**

Liabilities and Net Assets

Liabilities:		
Payables	$ 28,168	$ 50,399
Accrued Expenses	$ 1,186	$ 1,235
Deferred Rent Liability	$ 6,312	$ 3,773
Deferred Vacation Liability	$ 35,319	$ 29,875
Grant	$ -	$ -
Deferred Revenue	$ 2,538,177	$ 2,395,690
Total Liabilities	**$ 2,609,161**	**$ 2,480,972**
Unrestricted Net Assets	**$ 1,499,816**	**$ 1,239,614**
Total Liabilities and Net Assets	**$ 4,108,977**	**$ 3,720,586**

Board Designated Amount for Grow Boating
in Unrestricted Net Assets

YE	Revenue	Expense	Net Income (Loss)
Balance carry forward through 2017			$ 55,147
2018	$ 157,683	$ 142,378	$ 15,305
2019	$ 153,757	$ 122,066	$ 31,691
2020	$ 165,241	$ 133,472	$ 31,769
2021	$ 9,411	$ 30,800	$ (21,389)
2022	$ 904	$ 29,292	$ (28,388)
2023	$ 1,584	$ 27,127	$ (25,543)
2024	$ 57,072	$ 33,177	$ 23,895
		Total	$ 82,487