

Northwest Marine Trade Association - Election 2012

Six candidates running for three open positions on NMTA's Board of Trustees

Ballots were mailed May 4 and are due in the NMTA office by June 1.

I am a self-professed boat geek. If it floats I like it whether it is power, sail or self-propelled. I am currently serving on the Board and have served on various other committees. The past three years on the board have seen dramatic changes in the members of the association. While we may not be completely out of the woods, most people agree the future looks brighter than it did in 2009.

Since 2009, the world has changed and we've made many decisions in order to prosper in the "new world." As your business changed so too did your association. I believe the current leadership has done a great job adding benefits,



Bill Baker

increasing membership and gaining sponsorship in difficult times. NMTA has taken a leadership role in both environmental concerns and insuring that our businesses survive and prosper. It is the work of NMTA to watch out for our members when they are focused on their own business.

The strength of NMTA is its ability to adapt to the changing industry that we've endured these past three years. During that time, NMTA has increased its responsibility and output with fewer staff. That is a model any organization can learn from. Consistently clean audits indicate your dues revenue and boat show dollars are

being spent and safeguarded.

In the short term we will continue down the path of growth in sponsorship, benefits for members and explore new segments to add members. Finding new revenue sources should always be in the minds of staff and board members. The long term goal should be the individual and group success of its members. The past decade should be considered a success for this association. Creativity and innovation keeps a business on top and our association is known for these skills. I believe there is still work to be done and I can contribute in a positive way through innovation and common sense.

Bill Baker, Global Product Solutions
Bake's Marine Consulting

My position as Vice President of sales and marketing at Seattle Boat Company allows me the opportunity to be part of a full marine dealership that is not just focused on the selling boats but helping make the entire boating experience and successful one for clients.

Seattle Boat Company has been recognized nationally for its processes and best practices by numerous publications and associations. We are a full marine services dealer that operates boat sales, service, storage, marinas, and fuel docks making for a very diverse operation.



James Baker

2012 marks my 14th year in the recreational marine industry and Seattle Boat Company. My very first stint in the marine industry was in high school working for West Marine Products. Prior to joining Seattle Boat Company

I spent 6 years as a commercial crab fisherman in Alaska and Russia. The combination of commercial and retail experience allows me a broader view of the marine industry and an easier understanding of the intensely diverse and complicated nature of it.

I currently serve on the Boat Show Committee of NMTA and I am nearing the end of

my 3 year term. Now that I have served on a NMTA committee I feel I have a better understanding of the workings of the organization and feel the timing is right for me to take on a different role within the NMTA. Our industry has just seen some unprecedented times and my main passion for wanting to become a board member is for the long term growth of the marine industry and helping to make boating a recreation available to all classes of our society.

It would be a welcome challenge to be a part of the team that provides the leadership and plan for this exciting industry as we move back into a period of growth. I am confident I could contribute significantly to this effort and look forward to working on this board.

I have been an active member of the boating community in the northwest most of my life. As a northwest native I always enjoyed recreational boating and take every opportunity to be on the water.

I live in Seattle. I am married and have two young children. My father made his career in this industry as part of Seattle Police Harbor Patrol thus I was always around boating. I have been involved in this industry for almost 24 years. I was fortunate enough to be introduced to this industry in 1989 as an



Tony Bulpin

employee of Fisheries Supply and spent ten years there. I then took a position as the Northwest Sales Manager for Detco Marine representing marine coatings until 2007

where I took my current position as the West Coast Sales Manager for Sea Hawk Paints.

As a part of this industry professionally I work closely with a large number of NMTA members in the repair and construction end. Over the past year I have been more involved with the NMTA and see how this

organization benefits our industry and community. As I travel the West Coast I realize the impact the NMTA has on not just our region but other areas as well.

It is my intent, if elected to this position, to help bring awareness to the benefits of the NMTA, build membership and get current members more involved in the issues we face. I will work with the members of the NMTA to keep our boating community actively involved in their investments and keep more recreational dollars in boating. Thank you for your vote.

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I am excited by the opportunity to serve the NMTA. I am the Executive Director of the Port of Anacortes, a mid-sized public port that is striving to be world-class. Operating areas include the 950 slip Cap Sante Boat Haven. I am also a recreational boater who loves everything about boats, boat-yards, and marinas. I bring both of those attributes with me to your Board.

