



**Boat Sales Activity  
Washington State  
3rd Quarter - 2009**



Source of Sales	2009				2008		2008 & 2009 Comparison							
	July		August		September		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	574	\$16,185,981	428	\$15,539,632	246	\$9,154,932	1,248	\$40,880,545	1,620	\$57,760,101	-372	-23.0%	-16,879,556	-29.2%
New Import *	248	\$10,376,240	177	\$6,701,867	93	\$2,321,340	518	\$19,399,448	523	\$14,533,678	-5	-1.0%	4,865,770	33.5%
Used Dealer	425	\$11,857,243	340	\$6,762,454	328	\$7,115,715	1,093	\$25,735,412	1,070	\$29,428,989	23	2.1%	-3,693,578	-12.6%
Used Dealer Import	201	\$6,189,857	123	\$2,895,657	68	\$2,663,846	392	\$11,749,360	247	\$9,146,000	145	58.7%	2,603,360	28.5%
Used Private	4,571	\$11,881,888	3,308	\$10,957,233	2,233	\$5,824,324	10,112	\$28,663,444	8,674	\$29,024,705	1,438	16.6%	-361,261	-1.2%
Used Import **	1,215	\$8,227,212	851	\$6,070,631	628	\$6,662,251	2,694	\$20,960,093	2,301	\$17,595,244	393	17.1%	3,364,849	19.1%
<b>Total</b>	<b>7,234</b>	<b>\$64,718,422</b>	<b>5,227</b>	<b>\$48,927,473</b>	<b>3,596</b>	<b>\$33,742,407</b>	<b>16,057</b>	<b>\$147,388,302</b>	<b>14,435</b>	<b>\$157,488,717</b>	<b>1,622</b>	<b>11.2%</b>	<b>-10,100,415</b>	<b>-6.4%</b>

\* Current WA resident registers a new boat from an out of state dealer.

\*\* Current WA resident registers used boat purchased from out of state.

*Source: Washington Department of Licensing and Washington Sea Grant Program*