I have led a renaissance at the Port. Within my first two years at the helm, we were named as the "Port of the Year" by the Washington Public Ports Association.



Bob Hyde

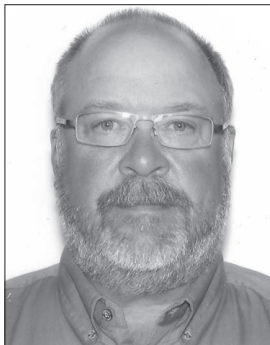
I have also led the establishment of the Cap Sante Boat Haven as an iconic destination for the regional and national boating world. The attraction of the national rendezvous "Trawlerfest" has put Anacortes on the national scene. 27 additional rendezvous have committed to Anacortes as their destination for 2012. A Summer Concert Series, a new Marine Technology School, and a new Anthony's Restaurant now adorn our marina. I returned Cap Sante Boat Haven to the Seattle Boat Show after many years of absence, and helped start the Anacortes Salmon Derby.

I am very active in the community as Vice President of the Economic Development Association of Skagit County, Board Member of the Anacortes Chamber of Commerce, Board Member of the Padilla Bay Interpretive Center Foundation, Board Member of the Skagit County Marine Resources Committee, member of the Skagit Valley College Marine Manufacturing and Technology Advisory Board, a Kiwanian, and a lay leader in my church. I reside in Anacortes with my wife of 33 years, Jane, and youngest of 3 sons Chris.

I would be honored to represent you on the Board of the NMTA and would work hard to advance recreational boating and NMTA businesses.

I am the General Manager at Foss Landing Marina, Delin Docks Marina and Dock Street Marina, in Tacoma. I bring a background of Customer Service, Operations, Logistics and Education.

My love for the water started at Skyline Marina in Anacortes where my family managed the property beginning in 1961. I have actively raced sailboats since I was five and continue to do so today. I spent a decade as a live aboard in the 90's and continue to enjoy boating of all types with my wife Kim and our young sons.



Craig Perry

Since being in the South Sound, I have been involved with the Tacoma Regional Convention and Visitors Bureau; A member of the Downtown Merchants Group; a founding member of the Tacoma Waterfront Association; and participate on the NMTA Clean Marina Committee. I am passionate about our maritime community and industry as evidenced in my continued efforts to bring communities and mariners of all types together. I feel that working together with NMTA and its members we can actively engage the next generations of stewards to our shores and waterways.

I have participated and witnessed this happen within the membership of NMTA, the joining of our resources as a unified coalition for a cause or program; "Passport to Puget Sound", "Fun on the Foss", the recent "expansion of recreational shellfish fisheries" and the paramount legislation of "zero copper bottom paint" all these efforts build consensus and bring our local communities together. I'm dedicated to continuing to work with NMTA on issues that represent everyone.

As a board member I could provide an added voice for the South Puget Sound and continue contributing to our industry, together as one voice we are much stronger, I believe that this is where the NMTA shines.

Growing up on the East Coast I was always around the water. After college I sailed to the Caribbean where I worked on charter yachts and met Lyn, who was from Seattle. Four years later, we were married, living on our Falmouth cutter here in the Northwest, and building our business based out of Elliott Bay Marina.

Twenty years later, my focus is still my family, our business, and being on the water or in the mountains. Over the years we began to



Larry Schildwacher

budget more time on specific projects that reflect our goals. We have become technical advisors to the sailing schooner Adventuress. Seeing children enjoy the old schooner brings us much joy. Seven years ago we became advisors to the Oar Northwest Rowing Team. The friendships formed there will last a lifetime and we support their adventurous goals. We are currently becoming more involved with the Youth Maritime Training Association and the Ballard Steering Committee. These wonderful organizations illustrate the joys

and benefits of the boating life to our future generations.

The current economic recession has allowed us all the opportunity to re-examine what's most important to us. I would like to assist in working on the issues most relevant to supporting a strong local marine industry. The cruising permit, tax cap, and boat yard regulations are all areas of great interest to me. If elected, I will proudly work on these issues, and others, to help promote the Greatest Cruising Grounds on Earth.